# Analysis of small business retail energy bills in Australia

Final Report, December 2021

# Small and Medium Enterprise (SME) Retail Tariff Tracker Project

Prepared by Alviss Consulting, with Energy Consumers Australia





#### Disclaimer

The energy offers, different energy plans (tariffs) and bill calculations presented in this report and associated workbooks should be used as a general guide only and should not be relied upon. The workbooks are not an appropriate substitute for obtaining an offer from an energy retailer. The information presented in this report and the workbooks is not provided as financial advice.

While we have taken great care to ensure accuracy of the information provided in this paper and the workbooks, they are suitable for use only as a research and analysis tool. We do not accept any legal responsibility for errors or inaccuracies. Alviss Consulting Pty Ltd does not accept liability for any action taken based on the information provided in this report or the associated workbooks or for any loss, economic or otherwise, suffered as a result of reliance on the information presented.

If you would like to obtain information about energy offers available to you as a customer, go to the relevant regulator's website or contact the energy retailers directly.

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# The Small Business Tariff-Tracking Project: Purpose and outputs

The Small and Medium Enterprise (SME) Retail Tariff Tracker is an ongoing project that will evolve based on feedback received and new retail tariff data being collected.

To date this project has collected and compared small business electricity and gas retail tariffs across Australia and developed a spreadsheet-based tool that allows consumer advocates, and other interested parties, to compare prices and produce their own analysis. Workbooks, which allow the user to enter consumption levels and analyse bills for electricity and gas market offers available to small business customers as of April 2016, April 2017, October 2017, April 2018, October 2018, April 2019, October 2019, April 2020, October 2020, April 2021 and October 2021, have been developed for each jurisdiction.<sup>1</sup> While every update of the workbooks will be accompanied by a report, we stress that the workbooks themselves are integral to this project and can be accessed at:

#### https://energyconsumersaustralia.com.au/publications/our-research

The analysis presented in this SME Retail Tariff Tracker project update report is based on retail offers available in October 2021 as well as those collected in April 2021, October 2020, April 2020, October 2019, April 2019, October 2018, April 2018, October 2017, April 2017 and April 2016. The consumption levels of 20,000 kilowatt hours for annual electricity consumption and 100 gigajoules for annual gas consumption used for comparing changes in annual bills in this update report reflect feedback received on the SME Retail Tariff-Tracker: Preliminary Report (October 2017) and are consistent with those used for the previous update-report (December 2017, June 2018, December 2018, June 2019, December 2019, June 2020, December 2020 and May 2021).<sup>2</sup> Readers interested in more background information about SME energy customers, contract and tariff types may also want to refer to the Preliminary Report.

As we collect more data over time the analysis and reporting will evolve. The project aims to highlight issues and trends in relation to price changes, bill-stacks, supply charges, discounting etc. However, the intention is not to ensure that every report covers all potentially interesting aspects in relation to SME energy prices. Timeliness of the update reports is crucial in order to ensure that SME customers, as well as other stakeholders, have access to up to date information. The timeliness aspect of the SME Tariff-Tracking project also means that the aim is not to explore or explain why changes are occurring. Rather the analysis and the findings should be regarded as a tool to track changes and identify potential issues in the SME energy retail markets. As such the aim of the reports is more to serve as conversation starters rather than proposing solutions to issues identified.

The tariff collection points will continue to be April and October each year. This means that the update report based on April data will be particularly relevant for capturing recent price changes in Victoria (where the major price re-set occurs in January every year) while the update report based on October data will be particularly relevant for analysis of recent price changes in all other jurisdictions.

This report presents some of the key findings produced by the SME Tariff-Tracking tool to date.

<sup>1</sup> All market offers are published offers and do not include special offers that retailers market through special campaigns or brokers. All offers have been sourced from the retailers' websites directly. The offers included in the analysis for this report are listed in Appendix A.

<sup>2</sup> Available at https://energyconsumersaustralia.com.au/publications/sme-retail-tariff-tracker-preliminary-report-october-2017

# 1. Key Findings

# SME ENERGY BILLS AND ANNUAL PRICE CHANGES

- A jurisdictional comparison of SMEs consuming 20,000 kWh per annum shows that **businesses** in the ACT have the highest annual electricity bills (\$6,870) while Tasmanian businesses have the lowest (\$4,860). See section 3.1.
- On average, nationally, annual electricity bills for SMEs with this consumption level decreased by approximately \$110 or 2% between October 2020 and October 2021. The greatest decreases in annual electricity bills are in Victoria (\$710) while businesses in the ACT have experienced significant increases (\$1,130).<sup>3</sup> See section 3.1.
- A jurisdictional comparison of SMEs consuming 100 GJ of gas per annum shows that Tasmanian businesses continue have the greatest annual gas bills (\$4,740) and Victorian businesses have the lowest \$2,140). See section 3.2.
- On average, nationally, **annual gas bills decreased by 1% between October 2020 and October 2021.** On a jurisdictional level however, annual gas bills for SMEs with this consumption level (100 GJ) have increased by \$75 (2%) in Queensland. In Victoria and the ACT, on the other hand, they have decreased by \$95 (4.3%) and \$150 (4.7%). See section 3.2.

# IMPACT OF REGULATED OFFERS

- The initial regulated Default Market Offers (DMOs) in NSW, South Australia and South East Queensland took effect on 1 July 2019 and were adjusted on 1 July 2020 and 1 July 2021. In Victoria, the initial Victorian Default Offer (VDO) took effect on 1 July 2019 and was adjusted on 1 January 2020, 1 January 2021 and 1 September 2021. All SMEs that were on a retailer's standing offer prior to the introduction of the DMO and VDO were moved to the DMO or VDO. See section 3.1.6.
- In Victoria, the current VDO is on average 30% lower than the standing offers prior to the initial VDO taking effect in Victoria. In NSW the DMO is 14% lower than the standing offers prior to the initial DMO while in South East Queensland it is 17% lower and in South Australia it is down by 19%.<sup>4</sup> See section 3.1.6.

# PRICE-SPREADS

- The difference between the lowest and highest market offer, the maximum price-spread, for electricity has decreased in all jurisdictions except the ACT and Victoria over the last year. In October 2021 the maximum price-spread was approximately \$1,155 in South Australia, \$1,160 in South East Queensland, \$1,955 in Victoria, \$2,015 in NSW and \$2,150 in the ACT.<sup>5</sup> See section 3.1.1.
- The price-spread for gas increased in all jurisdictions except for the ACT and Tasmania compared with the same period a year ago. For Queensland and South Australia, in particular, the increase has been significant. As of October 2021, the maximum price-spread was \$560 in Victoria, \$605 in the ACT, \$677 in Queensland, \$770 in South Australia and \$975 in NSW. In Tasmania, the maximum price-spread remained static at \$110.<sup>6</sup> See section 3.2.1.

<sup>3</sup> Average market offer (including guaranteed discounts and pay on time discounts) for each network area. For areas without market offers (the Ergon Energy, PWC, Horizon Energy and Western Power networks) the bills are based on the regulated/ standing offer.

<sup>4</sup> Based on the 'big 3' retailers' standing offers prior to DMO/VDO taking effect on 1 July 2019 and the current DMO/VDO prices for small businesses consuming 20,000 kWh per annum.

<sup>5</sup> Based on annual consumption of 20,000 kWh and as of October 2021 the analysis is based on 10 retail offers in the ACT, 16 in Victoria, 28 in South East Queensland, 28 in NSW and 21 in South Australia. Tasmania has not been included because they only recently gained more retailers.

<sup>6</sup> Based on annual consumption of 100 GJ and analysis based on 10 retail offers in Victoria, 8 retailers in NSW and South Australia, 6 in Queensland, 6 in the ACT and 2 retailers in Tasmania. Analysis does not include WA as AGL and Origin are relatively new entrants in the WA gas retail market. As of October 2021, however, the maximum price-spread in WA was \$1,745.

# **ADDITIONAL DISCOUNTS**

- Compared to six months ago (April 2021), the level of discounting has reduced in all jurisdictions. Additional discounts applied to electricity offers have the greatest impact in NSW (reduces a typical annual bill by approximately \$255) while they have the least impact in Victoria (approximately \$60).<sup>7</sup> See section 3.1.2.
- In relation to gas offers, some retailers offer guaranteed discounts while none of the gas offers currently contain conditional pay on time discounts. Discounts have greatest impact in Western Australia (reduces an average annual bill by approximately \$580) while they have the least impact in South Australia (approximately \$135).<sup>8</sup> It should be noted, however, that Western Australia only has three retailers that publish SME market offers and that this discount reflects the 45% discount offered by AGL. See section 3.2.2.

# **FIXED SUPPLY CHARGES**

- Over the last year, fixed supply charges have decreased in the ACT, NSW, Queensland, South Australia and Tasmania, and have increased in the Northern Territory, Victoria and Western Australia. Western Australia has the highest supply charge in the country (\$685 per annum). Annual fixed supply charges are \$360 in Tasmania (decrease of 4%), \$365 in South Australia (decrease of 3%), \$460 in Queensland (decrease of 11%), \$465 in Victoria and the ACT (increase of 5% and 4% respectively) and \$550 in NSW (decrease of 4%). The supply charge is lowest in the Northern Territory at \$300 (increase of 2%).
- Compared with the same period a year ago, fixed gas supply charges have decreased in Victoria (down 1%), South Australia (down 3%), Western Australia (down 3.5%), NSW (down 5%) and in the ACT (down 9.5%). In Tasmania and Queensland, the supply charges have remained unchanged. Fixed supply charges as a proportion of the annual bill are currently highest in Victoria (17%) and lowest in Western Australia (4%).

# **ELECTRICITY NETWORK CHARGES**

- Compared with the same period a year ago, the Network Use of System Charges (NUOS) decreased in Victoria (18%). In Queensland, NSW and South Australia, on the other hand, they increased by 1%, while in Tasmania they increased by 3% and in the ACT they increased by 42%. As of October 2021, the ACT is the jurisdiction with the highest NUOS charges (approximately \$3,755 for SMEs consuming 20,000 kWh per annum) while Victoria has the lowest (approximately \$1,980 for the same consumption level).<sup>9</sup> The significant increase to NUOS charges in the ACT is largely driven by the ACT Government's legislation to supply 100% renewable energy. EvoEnergy administers this operation on behalf of the ACT Government and associated costs are passed on to consumers through jurisdictional charges (JS) that are incorporated into the NUOS.<sup>10</sup> See section 3.1.4.
- Since April 2016 (when the SME Retail Tariff Tracker project commenced) there was first a trend decline in NUOS as proportion of the total retail bill in all jurisdictions. This trend began turning in April 2020, however, and since October 2020 the NUOS proportion has increased in all NEM jurisdictions except Victoria. In October 2021 the NUOS proportion of bills was highest in the ACT and South Australia (54.5% and 47.6%, respectively). See section 3.1.4.

<sup>7</sup> Jurisdictions without market offers have not been included in this analysis. For Queensland, it is based on market offers in South East Queensland (Energex network) only.

<sup>8</sup> Jurisdictions without or only a few market offers have not been included in this analysis.

<sup>9</sup> Based on annual consumption of 20,000 kWh

<sup>10</sup> See https://www.evoenergy.com.au/residents/pricing-and-tariffs/electricity-network-and-jurisdictional-charges

# **ELECTRICITY BILL-STACKS**

In order to examine what businesses actually pay for the various goods, services and policies that are costed by the supply chain and passed on to consumers in a retail bill, we deduct estimated cost components from the average annual retail bill for businesses using 20,000 kWh per annum as of October 2021.<sup>11</sup> The residual retail component of the average market offer bill is negative in the ACT and as high as 13% in Victoria.<sup>12</sup> The 'green scheme' component is highest in the ACT (14%) and lowest in NSW (9%). The cost of wholesale energy ranges from 27% in the ACT to 36% in Victoria. See section 3.1.5.

# JURISDICTIONAL ANALYSIS

- Section 4 of this report analyses and compares electricity and gas offers available to small business customers in each of the jurisdictions. It compares price-spreads (maximum price differences between retail offers) and assesses the impact guaranteed and conditional pay on time discounts have on energy bills. It also examines changes to network cost and estimates the network cost proportion of total electricity bills. Furthermore, it highlights price changes (increases and/or decreases) that have occurred over the previous six months,<sup>13</sup> differences to annual bills (based on assumed consumption levels) between retailers, as well as electricity networks and gas pricing zones within each jurisdiction.
- There are significant differences between the various retailers' bills, use of additional discounts and network charge proportion of bills across jurisdictions.
- It is becoming increasingly difficult to locate some of the retailers' current offers on their websites.<sup>14</sup> For non-Victorian offers we are usually able to locate these offers via the Australian Energy Regulator's (AER) 'Energy Made Easy' comparison website instead but as the Victorian equivalent ('Victorian Energy Compare') requires users to upload usage data or provide a National Metering Identifier (NMI), this option is not available in Victoria.<sup>15</sup>

<sup>11</sup> To estimate wholesale and environmental ('green-scheme') costs we used the AEMC, Residential Electricity Price Trends 2020, Data available at <a href="https://www.aemc.gov.au/news-centre/data-portal/price-trends-2020">https://www.aemc.gov.au/news-centre/data-portal/price-trends-2020</a>.

<sup>12</sup> A zero-residual amount in the ACT does not mean that the retailers do not have costs or a margin in this jurisdiction. It can, however, indicate that the retail costs/margins are lower in the ACT compared to other jurisdictions.

<sup>13</sup> As the last data collection of retail offers occurred in October 2021, offers as of October 2021 have been compared to offers as of April 2021 (the previous data collection).

<sup>14</sup> There are several reasons for why we may not be able to locate retailers' offers on their websites. These include retailers requesting full address in order to show their offers, retailers requesting National Metering Identifier (NMI) prior to showing offer, retailers that ask you to call them in order to get the offer, broken links, and website design issues.

<sup>15</sup> We note that this requirement by the "Victorian Energy Compare" website effectively means that SMEs that are new or are moving premises do not have access to an independent comparison site in Victoria.

# 2. Methodology and caveats

# 2.1 Energy bill analysis and factors influencing price

When analysing the impact tariff changes have on customers' energy bills it is important to be mindful of the various cost components bills are made up of (the bill stack), as well as demand side characteristics such as consumption levels and patterns, and how all these factors may influence the cost of energy.

Firstly, energy bills are made up of three key components: competitive market costs, network costs and 'green scheme' costs. According to the Australian Energy Regulator (AER), the wholesale costs account for 34% of residential customers' electricity bills, the regulated network cost is 46%, retail (costs and margins) is 11%, and 9% are 'green scheme' costs.<sup>16</sup> For gas, the wholesale component accounts for 34% of the total bill, network cost is 40%, and retail (costs and margins) is 25%.<sup>17</sup>

The regulated electricity network costs include transmission use of system charge and distribution use of system charges, as well as the cost of meters, meter reads and other ancillary services.<sup>18</sup> The role of retailers is to manage the risk of the wholesale market and thus offer energy products suitable to end-users. All these components influence changes to energy costs and customers' bills. For example: generation costs vary according to fuel sources used, and supply and demand; transmission and distribution costs can go up due to approved network upgrades; retail costs or pricing strategies will be influenced by how well the retailer has managed risk (i.e. their hedging contracts) and effectiveness of competition and other cost inputs the retailers have to manage.

Secondly, as the tariff-tracking tool allows the user to nominate consumption level as well as peak/ off-peak proportions where relevant, it is important to be mindful of the significant difference between small businesses' consumption level and usage pattern. Gas bills are particularly difficult to estimate as consumption can be highly seasonal. However, the tool allows the user to analyse bill impacts based on their own assumptions or the type of small business they have in mind.

# 2.2 Types of businesses and consumption levels

Small business customers are a very heterogeneous customer group in terms of consumption levels, consumption patterns and fuel mix. While households certainly vary in terms of consumption levels and patterns as well, the type of business being conducted can arguably have a much greater impact on consumption, and thus costs. A small office based business largely operating during business hours will have very different consumption levels and usage patterns to a restaurant that is open seven days a week with peak operating hours during the evening.

As part of the small business SME Retail Tariff Tracker project, we aim to establish some potential business profiles that can increase understanding of the various energy needs and usage patterns of different, but relatively common, types of small businesses. We therefore hope these reports will trigger interest in the issues pertaining to small business energy customers and start a dialogue amongst stakeholders that will inform this project as well as Energy Consumer Australia's work more broadly.

# 2.3 Consumption levels used for this analysis

In order to make a national comparison of electricity and gas bills we have chosen a standard annual consumption level of 20,000 kWh per annum, with the same rate charged for usage all day (which is termed the single rate). For gas we have used a standard annual consumption level of 100 GJ per annum.<sup>19</sup> The 20,000 kWh electricity consumption is based on a (rounded) average of average consumption for small businesses in various NEM networks by Jacobs Australia for the Australian Energy Market Operator

<sup>16</sup> Note that these are NEM averages and that the 'bill-stack' does vary between jurisdictions. Also, while the AER analysis is based on residential customers, the breakdown is similar for SMEs. AER, *State of the Energy market 2021*, 262.

<sup>17</sup> Ibid, Figure, 263. Note that the AER states that percentages may not add to 100% due to rounding.

<sup>18</sup> Note that the competition in metering rule introduced in December 2017 made extensive amendments to metering-related arrangements in the NEM, including transferring metering related roles and responsibilities from the distributors to metering coordinators.

<sup>19</sup> Feedback received on our preliminary report (October 2017) included that previous assumptions used for consumption levels were too high for most networks and that using different consumption levels for the jurisdictions made the analysis unnecessarily confusing.

(AEMO) presented in Table 1 below. We arrived at the 100 GJ gas consumption after receiving feedback that the previous assumption of 250 GJ was too high for all jurisdictions except Victoria.

Average consumption levels vary significantly between jurisdictions due to factors such as climate and fuel mix. In Victoria, for example, gas penetration is high, and this means that many businesses use gas for purposes that Tasmanian businesses, for example, are more likely to use electricity for. Overall, an assumed standard annual electricity consumption of 20,000 kWh is high in NSW's Ausgrid network, South Australia and South-East Queensland (Energex), while it is very low for the ACT. An assumed standard annual gas consumption of 100 GJ is low for Victoria and the ACT while more representative for other parts of Australia.

Jurisdiction	Network	kWh/annum	Common tariff/meter type
NSW	Ausgrid	13,000	EA050 (single rate)
NSW	Endeavour Energy	27,299	N90 (single rate)
VIC	Citipower	36,209	C1G (single rate)
VIC	Powercor	21,674	ND5 (interval tariff)
VIC	Ausnet Services	24,724	NEE12 (single rate)
VIC	Jemena	21,858	A200 (single rate)
VIC	United Energy	23,629	LVM1R (single rate)
QLD	Energex	16,628	8300 (demand tariff)
SA	SAPN	14,262	2 rate (peak/off-peak rate)
TAS	TasNetworks	25,315	TAS22 (single rate)
ACT	Evoenergy	32,257	General network (single rate)

In terms of tariff types, the single rate, the tariff type used for this analysis, is the most common for small businesses in all network areas except Energex, Powercor and South Australian Power Network (see table 1). Finally, we would encourage anyone with interest in energy bill analysis of different tariff types and/or consumption levels to use the small business SME Retail Tariff Tracker project workbooks available at:

https://energyconsumersaustralia.com.au/publications/our-research/page/3

# 2.4 Bill calculations

Energy offers are made up of numerous rates and charges (i.e. peak rates, off peak rates and supply charges) and in order to compare offers, or prices, we have based the analysis on estimated annual bills for certain consumption levels. Annual bills, inclusive of guaranteed discounts, pay on time discounts and GST, have been calculated for all retail offers.<sup>21</sup> When the report refers to the average bill for a jurisdiction or a network, it refers to the average (arithmetic mean) bill based on all relevant retailers. The average bill is not weighted to reflect individual retailers' customer numbers.

<sup>Table based on Jacobs Australia, Retail electricity price history and project trends, AEMO, 21 September 2017. Note that Powercor has advised that their most common small business tariff is the ND1 (single rate) and not ND5 as per Table 1.
Appendix A contains a list of all offers used for this report.</sup> 

# 3. National comparison of energy bills

This section analyses and compares electricity and gas offers available to small business customers in Australia, based on available retail offers as of April 2016, April 2017, October 2017, April 2018, October 2018, April 2019, October 2019, April 2020, October 2020, April 2021 and October 2021. The analysis highlights changes to energy bills, jurisdictional differences to annual bills (based on assumed consumption levels) as well as electricity networks, differences in the fixed supply charges and the impact guaranteed and conditional pay on time discounts have on energy bills in various areas. It also estimates the size of the network, wholesale, 'green schemes' and retail components of electricity bills. As the electricity Network Use of System (NUOS) charges change on 1 January in Victoria and on 1 July in all other jurisdictions, the April data, and associated report, will typically reveal recent price changes in Victoria while the October data (and report) will highlight major price changes in the other jurisdictions. That said, there are minor changes to most of the competitive energy retail markets throughout the year, and the six-monthly update approach ensures that both major and minor price resets in each jurisdiction are covered.

# 3.1 Electricity bills

Chart 1 shows estimated annual electricity bills for SMEs that consume 20,000 kWh per annum across all states and territories. ACT businesses with this consumption level will typically have an annual electricity bill of approximately \$6,870, while Tasmanian businesses will pay \$4,860.

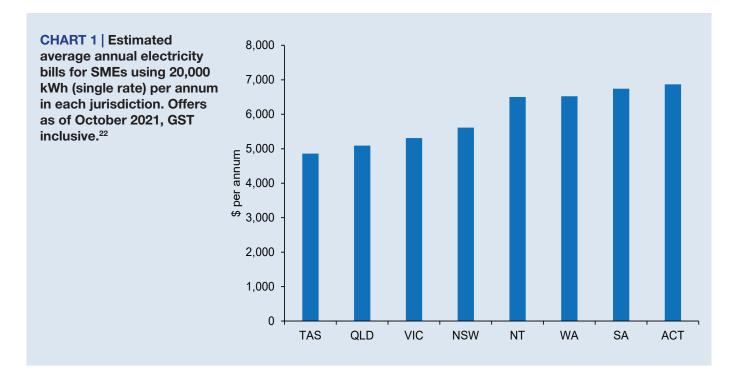


Chart 2 shows changes to electricity bills from April 2016 to October 2021. It shows that bills increased in all jurisdictions except for Tasmania and Queensland during the period but that the increases vary significantly between jurisdictions.<sup>23</sup> Furthermore, it shows that two jurisdictions have had significant decreases over the last six months (Tasmania and South Australia) while the ACT has increased significantly (up 20%).

<sup>22</sup> Based on offers available in October 2021. Average market offer (including guaranteed discounts and pay on time discounts) for each network area. For areas without market offers (the Ergon Energy, PWC, Horizon Energy and Western Power networks) the bills are based on the regulated/standing offer.

<sup>23</sup> Note that new retailers have entered the Tasmanian market during this period and that the average bill calculation for October 2019 and April 2020 is based on Aurora Energy and 1st Energy's offers while October 2020 and April 2021 are based on Aurora Energy, 1st Energy and Future X Power. In October 2021 three further retailers had offers in Tasmania (Local Energy, Glow Power and CovaU) and these are included in the calculations.

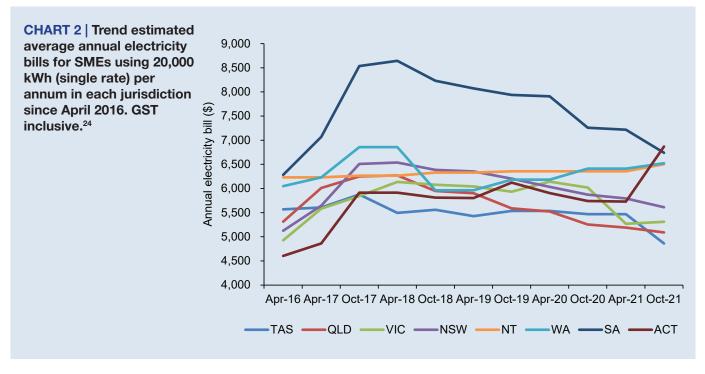
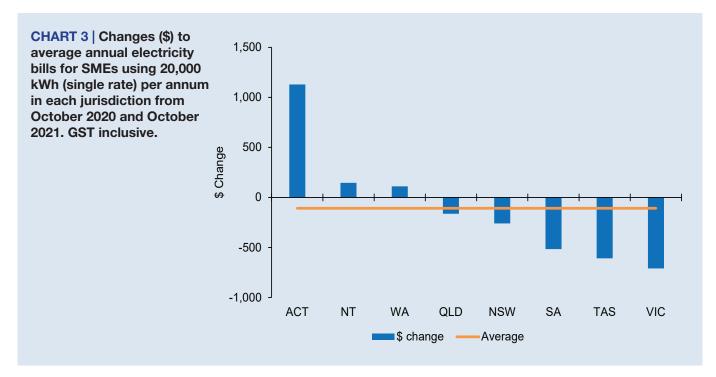


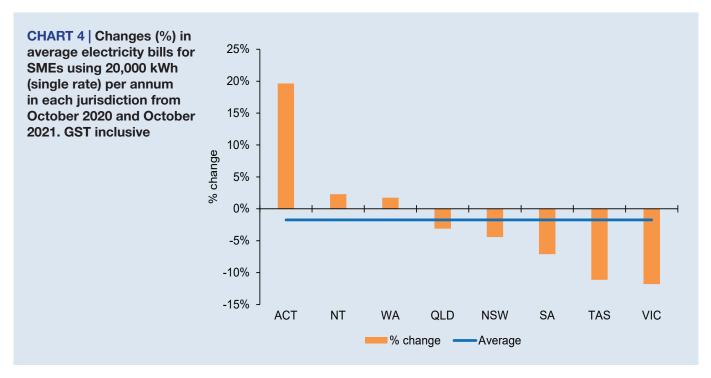
Chart 3 shows \$ changes to annual bills between October 2020 and October 2021. On average, nationally, annual electricity bills for SMEs with this consumption level decreased by approximately \$110 between October 2020 and October 2021. The greatest decreases in annual electricity bills are in Victoria (\$710) while businesses in the ACT had the greatest increase (\$1,130).<sup>25</sup>



In terms of percentage changes, Chart 4 shows that bills in the ACT increased by 20% while bills in Victoria decreased by 12% during this period.

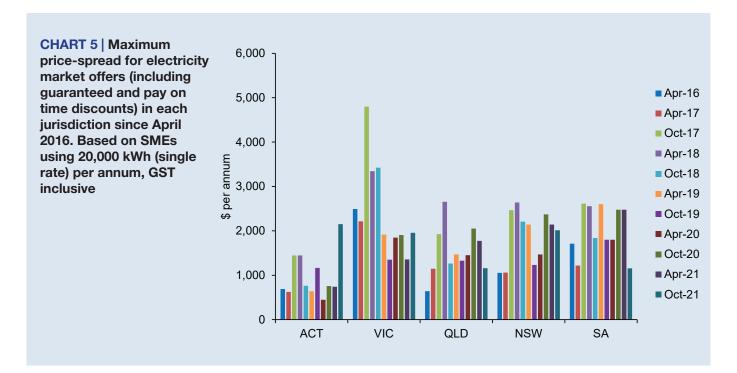
<sup>24</sup> Average market offer (including guaranteed discounts and pay on time discounts) for each network area. For areas without market offers (the Ergon Energy, PWC, Horizon Energy and Western Power networks) the bills are based on the regulated/ standing offer.

<sup>25</sup> Note that these price changes may differ from the overall averages in the jurisdictional analyses (section 4 below). This is because the average bill in this section is based on all retailers offering retail contracts as of October 2020 and October 2021 while the jurisdictional analyses compare retailers that had offers in both October 2020 and October 2021 only. Also, in relation to Tasmania, the October 2018 bill calculation is based on Aurora Energy only while the October 2019 and April 2020 bill calculations are based on Aurora and 1st Energy. The October 2020 and April 2021 calculations are based on Aurora, 1st Energy as well as Future X Power while the October 2021 calculations are based on six retailers (Aurora, 1st Energy, Future X Power, CovaU, Glow Power and Energy Locals).



# 3.1.1 Maximum price spread – electricity

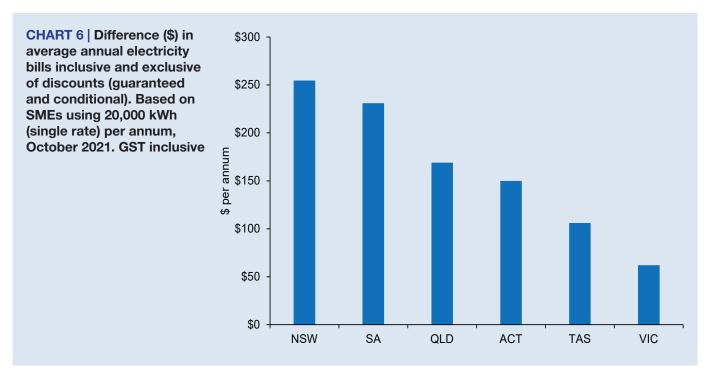
The difference between the market offers, the maximum price-spread, has decreased in all jurisdictions except the ACT and Victoria over the last year (since October 2020). In October 2021 the maximum price-spread was approximately \$2,150 in the ACT, \$1,955 in Victoria, \$1,160 in South East Queensland, \$2,015 in NSW, and \$1,155 in South Australia.<sup>26</sup> Chart 5 shows the trend in the maximum price-spread since April 2016 for all jurisdictions where a number of retailers offer electricity market contracts.



<sup>26</sup> Based on annual consumption of 20,000 kWh and as of October 2021 the analysis is based on 10 retail offers in the ACT, 16 in Victoria, 28 in South East Queensland, 28 in NSW and 21 in South Australia. Tasmania has not been included in this chart because they only recently gained more retailers. The low number of retailers in Victoria is because it is increasingly difficult to locate some of the retailers' current offers on their websites. For non-Victorian offers we are usually able to locate these offers via the Australian Energy Regulator's (AER) 'Energy Made Easy' comparison website instead but as the Victorian equivalent ('Victorian Energy Compare') does not allow SME customers to compare energy offers without uploading usage data or providing a National Metering Identifier (NMI), this option is not available in Victoria.

# 3.1.2 Additional discounts - electricity

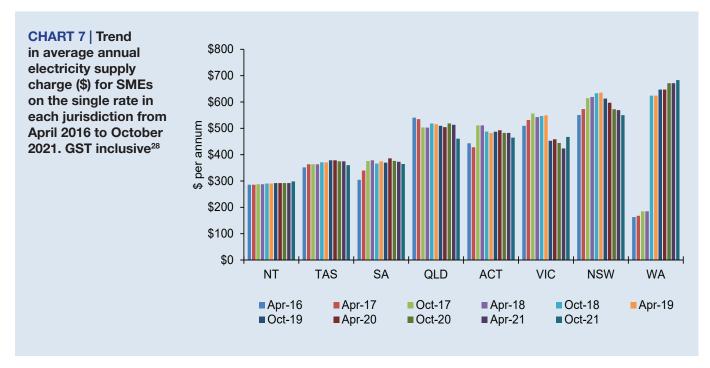
While some retailers offer guaranteed discounts, others have discounts that are conditional upon bills being paid on time. Chart 6 shows the difference between the average market offer bill excluding guaranteed and conditional discounts, and the average market offer bill inclusive of discounts. It shows that discounts have the greatest impact in NSW (reduces a typical annual bill by approximately \$255) while they have the least impact in Victoria (approximately \$60).<sup>27</sup> Compared to six months ago (April 2021), the level of discounting has reduced in all jurisdictions.



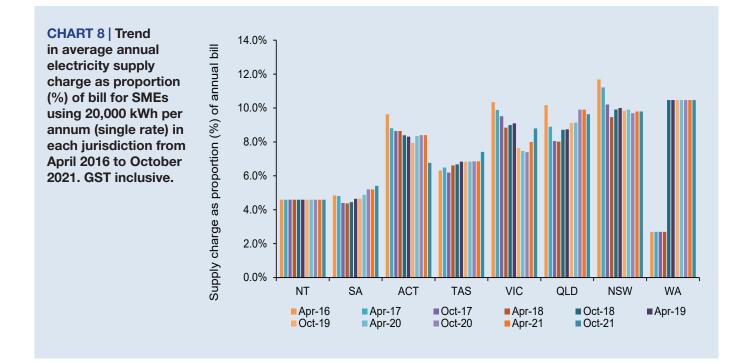
# 3.1.3 Fixed supply charge – electricity

Over the last year, fixed supply charges have decreased in the ACT, NSW, Queensland, South Australia and Tasmania, and have increased in the Northern Territory, Victoria and Western Australia. Western Australia used to have relatively low supply charges but in July 2018 it increased considerably (by \$440 per annum) and it is now the highest supply charge in the country (\$685 per annum). Annual fixed supply charges are \$550 in NSW (decrease of 4%), \$465 in Victoria (increase of 5%), \$465 in the ACT (decrease of 4%), \$460 in Queensland (decrease of 11%), \$365 in South Australia (decrease of 3%), and \$360 in Tasmania (decrease of 4%). The supply charge is lowest in the Northern Territory (\$300).

<sup>27</sup> Jurisdictions without market offers have not been included in this analysis. For Queensland, it is based on market offers in South East Queensland (Energex network) only.



Fixed supply charges as a proportion of the annual bill are currently highest in Western Australia (10.5%) and lowest in the Northern Territory (4.6%). Over the last six months (since April 2021), the supply charge as proportion of bills has increased in South Australia, Tasmania and Victoria. Chart 8 shows the trend in the average electricity supply charge as proportion of bill in each jurisdiction.



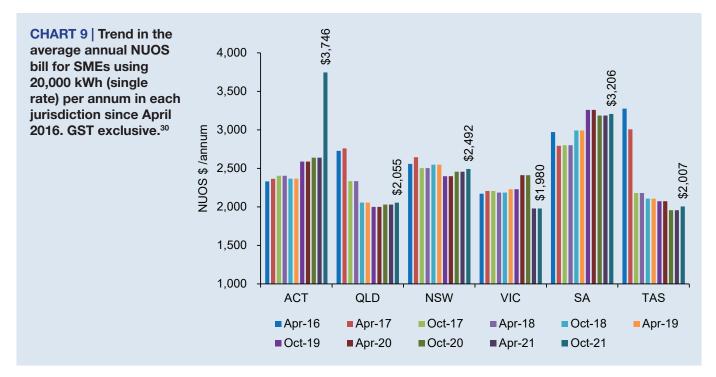
# 3.1.4 Electricity network charges

Compared with the same period a year ago, the Network Use of System Charges (NUOS) decreased in Victoria (18%). In Queensland, NSW and South Australia, on the other hand, they increased by 1%, while in Tasmania they increased by 3% and in the ACT they increased by 42%. The significant increase to NUOS charges in the ACT is largely driven by the ACT Government's legislation to supply 100% renewable energy. EvoEnergy administers this operation on behalf of the ACT Government and associated costs are passed on to consumers through jurisdictional charges (JS) that are incorporated into the NUOS.<sup>29</sup>

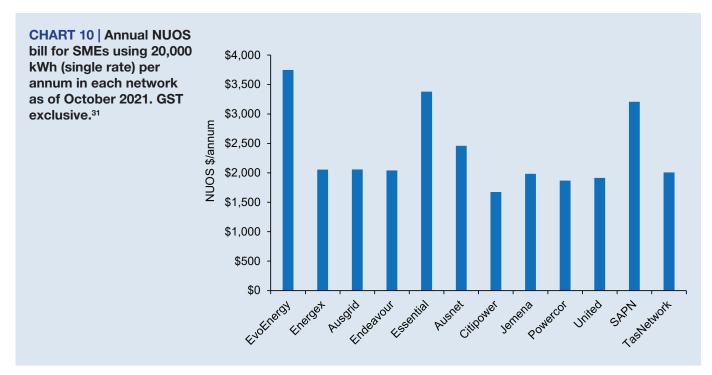
<sup>28</sup> Based on the average annual supply charge for electricity market offers except for in WA, NT, Tasmania and Northern Queensland (Ergon Energy network) where it is based on the regulated rate.

<sup>29</sup> See https://www.evoenergy.com.au/residents/pricing-and-tariffs/electricity-network-and-jurisdictional-charges

As of October 2021, the ACT is the jurisdiction with the highest NUOS charges (approximately \$3,755 for SMEs consuming 20,000 kWh per annum) while Victoria has the lowest (approximately \$1,980 for the same consumption level).



In NSW and Victoria, where there is more than one network area, the state variations in NUOS charges are significant. Large, and predominantly country networks, such as Essential Energy in NSW have network charges that are similar to that of the South Australia Power Network (SAPN). Victoria's urban Citipower network, on the other hand, is the network with the lowest NUOS charges in the National Electricity Market (NEM). See Chart 10.



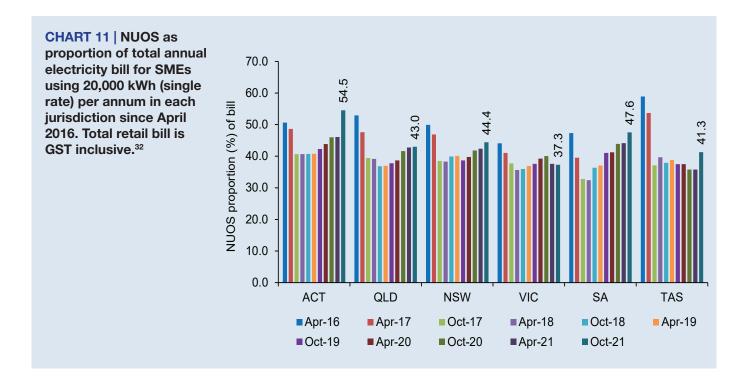
Since April 2016 (when the SME Retail Tariff Tracker project commenced) there was initially a trend of declining NUOS as proportion of the total retail bill in all jurisdictions. This trend began turning in April 2020, however, and since October 2020 the NUOS proportion has increased in all NEM jurisdictions except

30 Queensland is based on Energex network only.

<sup>31</sup> NUOS bills are based on the fixed supply charge and usage charges only and do not include separately listed metering charges.

<sup>12</sup> Analysis of small business retail energy bills in Australia

Victoria. In October 2021 the NUOS proportion of bills was highest in the ACT and South Australia (54.5% and 47.6%, respectively). See Chart 11.



# 3.1.5 Electricity 'bill-stacks'

In the preceding section we estimated the proportion that network charges make up in the retail bill. The Australian Energy Market Commission (AEMC) annually publishes estimates of the components of the residential retail bill. We have undertaken a similar breakdown for the SME retail bill, but this needs to be qualified by the availability of public data to accurately estimate wholesale costs.

In order to estimate what retailers currently pay for wholesale energy we have used the average of the AEMC's 2020/21 and 2021/22 figures.<sup>33</sup> We note that wholesale prices have significantly decreased in recent months and while retailers may be contracted to higher prices, we would expect to start seeing the impact of lower wholesale prices by now.

	c/kWh 2020/21	c/kWh 2021/22	Average c/kWh
ACT	9.07	7.61	8.3
NSW	9.27	8.00	8.6
Queensland	7.48	6.10	6.8
South Australia	11.44	8.89	10.2
Tasmania	8.47	7.08	7.8
Victoria	10.12	7.29	8.7

The AEMC's Electricity Price Trends data is also the source used to estimate 'green scheme' costs.<sup>34</sup> Table 3 below shows AEMC's estimated environmental costs for 2020/21 and 2021/22 as well as the average used for this analysis.

<sup>32</sup> Total retail bill based on average market offer including guaranteed and pay on time discounts. Note that Queensland is based on the Energex network only.

<sup>33</sup> AEMC, Residential Electricity Price Trends 2020, Data available at <u>https://www.aemc.gov.au/news-centre/data-portal/price-trends-2020</u>.

<sup>34</sup> AEMC, Residential Electricity Price Trends 2020, Data available at <u>https://www.aemc.gov.au/news-centre/data-portal/price-trends-2020</u>.

#### TABLE 3 | AEMC 'Green scheme' costs (c/kWh) 2020/21 and 2021/22

	c/kWh 2020/21	c/kWh 2021/22	Average c/kWh
ACT	4.23	4.81	4.5
NSW	2.28	2.14	2.2
Queensland	2.66	2.48	2.6
South Australia	3.46	3.32	3.4
Tasmania	2.25	2.08	2.2
Victoria	2.37	2.27	2.3

By deducting estimated GST, NUOS costs, wholesale costs and the cost of environmental policies ('green schemes'), the residual retail component of the average market offer bill is shown in Chart 12. This component is currently negative in the ACT and as high as \$640 in Victoria.<sup>35</sup>

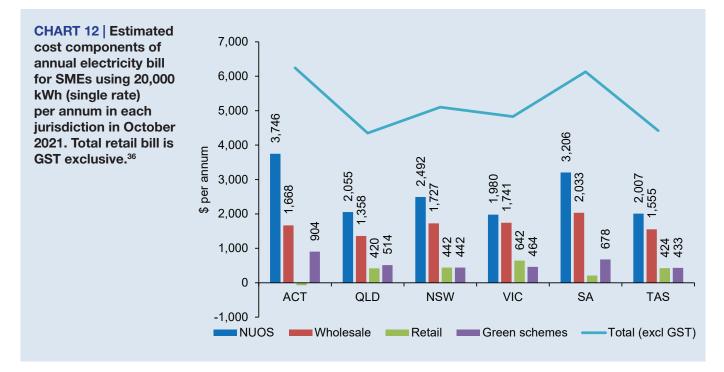


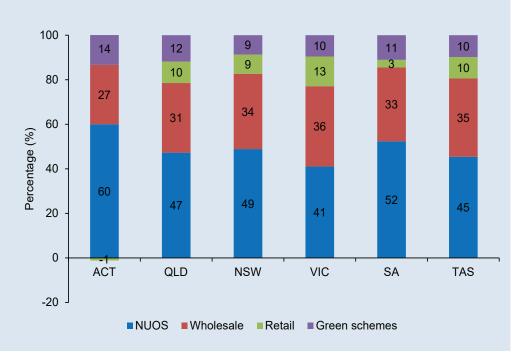
Chart 13 shows the bill components as a percentage of the total bill. It shows that the NUOS component of a retail bill (exclusive of GST) is 41-60%. The cost of wholesale energy ranges from 27% in the ACT to 36% in Victoria. The residual retail component also varies significantly, from negative in the ACT to 13% in Victoria.<sup>37</sup> The 'green scheme' component is highest in the ACT (14%) and lowest in NSW (9%).

<sup>35</sup> Note that the retail component is the residual amount after deducting other costs from the bills. All market offers are inclusive of any guaranteed or pay on time discount offered by the retailers. A negative residual amount in the ACT does not mean that the retailers do not have costs or a margin in this jurisdiction and we emphasise that this is based on average retail bill across all retailers (not weighted for market share). It can, however, indicate that the retail costs/margins are lower in the ACT compared to other jurisdictions. We have also been advised that the NUOS includes some 'green scheme' costs in the ACT.

<sup>36</sup> The NUOS does not include separately listed standard metering charges. The Queensland figures are based on the Energex network only.

<sup>37</sup> A negative residual amount in the ACT does not mean that the retailers do not have costs or a margin in this jurisdiction. It can, however, indicate that the retail costs/margins are lower in the ACT compared to other jurisdictions.

CHART 13 | Estimated bill-stack proportions of annual electricity bill for SMEs using 20,000 kWh (single rate) per annum in each jurisdiction in October 2021. Total retail bill is GST exclusive.<sup>38</sup>



# 3.1.6 Impact of the Default Market Offer (DMO) and Victorian Default Offer (VDO)

In October 2018 the Australian Treasurer and the Minister for Energy requested the Australian Energy Regulator (AER) develop a Default Market Offer (DMO) for each electricity network area in NSW, South Australia and South East Queensland.<sup>39</sup> This request was in response to recommendations outlined in the Australian Competition and Consumer Commission's (ACCC) Retail Electricity Pricing Inquiry. The initial regulated DMOs took effect on 1 July 2019 but these rates were replaced by new DMO rates on 1 July 2020 and 2021. The DMO has replaced the retailer determined standing offers previously available in these networks.

The Victorian Default Offer (VDO) is a Victorian Government initiative that requires the Essential Services Commission (ESC) to set a VDO for basic metering types (single rate and two-rate) in each network area. All retailers are required to offer the VDO but they can, and still do, offer other market contracts. The initial VDO took effect on 1 July 2019 but these rates were replaced by new VDO rates on 1 January 2020, 1 January 2021 and 1 September 2021. All SMEs that were on a retailer's standing offer prior to the introduction of the DMO and VDO were moved to the DMO or VDO.

On average, the current DMO/VDO have lowered standing offer bills by approximately 30% in Victoria, 14% in NSW, 17% in South East Queensland and 19% in South Australia compared to the standing offers that were in place prior to the DMO/VDO taking effect in July 2019.<sup>40</sup> The below outlines the decreases to standing offers post the DMO and VDO taking effect and further analysis on impacts and market changes are discussed under the jurisdictional analysis (Section 4).

### The Default Market Offer (DMO)

The AER's DMO is expressed as an annual bill for a set consumption level and retailers are still able to "translate the annual amount into different tariff structures".<sup>41</sup> The Regulations stipulate that retailers must structure their prices to not exceed the annual DMO price for that consumption level.<sup>42</sup>

<sup>38</sup> Total retail bill based on average market offer including guaranteed and pay on time discounts. Note that as these proportions are based on total retail bills exclusive of GST, the network proportion will be greater than in chart 11 which is based on bills inclusive of GST.

<sup>39</sup> See https://www.aer.gov.au/system/files/Letter%20to%20the%20AER%20Chair%20-%20default%20pricing.pdf

<sup>40</sup> Based on the 'big 3' retailers' standing offers prior to DMO/VDO taking effect and the current DMO/VDO offers for small businesses consuming 20,000 kWh per annum.

<sup>41</sup> AER, Default Market Offer Prices 2019-20, Final Determination, April 2019, 9

<sup>42</sup> Ibid., 9

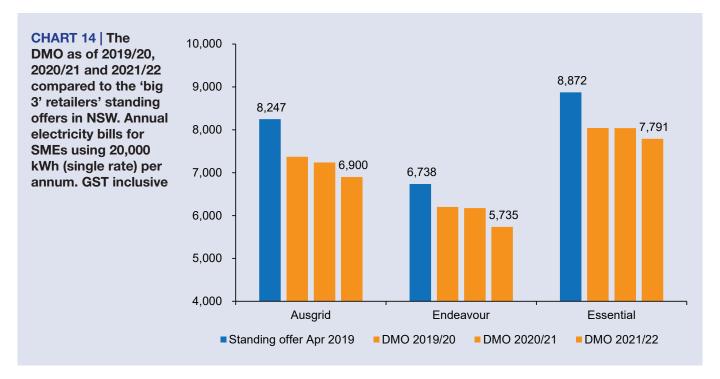
The DMO prices, effective from July 2021, for single rate in NSW, South East Queensland and South Australia, as well as AER's estimated median saving for customers on set consumption levels are listed in table 4 below.<sup>43</sup>

TABLE 4	Small business DMO prices in NSW, South East Queensland and South Australia for 2021-22
(including	GST)

	Ausgrid	Endeavour Energy	Essential Energy	Energex	SAPN
		SINGLE / F	LAT RATE		
Annual bill	\$6,900	\$5,736	\$7,791	\$5,517	\$8,033
Change*	-\$340	-\$441	-\$250	-\$243	-\$272
Consumption level	20,000 kWh/ annum				

\* The change is the difference to annual bills between the DMO price that took effect in July 2019 and the DMO price that took effect in July 2020 based on the model annual usage.

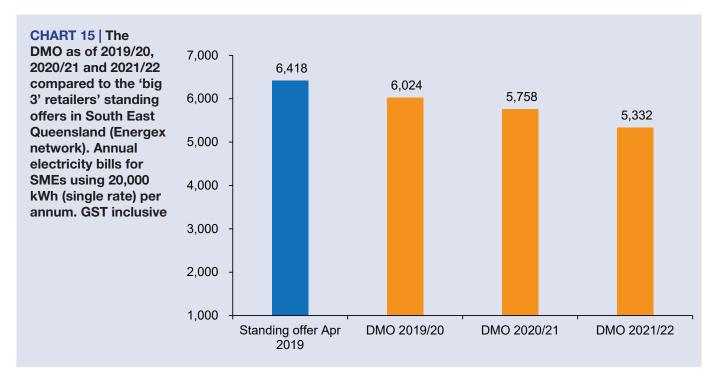
In NSW, the current DMO produces significantly lower bills compared to AGL, Energy Australia and Origin Energy's standing offers prior to 1 July 2019. Chart 14 compares the DMOs as of July 2021, July 2020 and July 2019 to the 'big 3' retailers' average standing offers in each network area.<sup>44</sup> In the Ausgrid network the current DMO is 16% less than the average standing offer as of April 2019, in Endeavour Energy it is 15% less and bills are down by 12% in Essential Energy.



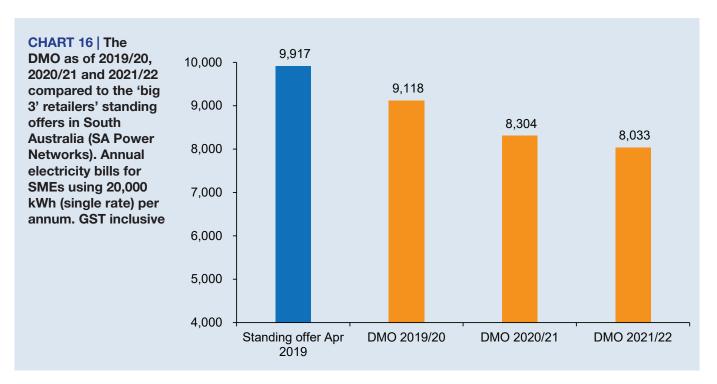
In South East Queensland, the current DMO produces an annual bill that is 17% less than the 'big 3' retailers' average standing offer as of April 2019.

<sup>43</sup> AER, Default Market Offer Prices 2021-22, Final Determination, April 2021, 21

<sup>44</sup> The 'big 3' retailers are AGL, Energy Australia and Origin Energy.



In South Australia, the current DMO produces an annual bill that is 16% less than the 'big 3' retailers' average standing offer as of April 2019.

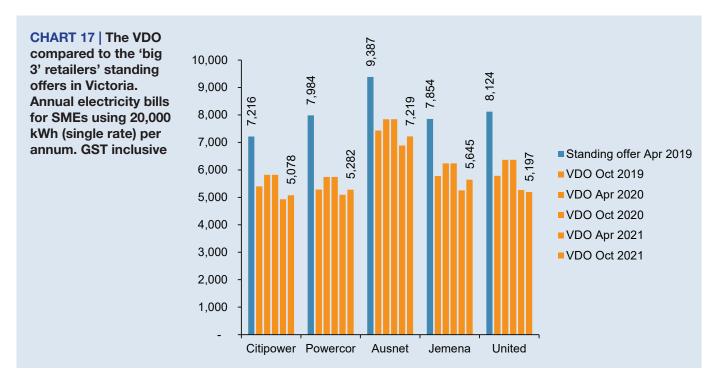


### Victorian Default Offer (VDO)

Chart 17 compares the VDO rates to the 'big 3' retailers' average standing offers (as of April 2019) in each of the five Victorian network areas.<sup>45</sup> In October 2019 the VDO in the Powercor network was 34% less than the average standing offer in place prior to the VDO taking effect. The increase in January 2020, however, means that the VDO increased by 8%. In January 2021, however, the VDO significantly decreased. The VDO was then 33% less than the average standing offer in April 2019. In September 2021, the VDO increased by 4% on average and is now 30% lower than the standing offers available in April 2019 (prior to the VDO arrangements taking effect).<sup>46</sup>

<sup>45</sup> While the VDO only applies to the single rate and two rate tariffs, retailers have been required, since 1 January 2020, to ensure that all standing offers (irrespective of tariff type) are within the maximum bill determination for the single rate VDO offer.

<sup>46</sup> The VDO decreased in the United Energy network but increased in the four other network areas.



# 3.2 Gas bills

Chart 18 shows estimated annual gas bills for SMEs that consume 100 GJ per annum across all states and territories. Tasmanian businesses with this consumption level will have an annual gas bill of just over \$4,740, though this is understood to be a high level of use for a typical SME in Tasmania (with many using less). For this level of consumption Victorian businesses will pay approximately \$2,140.

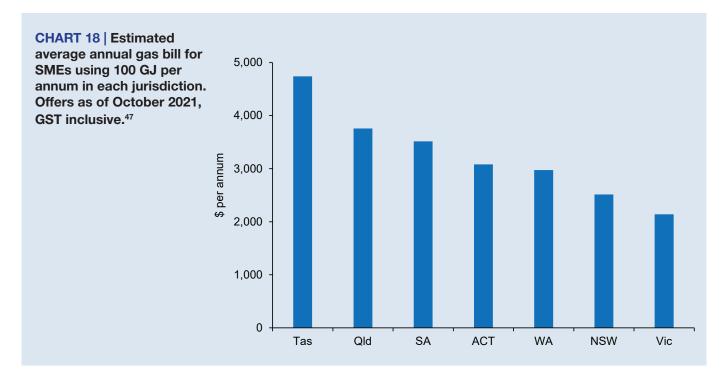


Chart 19 shows the trend in annual gas bills from April 2016 to October 2021. It shows that bills increased in all jurisdictions except for Western Australia and NSW over this period. SMEs in Victoria and Tasmania have experienced the greatest price increases since April 2016.

<sup>47</sup> Based on offers available in October 2021. Average market offer (including guaranteed discounts and pay on time discounts). In QLD this is based on offers available in the Brisbane North and the Brisbane South pricing zones, in NSW it is based on offers available in the Sydney/Jemena zone, in Victoria it is based on the eight major gas zones, and in WA it is based on the South West zone. Tasmania and SA only have one pricing zone.

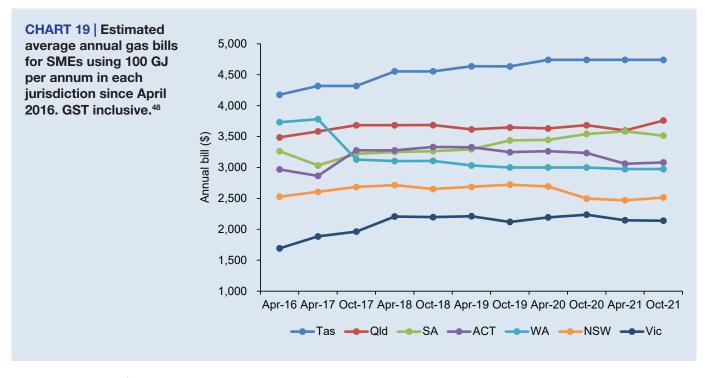
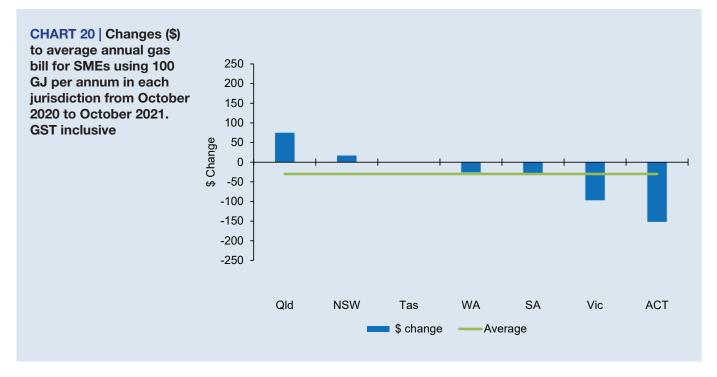


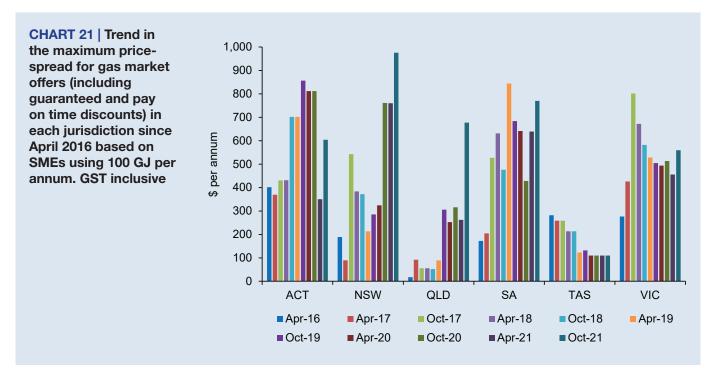
Chart 20 shows \$ change to annual bills from October 2020 to October 2021. On average, nationally, annual gas bills decreased by 1% between October 2020 and October 2021. Annual gas bills for SMEs decreased in every jurisdiction except Queensland (up 2%), NSW (up 1%) and Tasmania (unchanged), during this period. In Victoria they have decreased by \$100 (4%) and in the ACT the average bill is now \$150 (5%) less compared to a year ago.



<sup>48</sup> Average market offer (including guaranteed discounts and pay on time discounts) for each jurisdiction. In QLD this is based on offers available in the Brisbane North and the Brisbane South pricing zones, in NSW it is based on offers available in the Sydney/Jemena zone, in Victoria it is based on the eight major gas zones, and in WA it is based on the South West zone. Tasmania and SA only have one pricing zone.

# 3.2.1 Maximum price spread – gas

The difference between the highest and lowest gas market offers, the maximum price-spread, decreased in the ACT compared with the same period a year ago, and remained static in Tasmania. It increased in all other states, but particularly in QLD, South Australia and NSW where it rose by \$360, \$340 and \$215 respectively. As of October 2021, the maximum price-spread was approximately \$975 in NSW, \$770 in South Australia, \$675 in Queensland, \$605 in the ACT and \$560 in Victoria. In Tasmania, the maximum price-spread was \$110.<sup>49</sup> Chart 21 shows the trend in the maximum price-spread since April 2016 for all jurisdictions where a number of retailers offer gas market contracts.

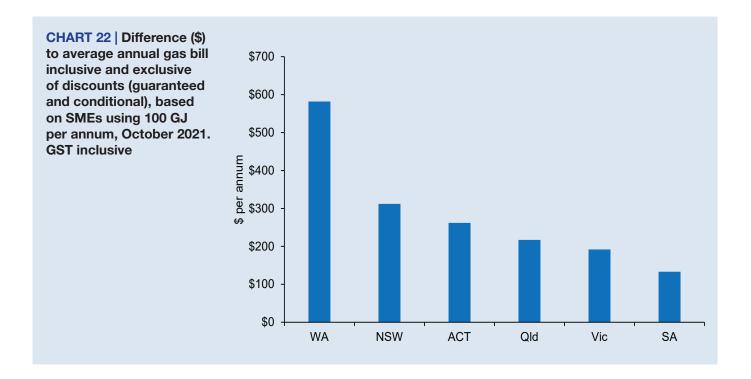


# 3.2.2 Additional discounts - gas

Some retailers offer guaranteed discounts while none of the gas retailers currently have discounts that are conditional upon bills being paid on time. Chart 22 shows the difference between the average market offer bill excluding guaranteed discounts, and the average market offer bill inclusive of discounts. It shows that discounts have the greatest impact in Western Australia (reduces an average annual bill by \$580) while they have the least impact in South Australia (reduces an average annual bill by \$135).<sup>50</sup> It should be noted, however, that Western Australia only has three retailers that publish SME market offers and that this discount reflects the 45% discount offered by AGL, a relatively new entrant in the WA gas retail market.

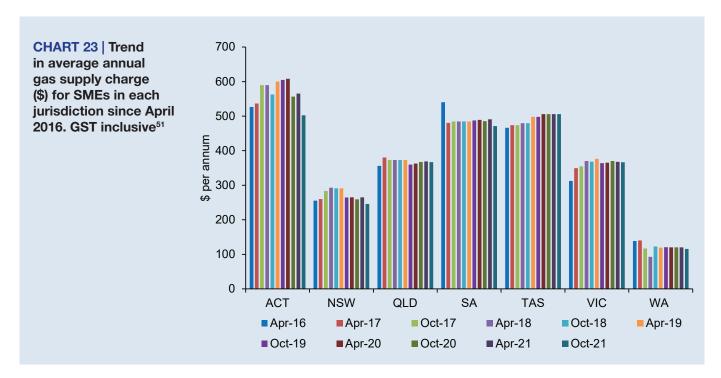
<sup>49</sup> Based on annual consumption of 100 GJ and analysis based on 10 retail offers in Victoria, 8 retailers in NSW and South Australia, 6 in Queensland, 6 in the ACT and 2 retailers in Tasmania. Analysis does not include WA as AGL and Origin are relatively new entrants in the WA gas retail market. As of October 2021, however, the maximum price-spread in WA was \$1,745.

<sup>50</sup> Jurisdictions without or only a few market offers have not been included in this analysis.



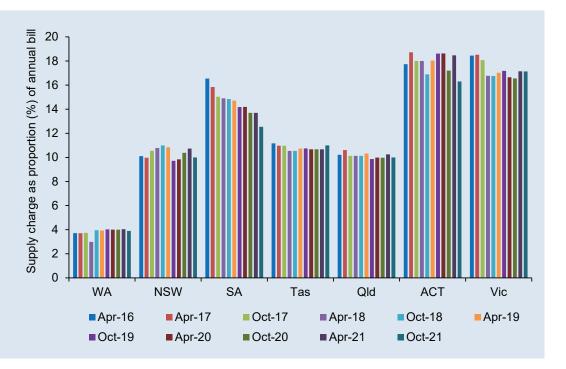
# 3.2.3 Fixed supply charge – gas

For gas supply charges, there are significant differences between jurisdictions. Fixed supply charges are highest in Tasmania and the ACT and lowest in Western Australia. Compared with the same period a year ago, fixed gas supply charges have decreased in Victoria (down 1%), South Australia (down 3%), Western Australia (down 3.5%), NSW (down 5%) and in the ACT (down 9.5%). In Tasmania and Queensland, the supply charges have remained unchanged. Fixed supply charges as a proportion of the annual bill are currently highest in Victoria (17%) and lowest in Western Australia (4%).



<sup>51</sup> Based on the average supply charge for gas market offers. In WA, Alinta Energy and AGL's supply charges are inclusive of a daily Account Administration Fee as of April 2019, October 2019, April 2020, October 2020 and April 2021. In the April 2018 update, only Alinta explicitly stated that an Account Administration Fee applies. Origin's offers in WA do not mention this fee.

CHART 24 | Trend in average annual gas supply charge as proportion (%) of bill for SMEs using 100 GJ per annum in each jurisdiction from April 2016 to October 2021. GST inclusive.



# 4. Jurisdictional analysis

This section analyses and compares electricity and gas offers available to small business customers in each of the jurisdictions. It compares price-spreads (maximum price differences between retail offers), the impact guaranteed and conditional pay on time discounts have on energy bills, and the network cost as a proportion of total electricity bills. It also highlights price changes (increases and/or decreases) that have occurred over both a six month and twelve-month period to October 2021,<sup>52</sup> differences in annual bills (based on assumed consumption levels) between retailers, as well as between electricity networks and gas pricing zones within each jurisdiction.<sup>53</sup>

Consistent with section 3 above, we assume an annual consumption level of 20,000 kWh<sup>54</sup> (single rate) for electricity and 100 GJ for gas. We stress that gas consumption varies significantly between jurisdictions and that the 100 GJ consumption level is a low consumption level in Victoria, medium in the ACT and South Australia, and high in Queensland. We note that the workbooks accompanying this report allow users to nominate their own consumption levels and we encourage all stakeholders to access the workbooks at:

https://energyconsumersaustralia.com.au/publications/our-research

# 4.1 New South Wales

Electricity retail prices in NSW have been deregulated since 2014 but on 1 July 2019 the Australian Energy Regulator's Default Market Offer (DMO) replaced the previously retailer determined electricity standing offers in NSW. Gas retail prices for customers using less than 1,000 GJ per annum became deregulated in July 2017.

Electricity network and incumbent retailer	Area
Ausgrid (Energy Australia)	Inner Sydney, Northern Sydney, Swansea, Newcastle, Maitland, Cessnock, Singleton and Upper Hunter
Endeavour Energy (Origin)	Western Sydney, Wollongong, Blue Mountains, Lithgow, Kandos, Moss Vale, Nowra, Ulladulla
Essential Energy (Origin)	Rural and Regional NSW
NSW Gas zones and host retailer	Area
Jemena/Sydney (AGL)	Sydney, Newcastle, Wollongong, Blue Mountains
AGN (Origin)	Cooma and Bombala
	Temora, Holbrook, Henty, Culcairn and Walla Walla
	Tumut and Gundagai
	Wagga Wagga and Uranquity
	Albury, Moama and Jindera
	Murray Valley Towns
Central ranges (Origin)	Tamworth
Jemena/Capital Region (ActewAGL)	Boroowa, Goulburn, Yass and Young
Queanbeyan (ActewAGL)	Queanbeyan and Bundgendore
Shoalhaven (ActewAGL)	Shoalhaven

NSW has three electricity networks and several gas pricing zones:

<sup>52</sup> As the last data collection of retail offers occurred in October 2021, offers as of October 2021 have been compared to offers in April 2021 (the previous data collection), and the trend over the twelve months since October 2020. As the electricity Network Use of System (NUOS) charges change on 1 January in Victoria and on 1 July in all other jurisdictions, the April data, and associated report, will typically reveal recent price changes in Victoria while the October data (and report) will highlight major price changes in the other jurisdictions.

<sup>53</sup> Appendix A contains a list of the various retail offers used for this analysis.

<sup>54</sup> This consumption level for electricity is based on the NEM average, see Jacobs Australia, *Retail electricity price history and project trends*, AEMO, 21 September 2017

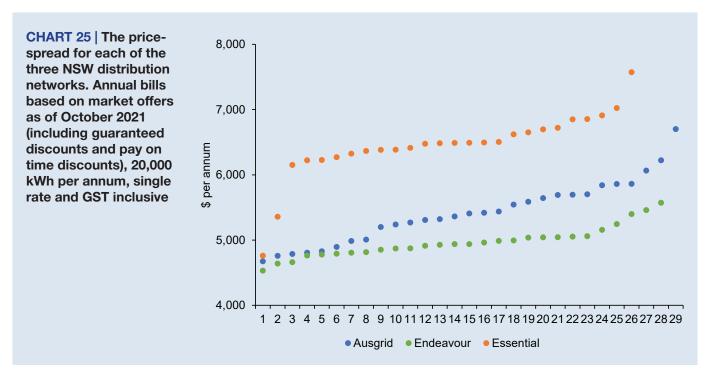
# 4.1.1 NSW electricity bills October 2021

The bill analysis presented in this report is based on SMEs using 20,000 kWh per annum on a single rate tariff. Research published by AEMO<sup>55</sup> shows that small businesses, on average (across the NEM network areas), use approximately 20,000 kWh per annum and we use this average instead of network specific consumption profiles to readily enable comparison between network areas and jurisdictions. According to the AEMO report, average consumption for a small business in the Ausgrid network is 13,000 kWh per annum while the average consumption is 27,266 kWh in the Endeavour Energy network. We also note that the workbooks accompanying this report allow users to nominate their own consumption levels as well as undertaking analysis of different tariff types (2-rate tariffs, time of use tariffs etc.). The workbooks are available at: <a href="https://energyconsumersaustralia.com.au/publications/our-research">https://energyconsumersaustralia.com.au/publications/our-research</a>

# The price-spread

Chart 25 shows annual bills for SMEs consuming 20,000 kWh per annum (single rate) for 29 retailers across the three NSW distribution networks.<sup>56</sup> It shows that the typical annual bill for SMEs with this consumption level is between \$4,970 and \$6,450 (depending on network area).

It also shows that prices are highest in the Essential Energy network and lowest in Endeavour Energy. The maximum price-spread is greatest in Essential Energy where the difference between the lowest and the highest annual bill is \$2,815 compared to \$1,040 in the Endeavour Energy network. The average maximum price-spread for all three networks is approximately \$1,960. Compared to six months ago (April 2021), the average maximum price-spread has decreased by \$180.



Figures 1 - 3 below rank the retail offers from lowest to highest annual electricity bills in each of the three network areas.<sup>57</sup> The lowest annual retail bill in the Ausgrid network area has increased by \$150 since April 2021 while it has decreased by \$1,110 in Essential Energy.<sup>58</sup> In the Endeavour Energy network the lowest annual retail bill has decreased slightly (\$20), however it is not the same retailer that produces the lowest annual bill in October 2021 compared to six months ago.

<sup>55</sup> Jacobs Australia, Retail electricity price history and project trends, AEMO, 21 September 2017

<sup>56</sup> See appendix A for a list of retail offers included in this analysis. Many retailers have more than one market offer and the rates, conditions, size of discounts as well as discount types (e.g. guaranteed or conditional) may vary between their offers.

<sup>57</sup> These market offers were collected in October 2021 and it should be noted that retailers may change their rates at any time. Bill calculations based on SMEs using 20,000 kWh/annum (single rate). All bills are inclusive of guaranteed and pay on time discounts as well as GST. Additional discounts for customers choosing to pay by direct debit are not included in these bill calculations.

<sup>58</sup> This is largely because Radian Energy has significantly reduced its rates in the Essential Energy network.

FIGURE 1 | Lowest to highest annual electricity bills for market offers in NSW's Ausgrid network (October 2021)

U	Powerclub	4,675
simply energy	Simply Energy	4,760
	Blue NRG	4,789
next:	Next Business Energy	4,808
Re Amped	ReAmped Energy	4,828
EnergyLocals	Energy Locals	4,897
alintaenergy	Alinta Energy	4,987
QEnergy	QEnergy	5,009
POWERSHOP	Powershop	5,200
	Powerdirect	5,241
Istenergy.	1st Energy	5,269
	Locality Planning Energy	5,309
Bright Spark Power	Bright Spark Power	5,322
tango	Tango Energy	5,364
covau	CovaU	5,409
O arcenergy	Arc Energy Group	5,419
C C CSCOVER ENERGY	Discover Energy	5,438
	Radian Energy	5,546
Energy Australia	EnergyAustralia	5,588
	Electricity in a Box	5,645
GLiÿW POWER	Glow Power	5,693
<i>гити</i> ле - <b>Х</b>	Future X Power	5,696
red 💥	Red Energy	5,702
sumo	Sumo Power	5,841
momentum	Momentum Energy	5,862
origin	Origin Energy	5,864
<b>∖</b> agl	AGL	6,067
Diamond Energy	Diamond Energy	6,223
enova	Enova Energy	6,702

FIGURE 2 | Lowest to highest annual electricity bills for market offers in NSW's Endeavour Energy network (October 2021)

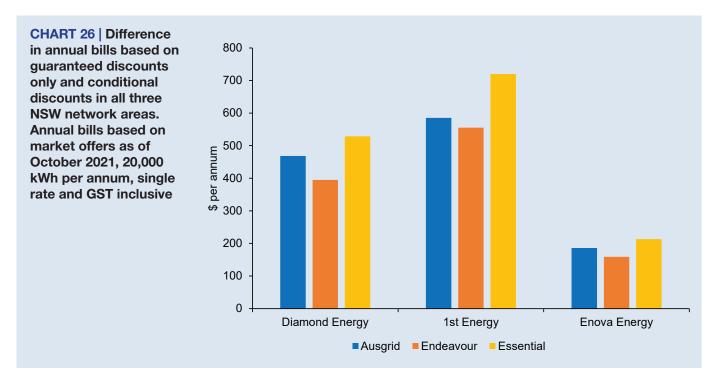
Ü	Powerclub	4,533
Re Amped	ReAmped Energy	4,641
Simply energy	Simply Energy	4,663
C DSCOVER ENERGY	Discover Energy	4,763
EnergyLocals	Energy Locals	4,780
	Blue NRG	4,792
alintaenergy	Alinta Energy	4,808
(Constant)	Powerdirect	4,816
next:	Next Business Energy	4,853
origin	Origin Energy	4,872
momentum	Momentum Energy	4,874
© arcenergy	Arc Energy Group	4,913
tango	Tango Energy	4,928
Bright Spark Power	Bright Spark Power	4,940
GLIÖWPOWER	Glow Power	4,940
Ритиде - 🗙	Future X Power	4,962
	EnergyAustralia	4,989
1stenergy.	1st Energy	4,996
POWERSHOP	Powershop	5,038
	QEnergy	5,042
<b>V</b> agl	AGL	5,044
covau	CovaU	5,054
red 💥	Red Energy	5,060
	Locality Planning Energy	5,158
Diamond Energy*	Diamond Energy	5,247
	Radian Energy	5,400
sumo	Sumo Power	5,460
	Enova Energy	5,574

FIGURE 3 | Lowest to highest annual electricity bills for market offers in NSW's Essential Energy network (October 2021)

	Radian Energy	4,762
Simply energy	Simply Energy	5,358
U	Powerclub	6,153
alintaenergy	Alinta Energy	6,225
	Blue NRG	6,228
ReAmped	ReAmped Energy	6,272
next:	Next Business Energy	6,327
EnergyLocals	Energy Locals	6,368
	Powerdirect	6,385
<b>Energy</b> Australia	EnergyAustralia	6,387
	Locality Planning Energy	6,415
1stenergy.	1st Energy	6,478
GLIÖW POWER	Glow Power	6,487
	QEnergy	6,490
C C CSCOVER INERGY	Discover Energy	6,492
<b>red</b>	Red Energy	6,497
<i>пити</i> ле - <b>X</b>	Future X Power	6,506
origin	Origin Energy	6,622
tango	Tango Energy	6,652
<b>Nomentum</b>	Momentum Energy	6,698
Bright Spark Power	Bright Spark Power	6,722
<b>N</b> agl	AGL	6,852
COVAU energy	CovaU	6,856
POWERSHOP	Powershop	6,913
Diamond Energy*	Diamond Energy	7,024
enova	Enova Energy	7,575

#### Additional discounts

Only three of the twenty-nine retailers operating in NSW now offer conditional pay on time discounts. For customers using 20,000kWh per annum the conditional discount can be worth up to \$720 (1st Energy's offer in the Essential Energy network). Other retailers with conditional discounts are Diamond Energy and Enova Energy. Chart 26 below shows the difference between annual bills that include guaranteed discounts only compared to annual bills that include conditional pay on time discounts (only retailers that offer conditional discounts are included in this Chart).



Charts 27 - 29 show annual bills based on their rates only, inclusive of guaranteed discounts and inclusive of guaranteed as well as conditional pay on time discounts for all three network areas. It shows that five retailers, CovaU, Energy Australia, Simply Energy, 1st Energy and Discover Energy, offer significant guaranteed discounts. These retailers, however, also have some of the highest base rates. The charts also compare the market offers to the DMO and they show that none of the retailers have market offers (inclusive of discounts) that produce bills that are higher than the DMO.

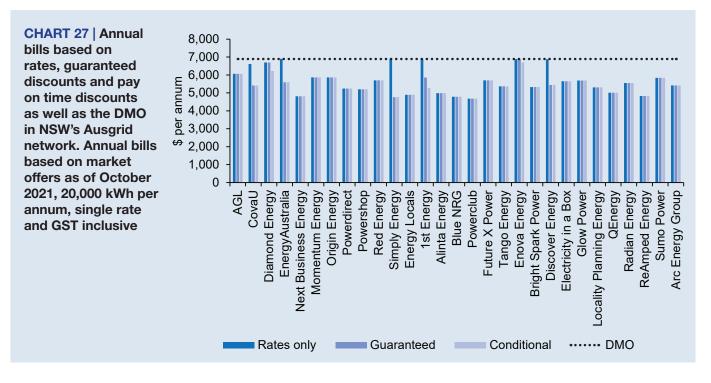
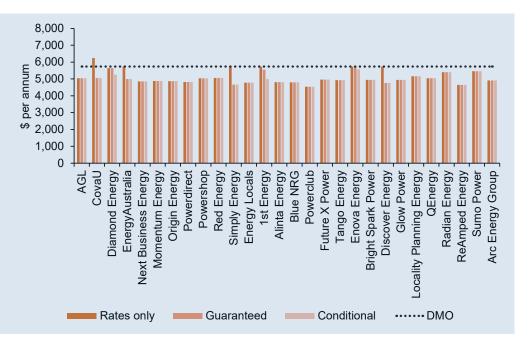
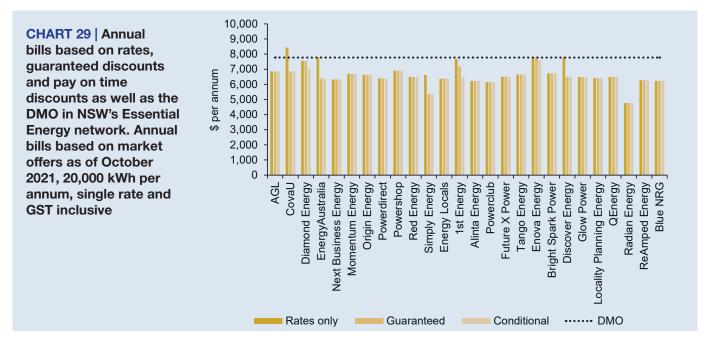


CHART 28 | Annual bills based on rates, guaranteed discounts and pay on time discounts as well as the DMO in NSW's Endeavour Energy network. Annual bills based on market offers as of October 2021, 20,000 kWh per annum, single rate and GST inclusive





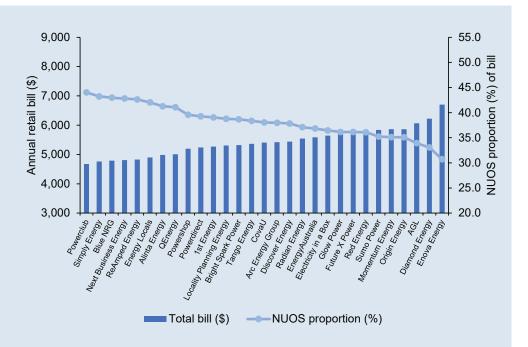
### Network charges

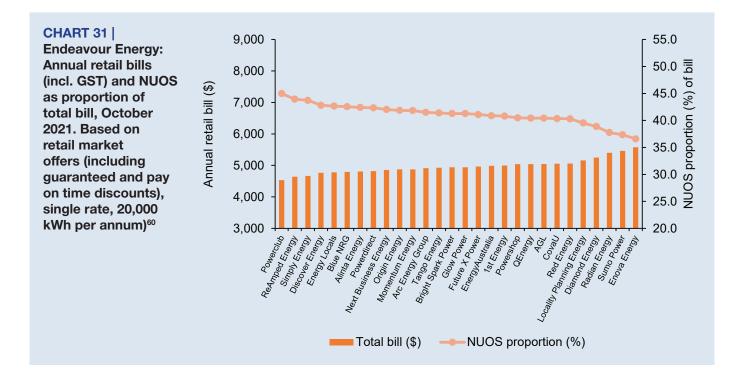
The NSW electricity networks, Ausgrid, Endeavour Energy and Essential Energy, introduce new Network Use of System (NUOS) charges as of 1 July every year. These NUOS charges are approved by the Australian Energy Regulator (AER) and comprise Transmission Use of System (TUOS) and Distribution Use of System (DUOS) as well as other costs such as jurisdictional charges and metering charges. The retailers can, and generally will, build changes to the NUOS (in relation to both shape and price) into their retail tariffs.

The charts presented in this section show that the NUOS proportion of bills varies significantly between retail offers. In the Essential network, for example, the NUOS proportion of the bill for Radian Energy's customers is 71% while the NUOS is less than 47% of the total bill for Enova Energy's customers.

Charts 30 - 32 show annual retail bills (columns) and NUOS as proportion of annual bill (dotted line) for each of the three network areas.

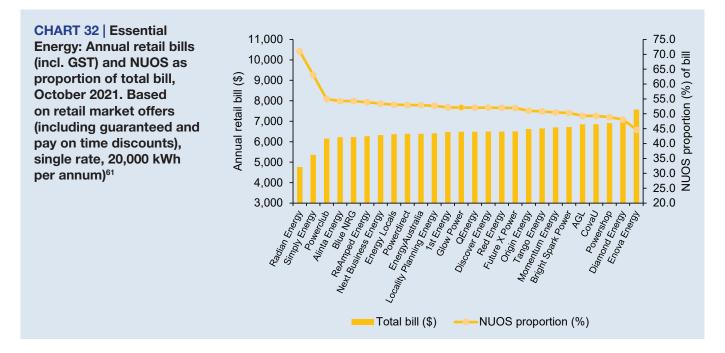
CHART 30 | Ausgrid: Annual retail bills (incl. GST) and NUOS as proportion of total bill, October 2021. Based on retail market offers (including guaranteed and pay on time discounts), single rate, 20,000 kWh per annum)<sup>59</sup>





<sup>59</sup> Based on market offer rates as of October 2021, presented as annual bills for SMEs using 20,000kWh per annum (single rate). The annual NUOS charges are based on the Ausgrid's charges (tariff EA 050) for the 2021/22 financial year. The NUOS also includes fixed charges.

<sup>60</sup> Based on market offer rates as of October 2021, presented as annual bills for SMEs using 20,000kWh per annum (single rate). The annual NUOS charges are based on the Endeavour Energy's charges (tariff N 90) for the 2021/22 financial year. The NUOS also includes fixed charges.



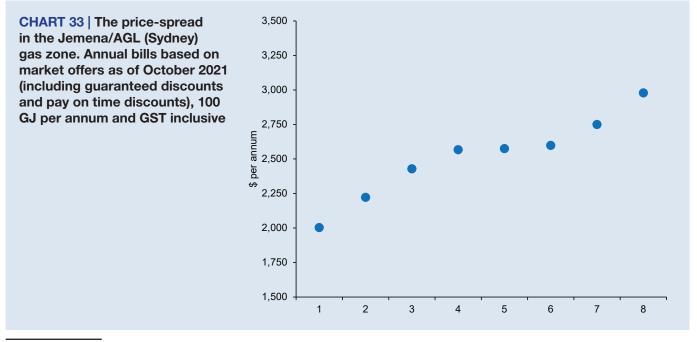
# 4.1.2 NSW gas bills October 2021

To calculate annual gas bills, we have assumed an annual consumption of 100 GJ per annum and a flat consumption over the year (25 GJ per quarter or 16.66 GJ per bi-monthly bill).<sup>62</sup> Small businesses using gas for heating purposes are unlikely to have a flat consumption profile.

# The price-spread

The Jemena/AGL (Sydney) gas zone is, unsurprisingly, the area with the most gas market offers in NSW. AGL is the incumbent retailer in this area.

The typical annual market offer bill for SMEs consuming 100 GJ per annum is \$2,515 (including discounts) which is slightly higher than six months ago. Chart 33 shows annual bills for eight retailers in the Jemena/AGL (Sydney) gas zone and that the maximum price-spread is approximately \$975 per annum. The maximum price-spread has increased over the last six months (in April 2021 it was \$760).



<sup>61</sup> Based on market offer rates as of October 2021, presented as annual bills for SMEs using 20,000kWh per annum (single rate). The annual NUOS charges are based on the Essential Energy's charges (tariff BLNN 1AU) for the 2021/22 financial year. The NUOS also includes fixed charges.

<sup>62</sup> See appendix A for a list of retail offers included in this analysis. Many retailers have more than one market offer and the rates, conditions, size of discounts as well as discount types (e.g. guaranteed or conditional) may vary between their offers.

Figure 4 below ranks the retail offers from lowest to highest annual gas bills in the Jemena/Sydney gas zone.<sup>63</sup>

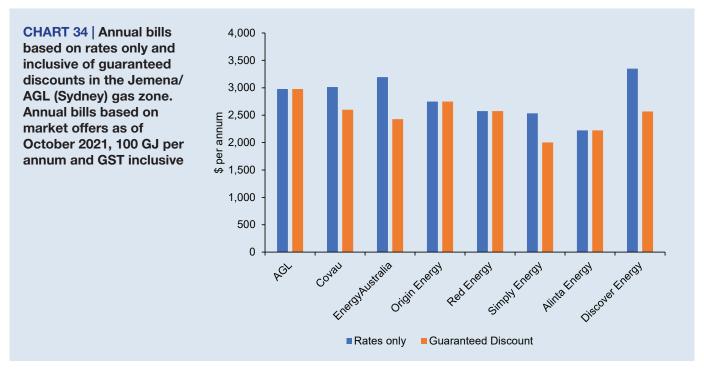
**FIGURE 4** | Lowest to highest annual gas bills (incl GST) for market offers in the **Jemena/AGL (Sydney) gas zone (October 2021**). Bills including guaranteed discounts and pay on time discounts - SMEs consuming 100 GJ per annum.

	•	
Simply energy	Simply Energy	2,003
alintaenergy	Alinta Energy	2,222
EnergyAustralia	EnergyAustralia	2,429
C DISCOVER ENERGY	Discover Energy	2,567
red 💥	Red Energy	2,575
<b>COVAU</b> energy	Covau	2,598
origin	Origin Energy	2,749
<b>N</b> agl	AGL	2,978

# Additional discounts

CovaU, Energy Australia, Simply Energy and Discover Energy offer guaranteed discounts while AGL, Origin Energy, Red Energy and Alinta Energy do not offer any additional discounts.

Chart 34 shows annual bills based on their rates only and inclusive of guaranteed discounts in the Jemena/AGL (Sydney) gas zone. It shows that Alinta Energy is the retailer that produces the lowest bill based on rates only. For bills inclusive of guaranteed discounts, however, Simply Energy's offer produces the lowest bill.

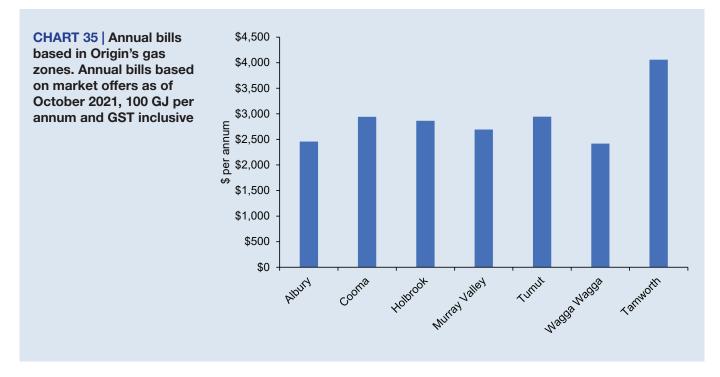


# **Regional NSW**

The Australian Gas Network (AGN) covers six different pricing zones in regional NSW and Origin Energy is the incumbent retailer. Origin Energy is also the incumbent retailer in the Tamworth gas zone. In addition to Origin Energy's market offers, AGL, Energy Australia and Red Energy also have offers in some of these price zones.

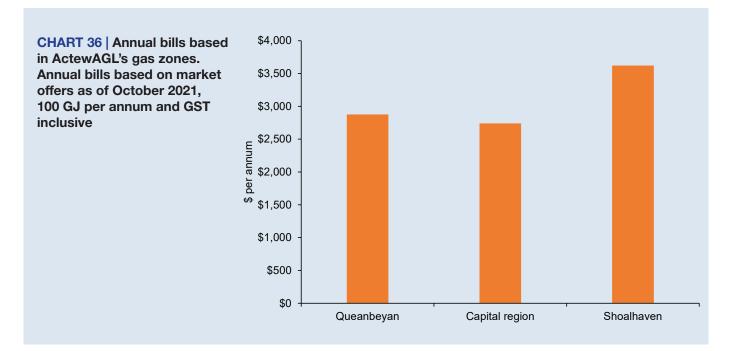
<sup>63</sup> These market offers were collected in October 2021 and it should be noted that retailers may change their rates at any time. Additional discounts for customers choosing to pay by direct debit are not included in these bill calculations.

Chart 35 shows annual bills for Origin's market offers in the AGN pricing zones. Origin's market offers produce annual bills from approximately \$2,420 (in Wagga Wagga) to \$4,060 (Tamworth) for customers consuming 100 GJ per annum. Energy Australia and AGL also offer gas market offers in the Albury and Murray Valley gas zones. Energy Australia's offers produce annual bills that are higher than Origin's while AGL's offers are lower. Red Energy offers gas in the Tumut and Cooma pricing zones, but these gas offers produce significantly higher bills than Origin Energy.



ActewAGL is the host retailer in three pricing zones: The Capital region, Shoalhaven and Queanbeyan. Energy Australia also has market offers in one of these pricing zones.

Chart 36 shows annual bills for ActewAGL's offers in these three pricing zones. ActewAGL's offers produce annual bills from approximately \$2,740 (in Capital region) to \$3,620 (Shoalhaven) for customers consuming 100 GJ per annum. Energy Australia also offers gas market offers in the Queanbeyan gas zone. Energy Australia's offers produce annual bills that are \$450 less than ActewAGL's offer in Queanbeyan.

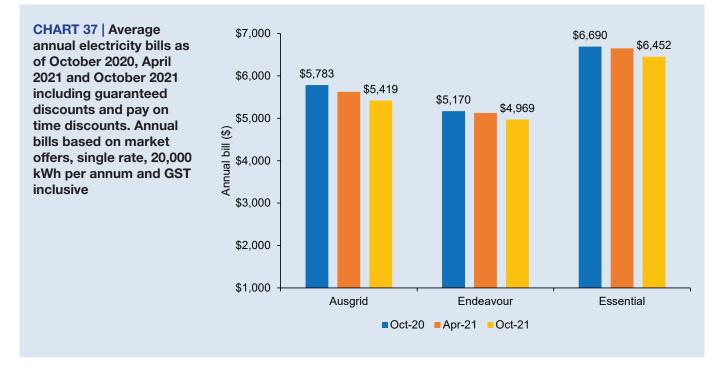


# 4.1.3 Changes in energy bills in NSW

The SME Retail Tariff Tracker project collects information about energy offers and rates available to small businesses across Australia every six months (in April and October every year) and this section highlights changes (increases or decreases) to annual bills over that six month period, as well as the trend over the twelve months from October 2020 to October 2021.

In NSW, new network tariffs took effect in July 2021 meaning that the electricity retail prices have been affected by an underlying price reset in this six-month period. Most of the retailers have thus changed their offers (rates, discounts or both).

On average, bills have decreased between 4% and 6% (depending on network area) since October 2020. Chart 37 below shows average annual bills as of October 2020, April 2021 and October 2021.



In the Ausgrid network, the annual bills for QEnergy, Powershop, Simply Energy, Powerdirect and Radian Energy have decreased by 31%, 18%, 17%, 13% and 11% respectively since April 2021. Enova Energy, AGL, Momentum, Blue NRG and CovaU, on the other hand, have increased their energy bills by 18%, 13%, 5%, 6% and 1% respectively over the last six months. See Chart 38.

In the Endeavour network, QEnergy has decreased its bills by 18%, Diamond Energy and Origin Energy's bills have reduced by 9% and Energy Australia, Powershop and Discover Energy have decreased their bills by 7% over the last six months. Enova Energy, Blue NRG, Radian Energy and Next Business Energy have increased their bills by 6%, 5%, 2% and 2% respectively. See Chart 39.

In the Essential network, Radian Energy has decreased its bills by 31%, QEnergy by 19% and Simply Energy by 16%. Origin and Diamond energy decreased their bills by 5%, Powerdirect and Alinta Energy by 4%, Powershop, Discover Energy and Energy Australia by 3% and Locality Planning Energy by 2%. While ReAmped Energy, Energy Locals, Next Business Energy and Powerclub all had small price increases, Momentum Energy, AGL and Enova Energy increased their bills by 4%, 7% and 13%. See Chart 40.

Charts 38 to 40 below show changes (\$) to the retailers' bills (columns) as well as percentage changes (marker) for each network area.<sup>64</sup>

<sup>64</sup> Note that only retailers that have changed their offers during the period are included in these charts.

CHART 38 | Ausgrid bill changes: Comparison of April 2021 and October 2021 annual electricity bills including guaranteed discounts and pay on time discounts in the Ausgrid network. Annual bills based on market offers, 20,000 kWh per annum, single rate and GST inclusive

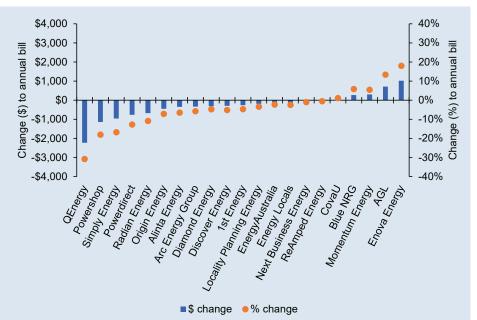
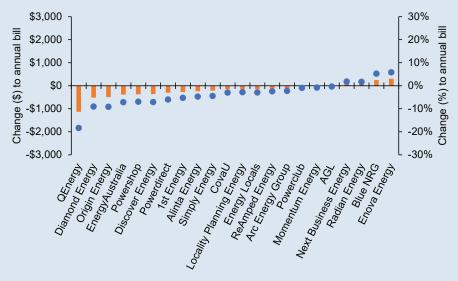
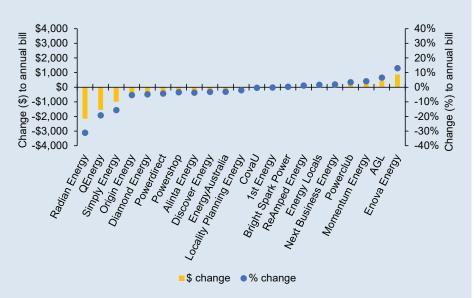


CHART 39 | Endeavour Energy bill changes: Comparison of April 2021 and October 2021 annual electricity bills including guaranteed discounts and pay on time discounts in the Endeavour Energy network. Annual bills based on market offers, 20,000 kWh per annum, single rate and GST inclusive

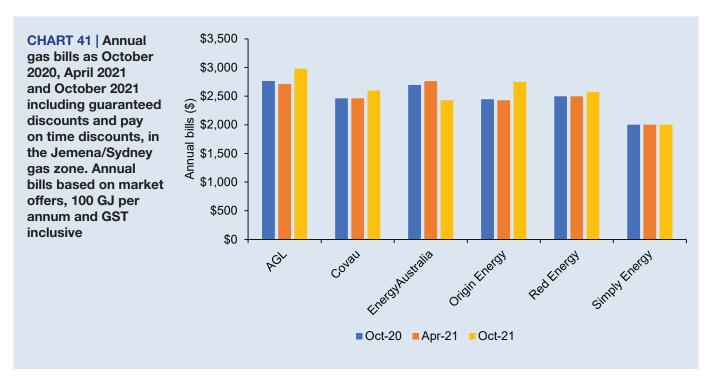


■\$ change ●% change

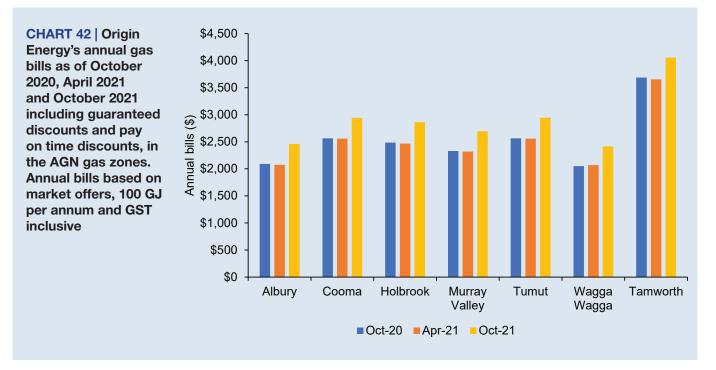
CHART 40 | Essential Energy bill changes: Comparison of April 2021 and October 2021 annual electricity bills including guaranteed discounts and pay on time discounts in the Essential Energy network. Annual bills based on market offers, 20,000 kWh per annum, single rate and GST inclusive



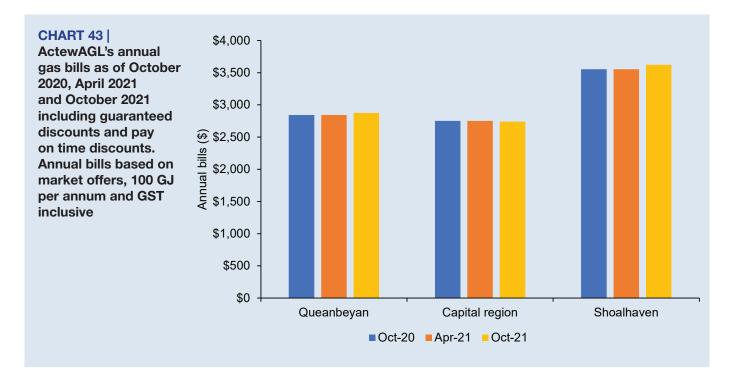
In relation to gas, Energy Australia have decreased their gas offer since October 2020 and Simply Energy's offer remains unchanged. All other retailers have increased their prices. See Chart 41 below.



In terms of the many smaller NSW pricing zones, Origin and ActewAGL are the main retailers (although AGL, Energy Australia and Red Energy do have offers in some of these zones). Between April 2021 and October 2021, Origin's market offers increased significantly (from 11% to 18.5%) in all pricing zones. See Chart 42.



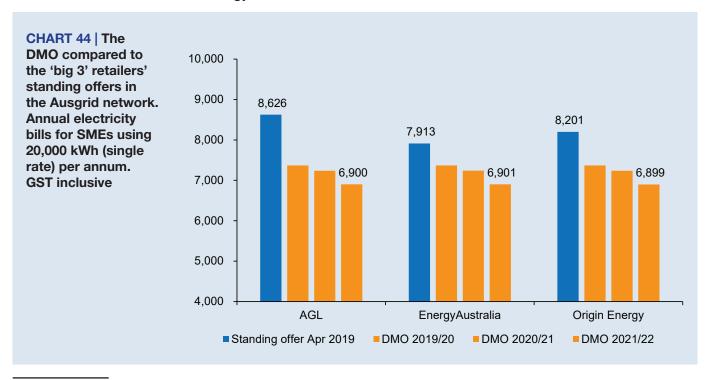
Between April 2021 and October 2021, ActewAGL's prices only changed slightly in all three pricing zones. See Chart 43.



## 4.1.4 Impact of the DMO

Since the introduction of the DMO on 1 July 2019, fewer retailers offer conditional pay on time discounts compared to previously. Furthermore, as shown in section 4.1.3 above, the average market offer bill has continued to decrease in all three network areas in October 2021 and none of the retail market offers, inclusive of guaranteed discounts, produce annual bills that are greater than the DMO. See section 4.1.1 above.<sup>65</sup>

Businesses previously on a standing offer with one of the 'big 3' retailers (AGL, Energy Australia and Origin Energy) experienced significant bill reductions since the introduction of the DMO on 1 July 2019. Charts 44 – 46 below compare AGL, Energy Australia and Origin Energy's standing offers prior to the DMO taking effect to the DMO as of 2019/20, 2020/21 and 2021/22. They show that the bills are currently between \$890 and \$1,725 less compared to April 2019 (depending on the network and retailer) for businesses using 20,000 kWh per annum. AGL's bill in Ausgrid's network has reduced the most while Origin Energy's bill reduction in the Essential Energy network is more modest.



65 Market offer bills including guaranteed discounts compared to the DMO in each network area.

CHART 45 | The DMO compared to 1 the 'big 3' retailers' standing offers in the Endeavour network. Annual electricity bills for SMEs using 20,000 kWh (single rate) per annum. GST inclusive

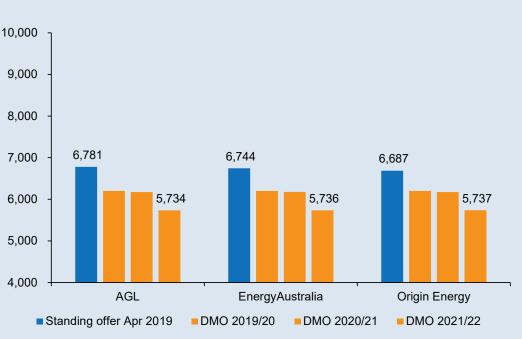
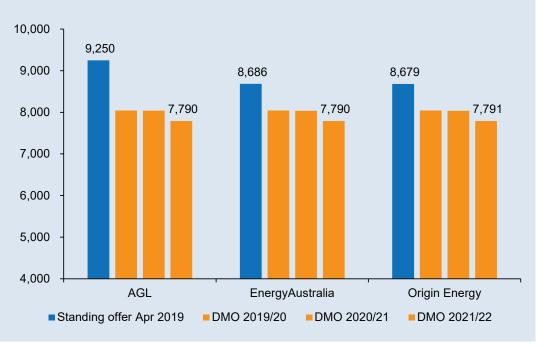


CHART 46 | The

DMO compared to the 'big 3' retailers' standing offers in the Essential Energy network. Annual electricity bills for SMEs using 20,000 kWh (single rate) per annum. GST inclusive



# 4.2 Victoria

Victorian electricity and gas retail prices have been deregulated since 2009 but on 1 July 2019 the Essential Services Commission's Victorian Default Offer (VDO) replaced the previously retailer determined electricity standing offers in Victoria. Victoria has five electricity networks and three gas distributors. There are, however, numerous gas pricing zones in Victoria and only the eight largest zones have been included in this analysis.

Victoria's five electricity networks and eight main gas pricing zones:

Electricity network and incumbent retailer	Area
Citipower (Origin)	Inner city, inner North and Eastern suburbs
Powercor (Origin)	Outer Western suburbs and Western Victoria
Ausnet Services (Energy Australia)	Outer Northern and Eastern suburbs and Eastern Victoria
Jemena (AGL)	Inner West and North Western Suburbs
United Energy Energy (AGL)	South Eastern suburbs and Mornington Peninsula
Gas zones and incumbent retailer	Area
Multinet 1 (Origin)	Eastern and South Eastern suburbs
Multinet 2 (AGL)	Bayside and outer South Eastern suburbs
Ausnet Services Central 1 (Energy Australia)	Outer Western suburbs, Geelong and Bellarine Peninsula
Ausnet Services Central 2 (AGL)	Western and North Western suburbs
Ausnet Services West (Energy Australia)	Macedon Ranges, Bendigo, Ballarat and Western Victoria
AGN Central 1 (Origin)	Frankston, Mornington Peninsula and Gippsland
AGN Central 2 (Energy Australia)	CBD, inner city and North Eastern suburbs
AGN North (Origin)	Northern and North Eastern Victoria

# 4.2.1 Victorian electricity bills October 2021

The bill analysis presented in this report is based on SMEs using 20,000 kWh per annum on a single rate tariff. Research published by AEMO<sup>66</sup> shows that small businesses, on average (across the NEM network areas), use approximately 20,000 kWh per annum and we use this average instead of network specific consumption profiles to readily enable comparison between network areas and jurisdictions. According to the AEMO report, the network specific average consumption for small businesses is::

- 36,209 kWh/annum in Citipower
- 21,674 kWh/annum in Powercor
- 24,724 kWh/annum in Ausnet Services
- 21,858 kWh/annum in Jemena
- 23,629 kWh/annum in United Energy

We also note that the workbooks accompanying this report allow users to nominate their own consumption levels as well as undertaking analysis of different tariff types (2-rate tariffs, time of use tariffs etc.). The workbooks are available at: <u>https://energyconsumersaustralia.com.au/publications/our-research</u>

## The price-spread

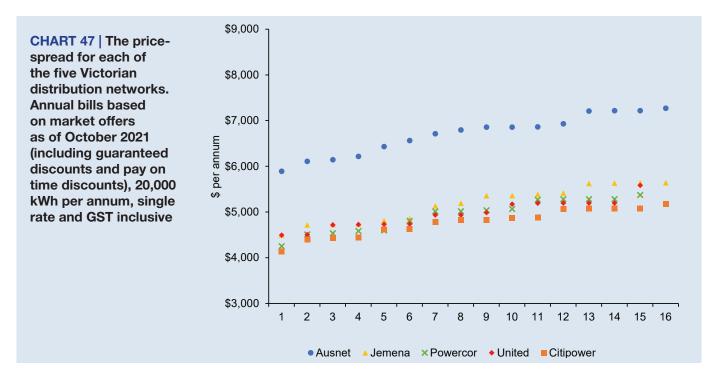
The typical annual bill for SMEs consuming 20,000 kWh per annum (single rate) is between \$4,770 and \$6,705 (depending on network area).<sup>67</sup> Chart 47 shows annual bills for SMEs consuming 20,000 kWh per annum (single rate) for 16 retailers across the five Victorian distribution networks.<sup>68</sup> It shows that

<sup>66</sup> Jacobs Australia, Retail electricity price history and project trends, AEMO, 21 September 2017

<sup>67</sup> See appendix A for a list of retail offers included in this analysis. Many retailers have more than one market offer and the rates, conditions, size of discounts as well as discount types (e.g. guaranteed or conditional) may vary between their offers.

<sup>68</sup> Note that there are more than 16 retailers operating in Victoria but as we were unable to access some of the retailers' fact sheets (offer details) on their websites, they have not been included in this analysis. There are less available offers (15) in Powercor and United Energy.

bills are highest in the Ausnet Services network and lowest in Citipower and that the offers in Citipower, Powercor and United Energy network areas are quite similar. The maximum price-spread is currently greatest in the Ausnet Services network where the difference between the lowest and the highest annual bill is approximately \$1,379. Compared to six months ago (April 2021), the maximum price-spread has decreased in all network areas except Powercor. In the United Energy network, where the decrease is greatest, the maximum price-spread is \$644 less than six months ago. It decreased by \$217 in the Jemena network area whereas it has decreased by \$197 in Citipower, and \$57 in Ausnet Services. In the Powercor network the maximum price-spread increased by \$121.



Figures 5 - 9 below rank the retail offers from lowest to highest annual electricity bills in each of the five network areas.<sup>69</sup> The lowest annual retail bill in each network area has changed since April 2021. In Powercor, the best offer, as of October 2021, produces an annual bill that is \$135 less than the best offer six months ago, while in United Energy it is approximately \$390 more than the best offer six months ago.

<sup>69</sup> These market offers were collected on the 27th of October 2021 and it should be noted that retailers may change their rates at any time. Additional discounts for customers choosing to pay by direct debit are not included in these bill calculations.

FIGURE 5 | Lowest to highest annual electricity bills (incl GST) for market offers in Victoria's Citipower network (October 2021) including discounts and pay on time discounts - SMEs consuming 20,000kWh per annum (single rate)

alintaenergy	Alinta Energy	\$4,134
tango	Tango Energy	\$4,400
LUMO	Lumo Energy	\$4,438
sumo	Sumo Power	\$4,440
	Simply Energy	\$4,621
next:	Next Business Energy	\$4,625
Ū	Powerclub	\$4,777
(Constant)	Powerdirect	\$4,822
Energy Australia	EnergyAustralia	\$4,824
<b>N</b> agl	AGL	\$4,873
red 💥	Red Energy	\$4,881
origin	Origin Energy	\$5,072
GloBird	GloBird Energy	\$5,078
momentum energy	Momentum Energy	\$5,078
POWERSHOP	Powershop	\$5,078
Diamond Energy-	Diamond Energy	\$5,181

FIGURE 6 | Lowest to highest annual electricity bills (incl GST) for market offers in Victoria's Powercor network (October 2021) including discounts and pay on time discounts - SMEs consuming 20,000kWh per annum (single rate)

alintaenergy	Alinta Energy	\$4,252
tango	Tango Energy	\$4,510
next:	Next Business Energy	\$4,537
	Lumo Energy	\$4,583
sumo	Sumo Power	\$4,598
Simply energy	Simply Energy	\$4,807
(Constant)	Powerdirect	\$5,017
<b>C</b> EnergyAustralia	EnergyAustralia	\$5,018
red 💥	Red Energy	\$5,040
<b>V</b> agl	AGL	\$5,070
origin	Origin Energy	\$5,271
GioBird	GloBird Energy	\$5,282
momentum energy	Momentum Energy	\$5,282
POWERSHOP	Powershop	\$5,282
Diamond	Diamond Energy	\$5,373

FIGURE 7 | Lowest to highest annual electricity bills (incl GST) for market offers in Victoria's **Ausnet Services network** (October 2021), including discounts and pay on time discounts - SMEs consuming 20,000kWh per annum (single rate)

next:	Next Business Energy	\$5,891
	Lumo Energy	\$6,110
tango	Tango Energy	\$6,146
alintaenergy	Alinta Energy	\$6,217
sumo	Sumo Power	\$6,433
Simply energy:	Simply Energy	\$6,566
POWERSHOP	Powershop	\$6,713
red 💥	Red Energy	\$6,796
Constant	Powerdirect	\$6,857
Energy Australia	EnergyAustralia	\$6,858
Ú	Powerclub	\$6,862
<b>∖</b> ‰ agl	AGL	\$6,930
origin	Origin Energy	\$7,210
GioBird	GloBird Energy	\$7,219
<b>Nomentum</b>	Momentum Energy	\$7,219
Diamond Energy*	Diamond Energy	\$7,270

FIGURE 8 | Lowest to highest annual electricity bills (incl GST) for market offers in Victoria's Jemena network (October 2021) including discounts and pay on time discounts - SMEs consuming 20,000kWh per annum (single rate)

FIGURE 9   Lowest to highest
annual electricity bills (incl GST) for
market offers in Victoria's United
Energy network (October 2021)
including discounts and pay on
time discounts - SMEs consuming
20,000kWh per annum (single rate)

alintaenergy	Alinta Energy	\$4,498
tango	Tango Energy	\$4,720
LUM	Lumo Energy	\$4,732
momentum energy	Momentum Energy	\$4,741
next:	Next Business Energy	\$4,817
sumo	Sumo Power	\$4,856
simply energy.	Simply Energy	\$5,135
red 💥	Red Energy	\$5,194
(Construct)	Powerdirect	\$5,360
Energy Australia	EnergyAustralia	\$5,362
Ü	Powerclub	\$5,391
<b>∖</b> agl	AGL	\$5,419
origin	Origin Energy	\$5,626
Dismond Energy-	Diamond Energy	\$5,633
GloBird	GloBird Energy	\$5,645
POWERSHOP	Powershop	\$5,645

sumo	Sumo Power	\$4,496
alintaenergy	Alinta Energy	\$4,504
tango	Tango Energy	\$4,720
Simply energy	Simply Energy	\$4,727
next:	Next Business Energy	\$4,735
	Lumo Energy	\$4,739
(Constant)	Powerdirect	\$4,936
<b>Energy</b> Australia	EnergyAustralia	\$4,937
<b>N</b> agl	AGL	\$4,988
origin	Origin Energy	\$5,175
red 💥	Red Energy	\$5,195
GioBird	GloBird Energy	\$5,197
momentum energy	Momentum Energy	\$5,197
POWERSHOP	Powershop	\$5,197
Dismond Energy-	Diamond Energy	\$5,585

#### **Additional discounts**

Only one of the sixteen retailers operating in Victoria offer conditional pay on time discounts (down from two in April 2021 and five in October 2020). Diamond Energy continues to offer pay on time discounts and for customers using 20,000kWh per annum the conditional discount can be worth up to \$225 (Diamond Energy's offer in Ausnet Services). This is the same value discount as April 2021, but significantly less than in October 2020 when it was up to \$870.

Two retailers (Energy Australia and Simply) offer guaranteed discounts while the remaining retailers do not offer any additional discounts.<sup>70</sup> Charts 48 – 52 show annual bills based on their rates only, inclusive of guaranteed discounts and inclusive of guaranteed as well as conditional pay on time discounts for all five network areas. They also compare the market offers to the VDO and while most offers produce bills that are lower than the VDO, Diamond Energy's offers are consistently higher.

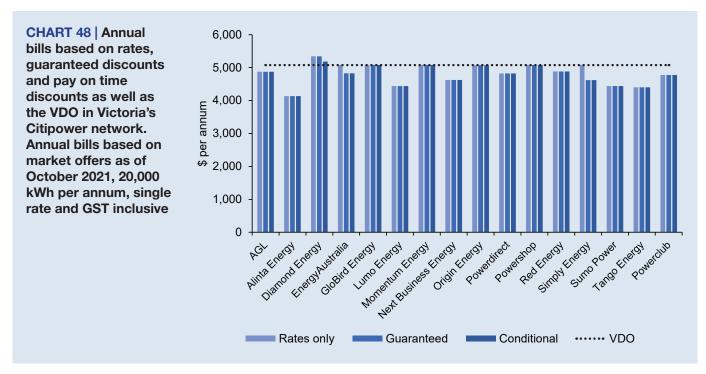


CHART 49 | Annual bills based on rates, guaranteed discounts and pay on time discounts as well as the VDO in Victoria's Powercor network. Annual bills based on market offers as of October 2021, 20,000 kWh per annum, single rate and GST inclusive

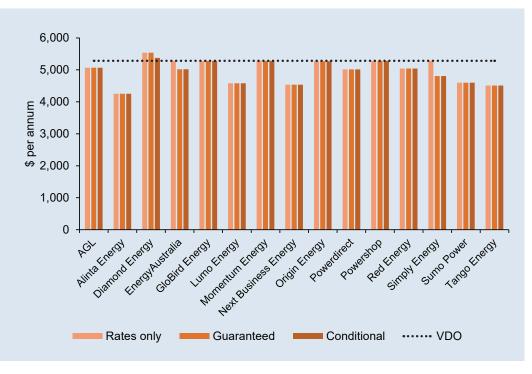


CHART 50 | Annual bills based on rates, guaranteed discounts and pay on time discounts as well as the VDO in Victoria's Ausnet Services network. Annual bills based on market offers as of October 2021, 20,000 kWh per annum, single rate and GST inclusive

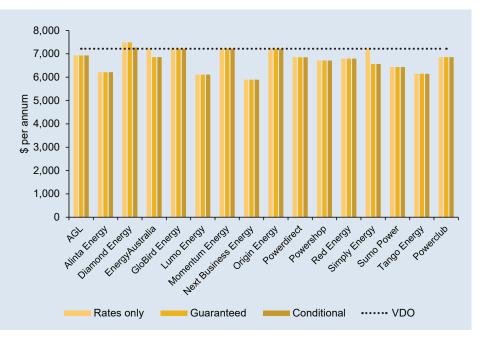


CHART 51 | Annual bills based on rates, guaranteed discounts and pay on time discounts as well as the VDO in Victoria's Jemena network. Annual bills based on market offers as of October 2021, 20,000 kWh per annum, single rate and GST inclusive

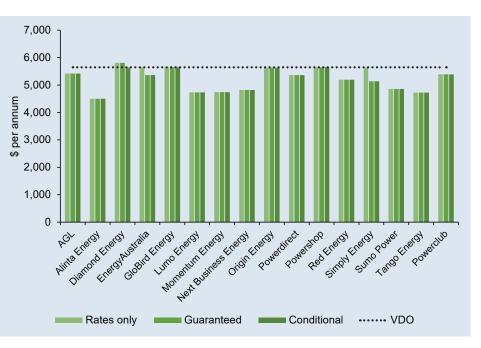
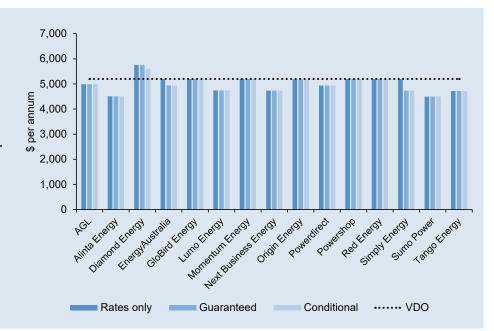


CHART 52 | Annual bills based on rates, guaranteed discounts and pay on time discounts as well as the VDO in Victoria's United Energy network. Annual bills based on market offers as of October 2021, 20,000 kWh per annum, single rate and GST inclusive



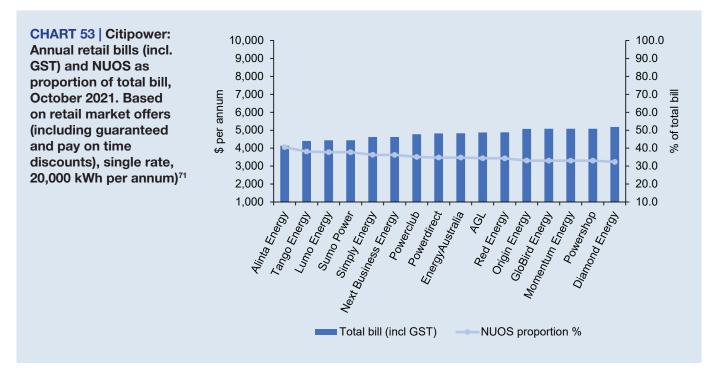
#### **Network charges**

The five Victorian electricity networks (Citipower, Powercor, Ausnet Services, Jemena and United Energy), introduce new Network Use of System (NUOS) charges as of 1 January every year. These NUOS charges are approved by the Australian Energy Regulator (AER) and comprise Transmission Use of System (TUOS) and Distribution Use of System (DUOS) as well as other costs such as jurisdictional charges and metering charges. The retailers can, and generally will, build changes to the NUOS (in relation to both shape and price) into their retail tariffs.

The charts presented in this section show that the NUOS proportion of bills varies significantly between retail offers as well as between network areas.

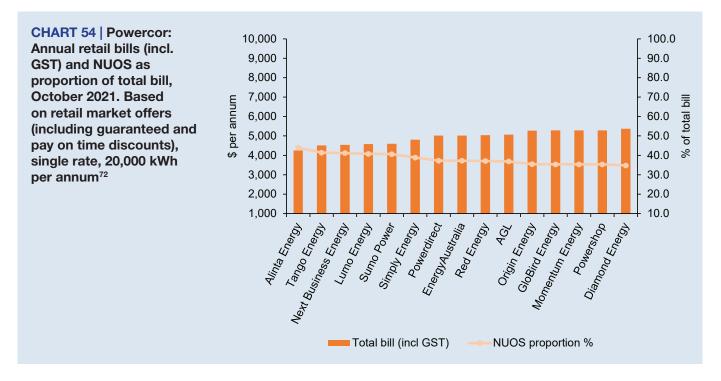
Charts 53 - 57 show annual retail bills (columns) and NUOS as proportion of annual bill (line) for each of the five network areas.

In the Citipower network the NUOS charges account for over 40% of Alinta Energy's annual bill while they make up 32% of Diamond Energy's offer.

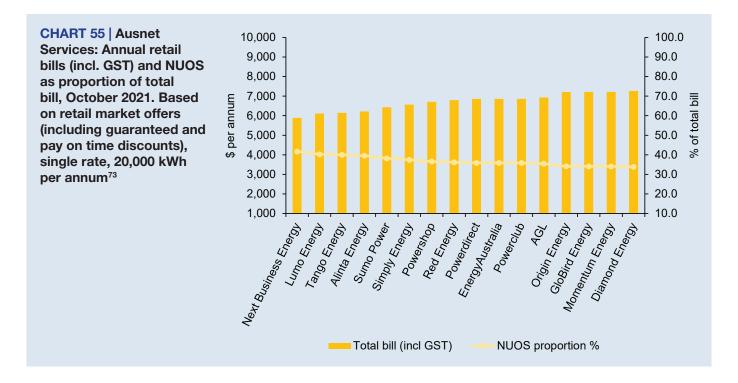


In the Powercor network the NUOS charges account for almost 44% of Alinta Energy's annual bill while they only make up 35% of Diamond Energy's offer.

<sup>71</sup> Based on market offer rates as of the 27th of October 2021, presented as annual bills for SMEs using 20,000kWh per annum (single rate). The annual NUOS charges are based on the Citipower's charges (tariff C1G) for the 2021 calendar year. The NUOS also includes fixed charges.



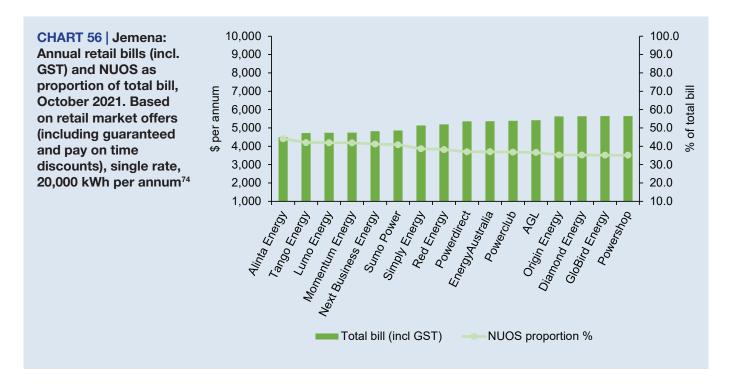
In the Ausnet Services network where the NUOS charges are higher, the NUOS charges account for over 41.5% of Next Business Energy's annual bill while they only make up 34% of Diamond Energy's offer.



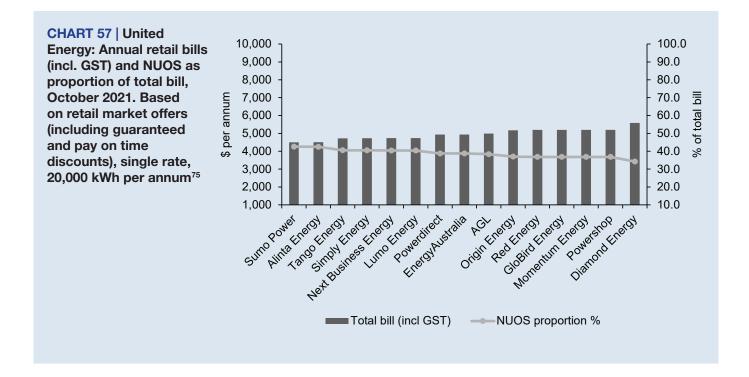
In the Jemena network the NUOS charges account for 44% of Alinta Energy's annual bills while they only make up 35% of Globird and Powershop's offers.

<sup>72</sup> Based on market offer rates as of the 27th of October 2021, presented as annual bills for SMEs using 20,000kWh per annum (single rate). The annual NUOS charges are based on the Powercor's charges (tariff ND1) for the 2021 calendar year. The NUOS also includes fixed charges.

<sup>73</sup> Based on market offer rates as of the 27th of October 2021, presented as annual bills for SMEs using 20,000kWh per annum (single rate). The annual NUOS charges are based on the Ausnet Services' charges (tariff NEE 12) for the 2021 calendar year. The NUOS also includes fixed charges.



In the United Energy network, the NUOS charges account for almost 43% of Powerclub's offer while they only make up 34% of Diamond Energy's offer.



<sup>74</sup> Based on market offer rates as of the 27th of October, presented as annual bills for SMEs using 20,000kWh per annum (single rate). The annual NUOS charges are based on the Jemena's charges (tariff A200) for the 2021 calendar year. The NUOS also includes fixed charges.

<sup>75</sup> Based on market offer rates as of the 27th of October 2021, presented as annual bills for SMEs using 20,000kWh per annum (single rate). The annual NUOS charges are based on the United Energy's charges (tariff LVM 1R) for the 2021 calendar year. The NUOS also includes fixed charges.

## 4.2.2 Victorian gas bills October 2021

There are eight main pricing zones in Victoria, two in the Multinet network, three in Ausnet Services and three in Australian Gas Networks (AGN).

To calculate annual gas bills we have assumed an annual consumption of 100 GJ per annum and a flat consumption over the year (25 GJ per quarter or 16.66 GJ per bi-monthly bill).<sup>76</sup> Small businesses using gas for heating purposes are unlikely to have a flat consumption profile and may use more at peak rates (winter months) than what has been calculated here. Furthermore, as Victorian small businesses typically have a higher gas consumption compared to SMEs in other jurisdictions, a 100 GJ annual consumption is a relatively low gas consumption in Victoria.

#### The price-spread

The typical annual market offer bill for SMEs consuming 100 GJ per annum ranges from \$1,599 (including discounts) in the Ausnet Central and West pricing zones to \$2,468 in the AGN/Envestra Central pricing zones. The maximum price-spread is highest in the Ausnet West pricing zone where the difference between the highest and lowest annual bill is approximately \$770 per annum. The price-spread is lowest in the Multinet pricing zones (around \$415). Compared to six months ago (April 2021), the maximum price-spread has increased in all pricing zones except Multinet 2. The average maximum price-spread for all eight pricing zones has increased by \$160.

Chart 58 shows the average gas market offer bill for the eight main pricing zone as well as the maximum price-spread for each area.

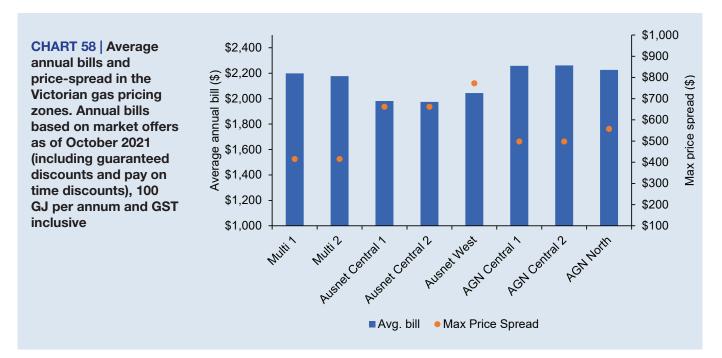
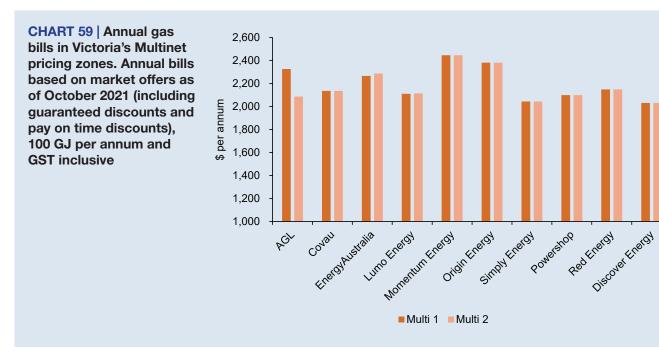


Chart 59 shows the retailers' gas market offer bills in the two Multinet pricing zones. The average annual bill is \$2,200 in Multinet 1 and \$2,180 in Multinet 2.

<sup>76</sup> See appendix A for a list of retail offers included in this analysis. Many retailers have more than one market offer and the rates, conditions, size of discounts as well as discount types (e.g. guaranteed or conditional) may vary between their offers.



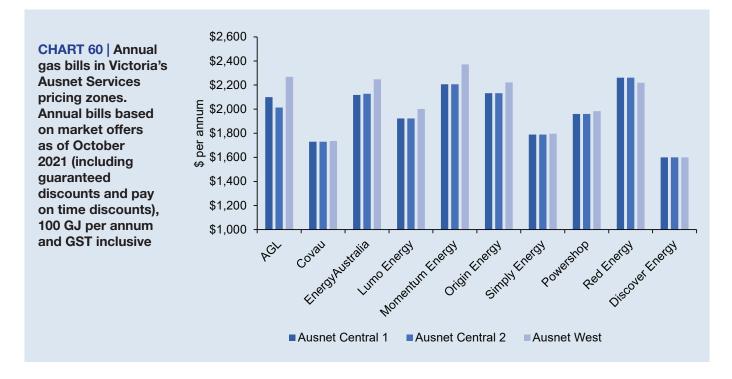
Figures 10 - 11 below rank the retail offers from lowest to highest annual gas bills in the two Multinet pricing zones.<sup>77</sup> Since April 2021, the lowest annual retail bill decreased by \$13 in the Multinet 1 pricing zone and increased by \$14 in the Multinet 2 pricing zone.

FIGURE 10 | Lowest to highest annual gas bills (incl GST) for market offers in the Multinet 1 gas zone (October 2021). Bills including guaranteed discounts and pay on time discounts - SMEs consuming 100 GJ per annum FIGURE 11 | Lowest to highest annual gas bills (incl GST) for market offers in the **Multinet 2 gas** zone (October 2021). *Bills including guaranteed discounts and pay on time discounts - SMEs consuming* 100 GJ per annum

C DISCOVER ENERSY	Discover Energy	\$2,031	(	COD DISCOVER ENERGY	Discover Energy	\$2,031
Simply energy	Simply Energy	\$2,044	9	Simplyenergy	Simply Energy	\$2,044
POWERSHOP	Powershop	\$2,100	•	<b>V</b> agl	AGL	\$2,086
	Lumo Energy	\$2,111	P	OWERSHOP	Powershop	\$2,100
<b>COVAU</b> energy	Covau	\$2,136		LUMO	Lumo Energy	\$2,114
red 💥	Red Energy	\$2,149	S	eovau nergy	Covau	\$2,136
Energy Australia	EnergyAustralia	\$2,267	,	r <b>ed</b> 🧩 <sup>energy</sup>	Red Energy	\$2,149
	AGL	\$2,326	E	C InergyAustralia	EnergyAustralia	\$2,287
origin	Origin Energy	\$2,381		Origin	Origin Energy	\$2,381
momentum energy	Momentum Energy	\$2,446	n	nomentum	Momentum Energy	\$2,446

Chart 60 shows the retailers' gas market offer bills in the three Ausnet Services pricing zones. The average annual bill is around \$1,980 in Ausnet Central 1 and 2 and \$2,045 in Ausnet West.

<sup>77</sup> These market offers were collected on the 28th of October 2021 and it should be noted that retailers may change their rates at any time. Additional discounts for customers choosing to pay by direct debit are not included in these bill calculations.



Figures 12 - 14 below rank the retail offers from lowest to highest annual gas bills in the three Ausnet Services pricing zones.<sup>78</sup> The lowest annual retail bills in Ausnet Services' pricing zones have decreased since April 2021. On average, across all three pricing zones, the best offers, as of October 2021, produce an annual bill that is around \$130 less than the best offers six months ago. FIGURE 12 | Lowest to highest FIGURE 13 | Lowest to highest FIGURE 14 | Lowest to highest

annual gas bills (incl GST) for market offers in the Ausnet Services Central 1 gas zone (October 2021).

Bills including guaranteed discounts and pay on time discounts - SMEs consuming 100 GJ per annum

annual gas bills (incl GST) for market offers in the Ausnet Services Central 2 gas zone (October 2021).

Bills including guaranteed discounts and pay on time discounts - SMEs consuming 100 GJ per annum

C DISCOVER ENERGY	Discover Energy	\$1,599		COVER INGY	Discover Energy	\$1,599
COVaU energy	Covau	\$1,729	energy	U	Covau	\$1,729
Simply energy	Simply Energy	\$1,789	simplyer	ergy	Simply Energy	\$1,789
	Lumo Energy	\$1,923			Lumo Energy	\$1,923
Powershop	Powershop	\$1,960	Powers	) HOP	Powershop	\$1,960
<b>∖</b> ‰ agl	AGL	\$2,100	<b>N</b> a	, gl	AGL	\$2,013
EnergyAustralia	EnergyAustralia	\$2,118	EnergyAu		EnergyAustralia	\$2,128
origin	Origin Energy	\$2,132	C	In	Origin Energy	\$2,132
momentum	Momentum Energy	\$2,207	momer		Momentum Energy	\$2,207
red 💥	Red Energy	\$2,261	red energy	*	Red Energy	\$2,261

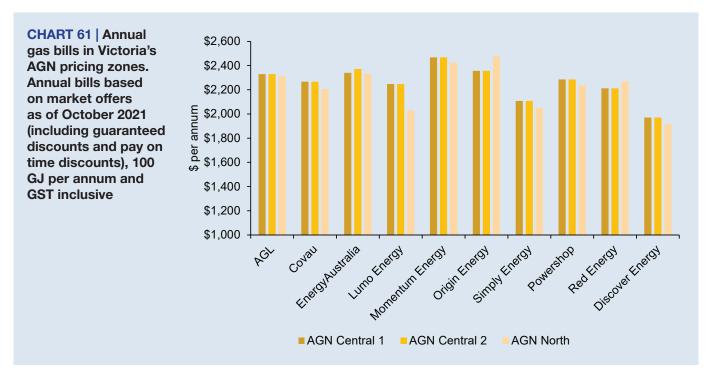
annual gas bills (incl GST) for market offers in the Ausnet Services West gas zone (October 2021).

Bills including guaranteed discounts and pay on time discounts - SMEs consuming 100 GJ per annum

COD DSCOVER ENERGY	Discover Energy	\$1,599
covau energy	Covau	\$1,735
Simply energy	Simply Energy	\$1,796
POWERSHOP	Powershop	\$1,983
	Lumo Energy	\$2,001
red 💥	Red Energy	\$2,219
origin	Origin Energy	\$2,222
EnergyAustralia	EnergyAustralia	\$2,247
<b>N</b> agl	AGL	\$2,268
momentum	Momentum Energy	\$2,371

Chart 61 shows the retailers' gas market offer bills in the three AGN pricing zones. The average annual bill is around \$2,260 in AGN Central 1 and 2 and \$2,225 in AGN North.

<sup>78</sup> These market offers were collected on the 28th of October 2021 and it should be noted that retailers may change their rates at any time. Additional discounts for customers choosing to pay by direct debit are not included in these bill calculations.



Figures 15 - 17 below rank the retail offers from lowest to highest annual gas bills in the three AGN pricing zones.<sup>79</sup> Since April 2021 the lowest annual retail bills in the AGN pricing zones have decreased by \$137 in the Central zones and \$111 in the North pricing zone.

**FIGURE 15** | Lowest to highest annual gas bills (incl GST) for market offers in the **AGN Central 1 gas zone** (October 2021). Bills including guaranteed discounts and pay on time discounts - SMEs consuming 100 GJ per annum.

FIGURE 16   Lowest to highest
annual gas bills (incl GST) for
market offers in the AGN Central 2
gas zone (October 2021).
Bills including guaranteed discounts
and pay on time discounts - SMEs
consuming 100 GJ per annum.

C DISCOVER DNERGY	Discover Energy	\$1,970
Simplyenergy	Simply Energy	\$2,107
<b>red</b>	Red Energy	\$2,212
	Lumo Energy	\$2,247
	Covau	\$2,267
POWERSHOP	Powershop	\$2,286
<b>N</b> agl	AGL	\$2,330
C EnergyAustralia	EnergyAustralia	\$2,340
origin	Origin Energy	\$2,357
momentum	Momentum Energy	\$2,468

COD DISCOVER ENERGY	Discover Energy	\$1,970
Simplyenergy	Simply Energy	\$2,107
<b>red</b>	Red Energy	\$2,212
LUMC	Lumo Energy	\$2,247
	Covau	\$2,267
POWERSHOP	Powershop	\$2,286
<b>∖</b> ⊿agl	AGL	\$2,330
origin	Origin Energy	\$2,357
C Energy Australia	EnergyAustralia	\$2,372
momentum energy	Momentum Energy	\$2,468

**FIGURE 17** | Lowest to highest annual gas bills (incl GST) for market offers in the **AGN North gas zone** (October 2021). *Bills including guaranteed discounts and pay on time discounts - SMEs consuming 100 GJ per annum.* 

COD DISCOVER ENERGY	Discover Energy	\$1,918
	Lumo Energy	\$2,029
Simplygergy	Simply Energy	\$2,051
covau energy	Covau	\$2,207
POWERSHOP	Powershop	\$2,236
red 💥	Red Energy	\$2,269
<b>V</b> agl	AGL	\$2,311
<b>Energy</b> Australia	EnergyAustralia	\$2,337
momentum energy	Momentum Energy	\$2,424
origin	Origin Energy	\$2,475

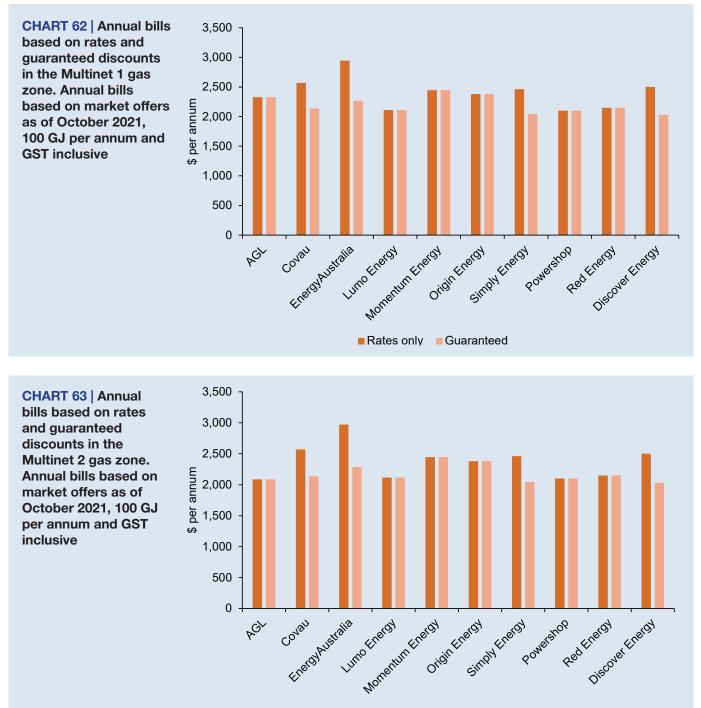
<sup>79</sup> These market offers were collected on the 28th of October 2021 and it should be noted that retailers may change their rates at any time. Additional discounts for customers choosing to pay by direct debit are not included in these bill calculations.

#### **Additional discounts**

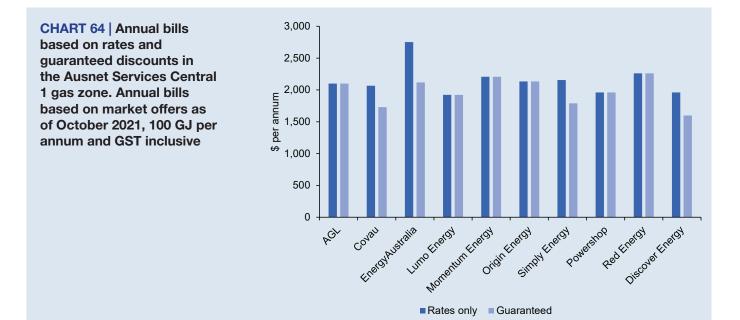
CovaU, Energy Australia, Simply Energy and Discover Energy offer guaranteed discounts. The other retailers do not offer any additional discounts.

Charts 62 - 69 show annual bills based on their rates only and inclusive of guaranteed discounts in each of the eight gas pricing zones.

The charts show that Energy Australia's guaranteed discounts are between \$600 and \$700 per annum for customers with this consumption level across all pricing zones. CovaU, Simply Energy and Discover Energy also offer significant discounts. Energy Australia is, however, the retailer with the highest base rates in all of the gas zones.



Rates only Guaranteed



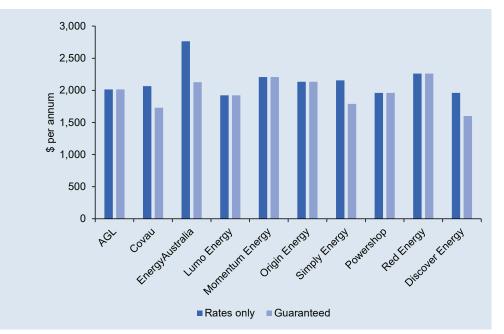


CHART 65 | Annual bills based on rates and guaranteed discounts in the Ausnet Services Central 2 gas zone. Annual bills based on market offers as of October 2021, 100 GJ per annum and GST inclusive

CHART 66 | Annual bills based on rates and guaranteed discounts in the Ausnet Services West gas zone. Annual bills based on market offers as of October 2021, 100 GJ per annum and GST inclusive

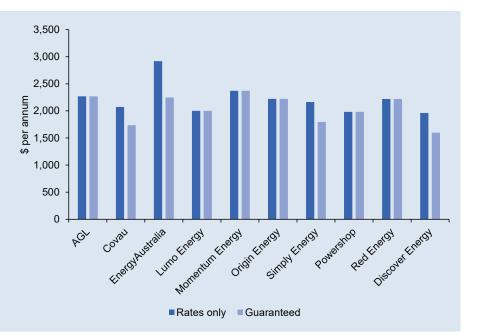
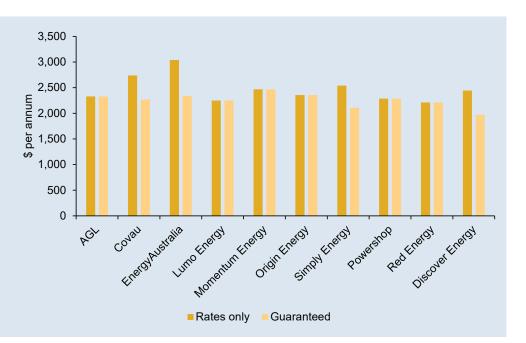


CHART 67 | Annual bills based on rates and guaranteed discounts in the AGN Central 1 gas zone. Annual bills based on market offers as of October 2021, 100 GJ per annum and GST inclusive



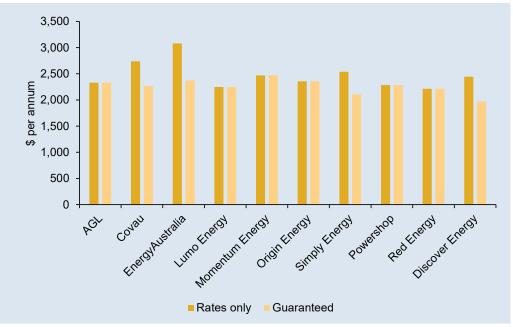
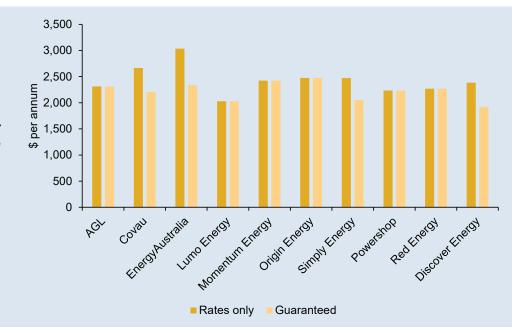


CHART 68 | Annual bills based on rates and guaranteed discounts in the AGN Central 2 gas zone. Annual bills based on market offers as of October 2021, 100 GJ per annum and GST inclusive

CHART 69 | Annual bills based on rates and guaranteed discounts in the AGN North gas zone. Annual bills based on market offers as of October 2021, 100 GJ per annum and GST inclusive



## 4.2.3 Changes in energy bills in Victoria

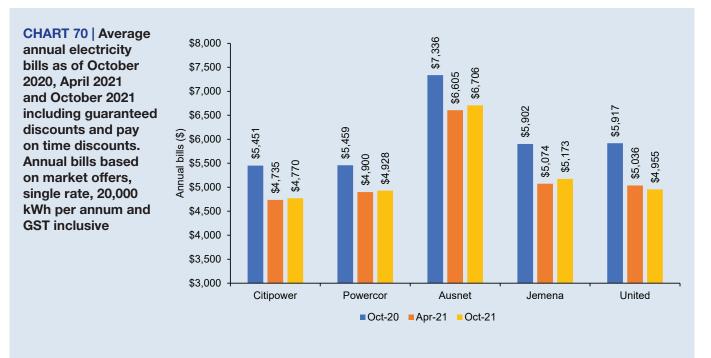
The SME Retail Tariff Tracker project collects information about energy offers and rates available to small businesses across Australia every six months (in April and October every year) and this section highlights changes (increases or decreases) to annual bills over that six month period, as well as the trend over the twelve months to October 2021.

In Victoria, new network tariffs took effect in January 2021 meaning that the electricity retail prices have not been affected by an underlying price reset in this six-month period. However, many of the retailers have still changed their offers (rates, discounts or both).

It is becoming increasingly difficult to locate some of the retailers' current offers on their websites.<sup>80</sup> For non-Victorian offers we are usually able to locate these offers via the Australian Energy Regulator's (AER) 'Energy Made Easy' comparison website instead but as the Victorian equivalent (Victorian Energy Compare) requires users to upload usage data or provide a National Metering Identifier (NMI), this option is not available in Victoria.<sup>81</sup>

Not being able to include retailers such as 1st Energy, CovaU, Blue NRG and Energy Locals in the October 2021 analysis means that average price changes (across all retailers) can be skewed. As such, this section only includes changes to retailers that had offers available in Victoria in October 2020, April 2021 and October 2021.

From April 2021 to October 2021, average retail electricity bills for SMEs consuming 20,000 kWh per annum (single rate) increased slightly in the Citipower, Ausnet and Jemena networks (by 0.8-1.6%). In the United Energy network, on the other hand, average bills decreased by 3.5% while the average bill remained similar in the Powercor network. Compared to a year ago (October 2020), however, the average bill has decreased substantially in each network area. Chart 70 below shows average annual bills as of October 2020, April 2021 and October 2021.



In terms of individual retailers, only three retailers (Sumo Power, Lumo Energy and Alinta) have offers that produce lower bills in October 2021 compared to six months ago (April 2021) in all network areas. Compared to one year ago (October 2020) all retailers, except Powerclub, have offers that produce lower bills (across all network areas).

Charts 71 to 75 show retail bills as of October 2020, April 2021 and October 2021 for each network area.

<sup>80</sup> There are several reasons for why we may not be able to locate retailers' offers on their websites. These include retailers requesting full address in order to show their offers, retailers requesting National Metering Identifier (NMI) prior to showing offer, retailers that ask you to call them in order to get the offer, broken links, and website design issues.

<sup>81</sup> We note that this requirement by the "Victorian Energy Compare" website effectively means that SMEs that are new or are moving premises do not have access to an independent comparison site in Victoria.

CHART 71 | Electricity bills including guaranteed discounts and pay on time discounts, from October 2020 to October 2021 in Citipower's network area. Annual bills based on market offers as of October 2020, April 2021 and October 2021, 20,000 kWh per annum, single rate and GST inclusive

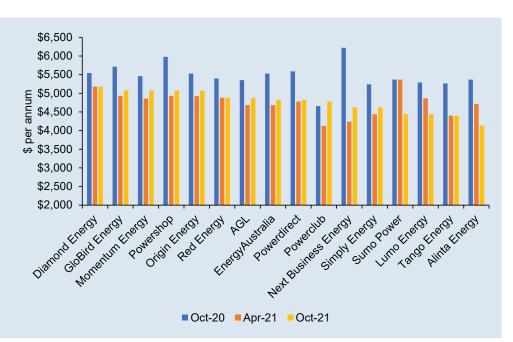


CHART 72 | Electricity bills including guaranteed discounts and pay on time discounts, from October 2020 to October 2021 in Powercor's network area. Annual bills based on market offers as of October 2020, April 2021 and October 2021, 20,000 kWh per annum, single rate and GST inclusive

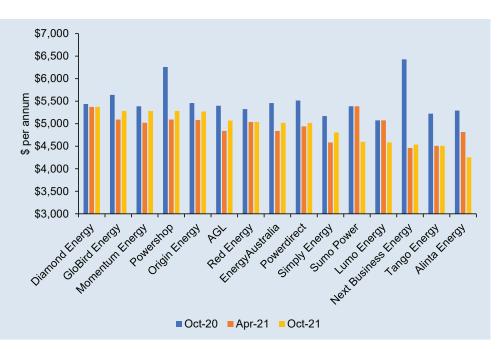
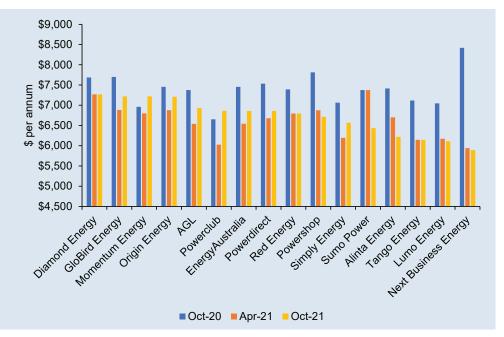
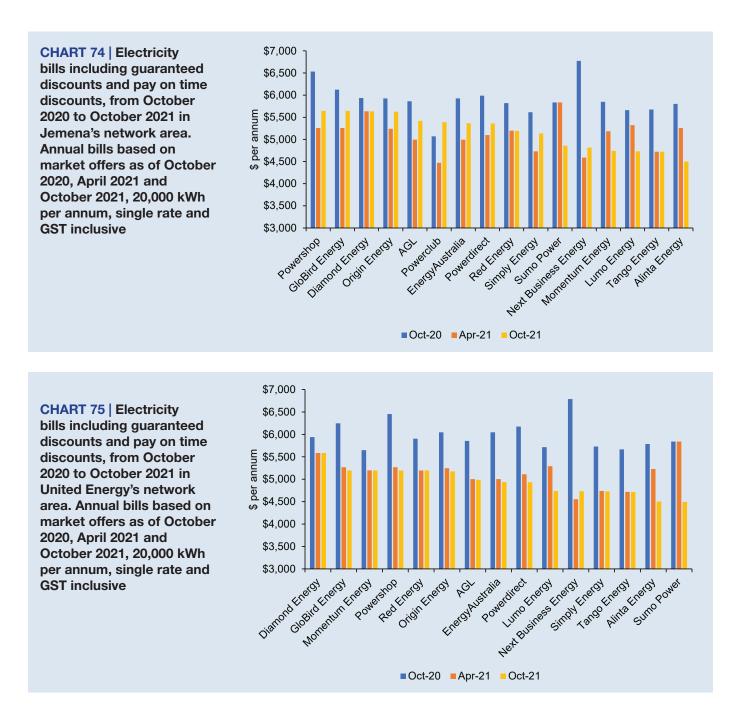


CHART 73 | Electricity bills including guaranteed discounts and pay on time discounts, from October 2020 to October 2021 in Ausnet Services' network area. Annual bills based on market offers as of October 2020, April 2021 and October 2021, 20,000 kWh per annum, single rate and GST inclusive

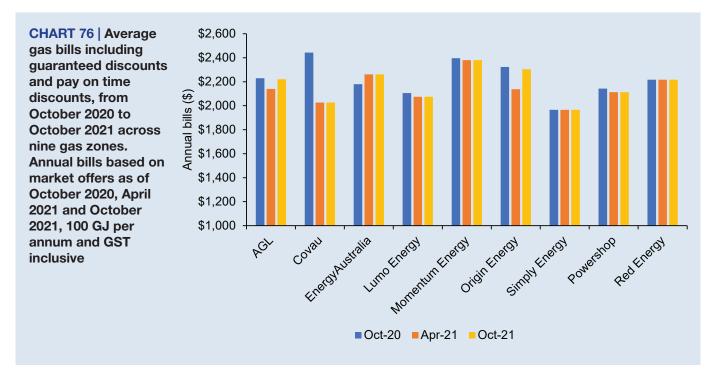


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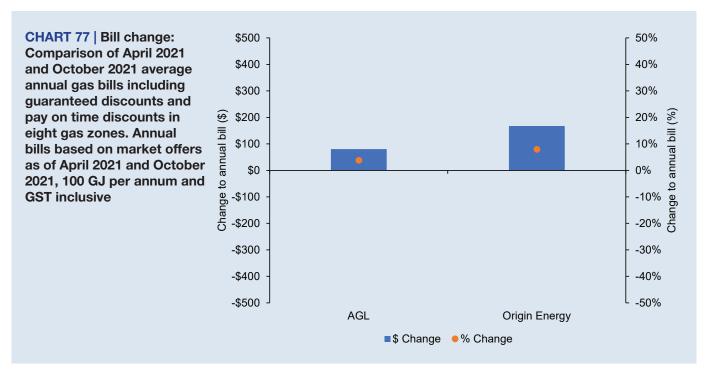


On average, across all gas pricing zones, annual gas bills for businesses using 100 GJ per annum have remained stable since April 2021.<sup>82</sup> Chart 76 shows retailers' average annual gas bills (across all gas zones) as of October 2020, April 2021 and October 2021. It shows that Origin Energy had the greatest increase over the last 6 months.

<sup>82</sup> The gas zones included in this analysis are: Multinet 1 and 2, AGN Central 1 and 2, AGN North, Ausnet Services Central 1 and 2, and Ausnet Services West.



Only two retailers (AGL and Origin Energy) have changed their offers over the last six months (since April 2021). Origin Energy's bill has increased by \$165 (8%) and AGL's bill has increased by \$80 (4%). Chart 77 below shows retailers' changes to their average annual gas bill during this period.<sup>83</sup>



# 4.2.4 Impact of the VDO

Since the introduction of the VDO on 1 July 2019, fewer retailers offer conditional pay on time discounts compared to previously.

Businesses previously on a standing offer with one of the 'big 3' retailers (AGL, Energy Australia and Origin Energy) will have experienced significant bill reductions since the introduction of the VDO on 1 July 2019. Charts 78 – 82 below compare AGL, Energy Australia and Origin Energy's standing offers prior to the VDO taking effect to the VDO as of October 2019, April 2020, October 2020, April 2021 and October 2021.

<sup>83</sup> Only retailers that have changed their offers during this period are included in this chart.

They show that the initial bill reduction (October 2019), for businesses using 20,000 kWh per annum, was between \$1,320 and \$2,995 (depending on the network and retailer) but increases to the VDO in January 2020 reduced the overall drop to \$900 and \$2,530. In January 2021 the VDO decreased by 14% (on average) and increased the drop to \$1,790 and \$3,290. In September 2021 the VDO increased in most network areas and bills are currently between \$1,645 and \$3,360 less than they were prior to the VDO taking effect. Energy Australia's bill in the United Energy network has reduced the most (by around \$3,360) while Origin Energy's bill reduction in the Citipower network, where it is the incumbent retailer, is more moderate (approximately \$1,645).

CHART 78 | The VDO compared to the 'big 1 3' retailers' standing offers in the Citipower network. Annual electricity bills for SMEs using 20,000 kWh (single rate) per annum. GST inclusive

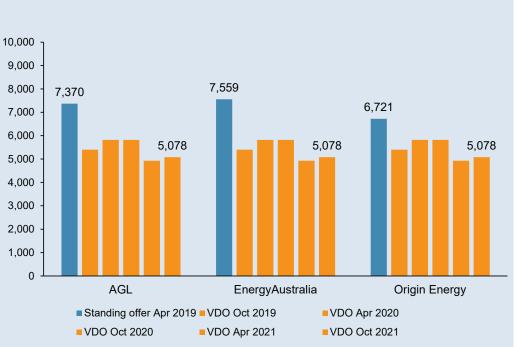


CHART 79 | The VDO compared to the 'big 3' retailers' standing offers in the Powercor network. Annual electricity bills for SMEs using 20,000 kWh (single rate) per annum. GST inclusive

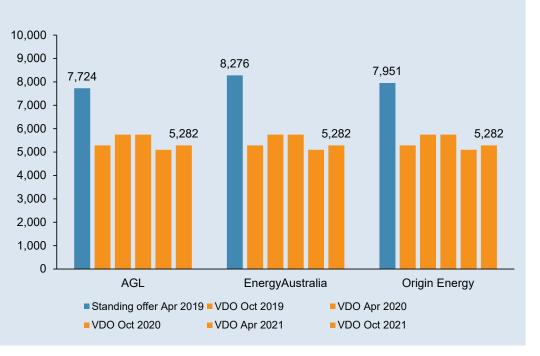


CHART 80 | The VDO compared to the 'big 3' retailers' standing offers in the Ausnet Services network. Annual electricity bills for SMEs using 20,000 kWh (single rate) per annum. GST inclusive

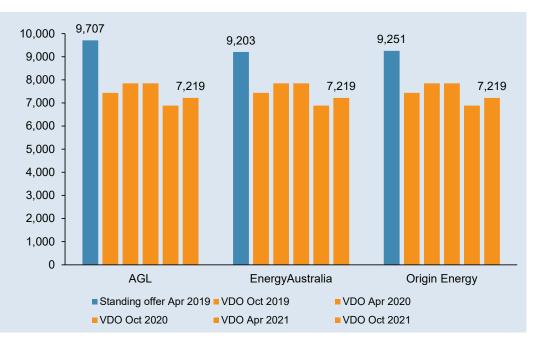


CHART 81 | The VDO compared to the 'big 3' retailers' standing offers in the Jemena network. Annual electricity bills for SMEs using 20,000 kWh (single rate) per annum. GST inclusive

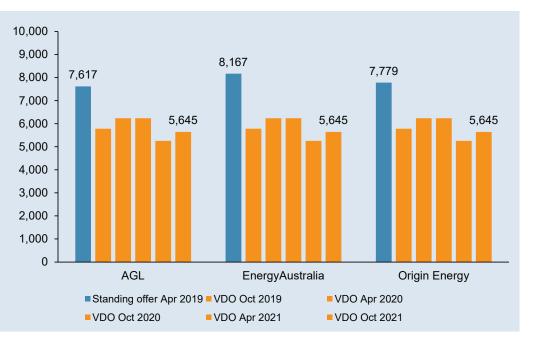
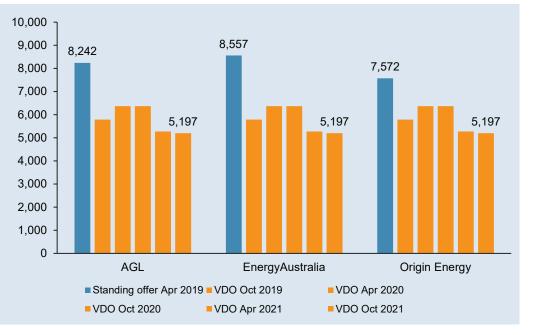


CHART 82 | The VDO compared to the 'big 3' retailers' standing offers in the United Energy network. Annual electricity bills for SMEs using 20,000 kWh (single rate) per annum. GST inclusive



## 4.3 Queensland

Electricity prices in South East Queensland have been deregulated since July 2016 but on 1 July 2019 the Australian Energy Regulator's Default Market Offer (DMO) replaced the previously retailer determined electricity standing offers in South East Queensland. The Queensland Competition Authority (QCA) still regulates retail prices for customers of Ergon Energy (Retail). Gas retail prices have been deregulated since 2007.

Queensland has two electricity networks, Energex in South East Queensland and Ergon Energy in Northern and regional Queensland. There is currently no effective retail competition for SME customers in regions supplied by the Ergon Energy network business. Queensland also has four gas pricing zones.

Queensland's two electricity networks and four gas pricing zones:

Electricity network	Area
Energex	South East Queensland
Ergon Energy	Regional and Northern Queensland
Gas zones	Area
Allgas – Brisbane South	South Brisbane, Gold Coast, Toowoomba and Oakey
AGN – Brisbane North	North Brisbane and Ipswich
AGN - Northern	Rockhampton and Gladstone
AGN – Wide Bay	Bundaberg, Maryborough and Hervey Bay

## 4.3.1 Queensland electricity bills October 2021

The bill analysis presented in this report is based on SMEs using 20,000 kWh per annum on a single rate tariff. Research published by AEMO<sup>84</sup> shows that small businesses, on average (across the NEM network areas), use approximately 20,000 kWh per annum and we use this average instead of network specific consumption profiles to readily enable comparison between network areas and jurisdictions. According to the AEMO report, average consumption for a small business in the Energex network is 16,678 kWh per annum. We also note that the workbooks accompanying this report allow users to nominate their own consumption levels as well as undertaking analysis of different tariff types (2-rate tariffs, time of use tariffs etc.). The workbooks are available at: <a href="https://energyconsumersaustralia.com.au/publications/our-research">https://energyconsumersaustralia.com.au/publications/our-research</a>

#### The price-spread

The typical annual bill for SMEs consuming 20,000 kWh per annum (single rate) is approximately \$4,780.<sup>85</sup> Chart 83 shows annual bills for twenty-eight retailers in South East Queensland (Energex network) and that the maximum price-spread is approximately \$1,160 per annum. Compared to six months ago (April 2021), the maximum price-spread has decreased by \$615.

<sup>84</sup> Jacobs Australia, Retail electricity price history and project trends, AEMO, 21 September 2017

<sup>85</sup> See appendix A for a list of retail offers included in this analysis. Many retailers have more than one market offer and the rates, conditions, size of discounts as well as discount types (e.g. guaranteed or conditional) may vary between their offers.

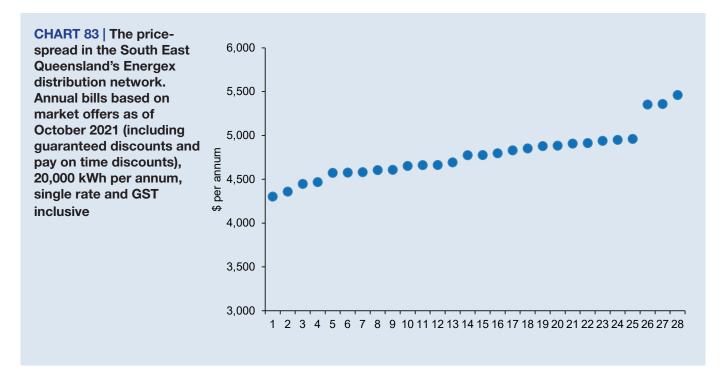


Figure 18 below ranks the retail offers from lowest to highest annual electricity bills.<sup>86</sup> The lowest annual retail bill in the Energex network area has increased by \$600 since April 2021.

# FIGURE 18 | Lowest to highest annual electricity bills (incl GST) for market offers in Queensland's Energex network (October 2021)

Including discounts and pay on time discounts - SMEs consuming 20,000kWh per annum (single rate)

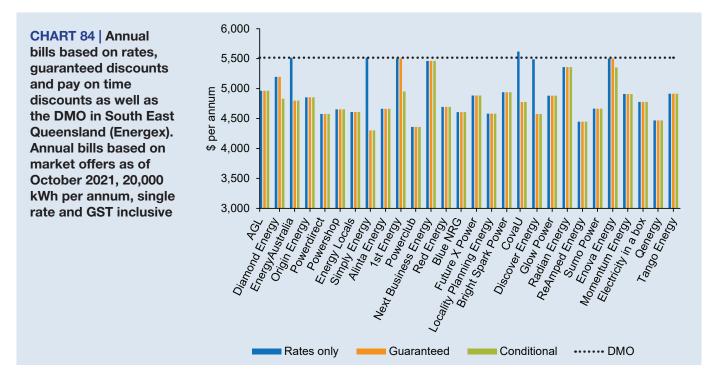
Simply energy	Simply Energy	4,303
U	Powerclub	4,360
Re Amped	ReAmped Energy	4,448
QEnergy	Qenergy	4,469
COD DISCOVER ENERGY	Discover Energy	4,574
	Powerdirect	4,577
	Locality Planning Energy	4,582
	Blue NRG	4,606
EnergyLocals	Energy Locals	4,609
POWERSHOP	Powershop	4,653
alintaenergy	Alinta Energy	4,662
sumo	Sumo Power	4,664
red 💥	Red Energy	4,694
<b>COVaU</b> energy	CovaU	4,776

	Electricity in a box	4,777
Energy Australia	EnergyAustralia	4,798
Diamond Energy-	Diamond Energy	4,831
origin	Origin Energy	4,854
GLÖWPOWER	Glow Power	4,881
PUTURE - X	Future X Power	4,884
momentum energy	Momentum Energy	4,909
tango	Tango Energy	4,914
Bright Spark Power	Bright Spark Power	4,940
1stenergy.	1st Energy	4,952
<b>N</b> agl	AGL	4,962
	Enova Energy	5,354
	Radian Energy	5,360
next:	Next Business Energy	5,462

86 These market offers were collected on the 27th October 2021 and it should be noted that retailers may change their rates at any time. Additional discounts for customers choosing to pay by direct debit are not included in these bill calculations.

#### Additional discounts

Seven out of the twenty-eight retailers operating in South East Queensland offer additional discounts. Energy Australia, Simply Energy, CovaU and Discover Energy offer guaranteed discounts while the remaining three retailers (Diamond Energy, 1st Energy and Enova) offer discounts conditional on bills being paid on time. The conditional pay on time discount can be worth up to \$550 per annum for customers using 20,000 kWh/annum. Chart 84 shows annual bills based on their rates only, inclusive of guaranteed discounts and inclusive of guaranteed as well as conditional pay on time discounts. The chart also compares the market offers to the DMO and it shows that all of the market offers produce bills that are lower than the DMO once discounts have been applied.

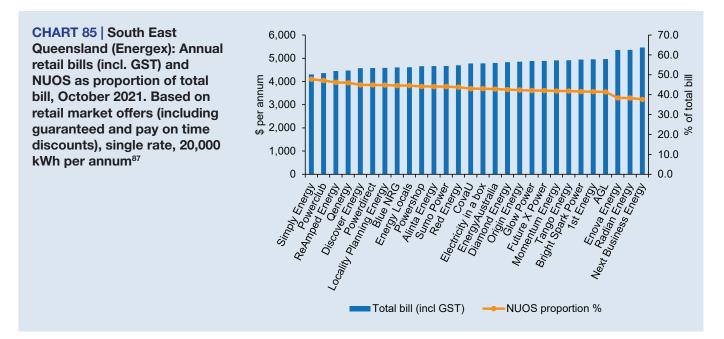


#### **Network charges**

The South East Queensland electricity network, Energex, introduces new Network Use of System (NUOS) charges as of 1 July every year. These NUOS charges are approved by the Australian Energy Regulator (AER) and comprise Transmission Use of System (TUOS) and Distribution Use of System (DUOS) as well as other costs such as jurisdictional charges and metering charges. The retailers can, and generally will, build changes to the NUOS (in relation to both shape and price) into their retail tariffs.

The chart presented in this section shows that the NUOS proportion of bills varies significantly between retail offers. The NUOS proportion of the bill for Simply Energy is 47.8% while the NUOS comprises 37.6% of the total bill for Next Business Energy's customers.

Charts 85 shows annual retail bills (columns) and NUOS as proportion of annual bill (line).

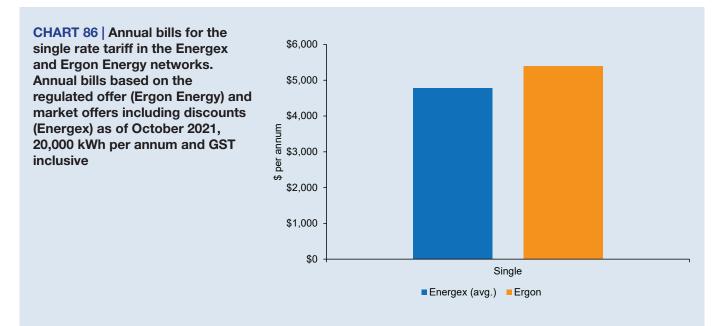


#### **Regional Queensland**

There is no effective retail competition in regional and northern Queensland (customers supplied by the Ergon Energy network) and small businesses in this area are therefore charged based on the regulated prices determined by the Queensland Competition Authority. As customers in the Ergon Energy network are generally unable to access discounted market offers by competitive retailers, they may pay more for electricity compared to businesses in South East Queensland. Compared to the DMO, however, customers using 20,000 kWh per annum in the Ergon Energy network will have an annual bill that is \$115 lower.

Chart 86 shows that the average market offer in the Energex network (including discounts) is approximately \$620 less than the regulated offer in the Ergon Energy network for businesses using 20,000 kWh per annum.

It is important to note that in determining the regulated retail rates for small customers in regional Queensland, the Queensland Competition Authority are required to use the equivalent Energex network rate, so that customers in regional Queensland pay a similar amount to customers in South East Queensland. The difference in the cost of supply is paid to the Ergon Energy retailer as a community service obligation by the Queensland Government.<sup>88</sup>



<sup>87</sup> Based on market offer rates as of 27 October 2021, presented as annual bills for SMEs using 20,000kWh per annum (single rate). The annual NUOS charges are based on the Energex's charges (tariff NTC 8500) for the 2021/22 financial year. The NUOS also includes fixed charges.

<sup>88</sup> QCA, SEQ retail electricity market monitoring: 2016–17, November 2017

## 4.3.2 Queensland gas bills October 2021

To calculate annual gas bills we have assumed an annual consumption of 100 GJ per annum and a flat consumption over the year (25 GJ per quarter or 16.66 GJ per bi-monthly bill). Small businesses using gas for heating purposes are unlikely to have a flat consumption profile.

#### The price-spread

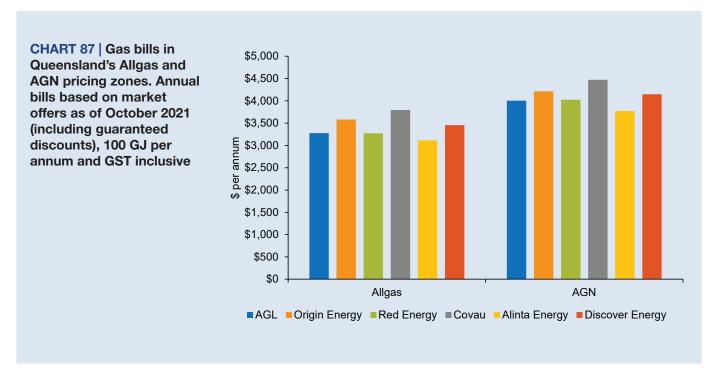
There are two main gas zones in Queensland: the Allgas zone covering South Brisbane, Gold Coast, Toowoomba and Oakey, and the Australian Gas Networks (AGN) zone covering North Brisbane and Ipswich. AGL, Origin Energy, Red Energy, CovaU, Alinta Energy and Discover Energy have market offers in both areas. AGN also has two other pricing zones: Northern covering Rockhampton and Gladstone, and Wide Bay covering Bundaberg, Maryborough and Hervey Bay. Origin Energy, AGL, CovaU and Alinta Energy are the retailers that offer contracts in the Northern and Wide Bay pricing zones.

There has been an increase in competitive gas retail offers in Queensland. Since April 2021 there are now six retailers in the Brisbane North and South gas zones (an increase of one), four in the Northern zone (an increase of three) and four in the Wide Bay zone (an increase of one).

CovaU and Discover Energy are currently the only gas retailers that offer additional discounts (a guaranteed 15% off usage charges for CovaU in all four zones and a guaranteed 5% for Discover Energy in the Brisbane North and South zones).

The maximum price-spread is approximately \$680 in the Allgas zone and \$700 in the AGN zone. Compared to six months ago (April 2021), the maximum price-spread has increased by \$475 in the Allgas zone and \$375 in the AGN zone.

The typical annual market offer bill for SMEs consuming 100 GJ per annum is approximately \$3,415 (including discounts) in the Allgas zone and \$4,104 in the AGN zone.<sup>89</sup> This is a significant difference for two gas zones that cover neighbouring areas. Chart 87 shows AGL, Origin Energy, Red Energy, CovaU, Alinta Energy and Discover Energy's annual bills for the two pricing zones.



Figures 19 - 20 below rank the retail offers from lowest to highest annual gas bills in the two main pricing zones.<sup>90</sup>

<sup>89</sup> See appendix A for a list of retail offers included in this analysis. Many retailers have more than one market offer and the rates, conditions, size of discounts as well as discount types (e.g. guaranteed or conditional) may vary between their offers.
90 These market offers were collected on the 29th of October 2021 and it should be noted that retailers may change their rates.

<sup>90</sup> These market offers were collected on the 29th of October 2021 and it should be noted that retailers may change their rates at any time. Additional discounts for customers choosing to pay by direct debit are not included in these bill calculations.

**FIGURE 19** | Lowest to highest annual gas bills (incl GST) for market offers in the **Allgas pricing zone** (October 2021). *Bills including guaranteed discounts - SMEs consuming 100 GJ per annum* 

annual gas bills (incl GST) for market offers in the **AGN pricing zone** (October 2021). *Bills including guaranteed discounts - SMEs consuming 100 GJ per annum* 

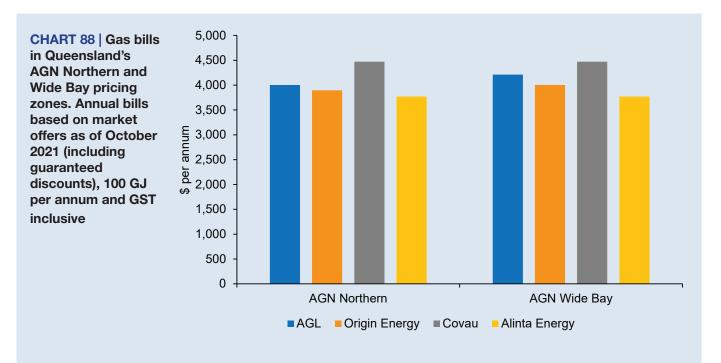
FIGURE 20 | Lowest to highest

alintaenergy	Alinta Energy	\$3,114
red 💥	Red Energy	\$3,272
<b>∖</b> ‰ agl	AGL	\$3,274
C SSCOVER ENERGY	Discover Energy	\$3,455
origin	Origin Energy	\$3,580
covau energy	Covau	\$3,791

alintaenergy	Alinta Energy	\$3,770
<b>N</b> agl	AGL	\$4,003
red 💥	Red Energy	\$4,025
COD DISCOVER ENERGY	Discover Energy	\$4,146
origin	Origin Energy	\$4,212
covau energy	Covau	\$4,471

In both of the smaller AGN pricing zones the maximum price-spread is \$700. Compared to six months ago (April 2021), the maximum price-spread has increased by \$300 in Wide Bay (this comparison is not available for Northern as it previously had only one retailer).

The typical annual market offer bill for SMEs consuming 100 GJ per annum is approximately \$4,035 (including discounts) in the Northern zone and \$4,115 in the Wide Bay zone.<sup>91</sup> Chart 87 shows AGL, Origin Energy, CovaU and Alinta Energy's annual bills for the two pricing zones.



Figures 21 - 22 below rank the retail offers from lowest to highest annual gas bills in the two main pricing zones.<sup>92</sup>

See appendix A for a list of retail offers included in this analysis. Many retailers have more than one market offer and the rates, conditions, size of discounts as well as discount types (e.g. guaranteed or conditional) may vary between their offers.
 These market offers were collected on the 29th of October 2021 and it should be noted that retailers may change their rates

at any time. Additional discounts for customers choosing to pay by direct debit are not included in these bill calculations.

**FIGURE 21** | Lowest to highest annual gas bills (incl GST) for market offers in the **Allgas pricing zone** (October 2021). *Bills including guaranteed discounts - SMEs consuming 100 GJ per annum* 

alintaenergy	Alinta Energy	\$3,770
origin	Origin Energy	\$3,896
<b>V</b> agl	AGL	\$4,003
covau energy	Covau	\$4,471

**FIGURE 22** | Lowest to highest annual gas bills (incl GST) for market offers in the **AGN pricing zone** (October 2021). *Bills including guaranteed discounts - SMEs consuming 100 GJ per annum* 

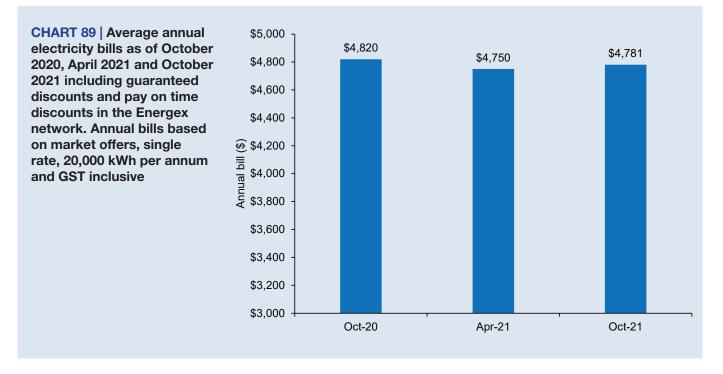
alintaenergy	Alinta Energy	\$3,770
origin	Origin Energy	\$4,003
	AGL	\$4,212
energy	Covau	\$4,471

## 4.3.3 Changes in energy bills in Queensland

This section compares annual energy bills as of October 2021 to bills as of April 2021. The SME Retail Tariff Tracker project collects information about energy offers and rates available to small businesses across Australia every six months (in April and October every year) and this section highlights changes (increases or decreases) to annual bills over that six month period, as well as the trend over the twelve months to October 2021.

In Queensland, new network tariffs took effect in July 2021 meaning that the electricity retail prices have been affected by an underlying price reset in this six-month period. Most of the retailers have thus changed their offers (rates, discounts or both).

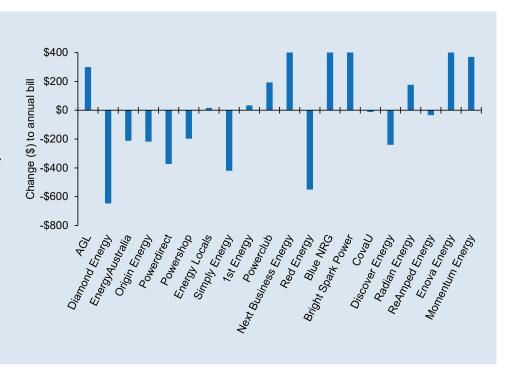
The average annual market offer bill has increased by \$30 (or 0.6%) in the Energex network since April 2021. Chart 89 below shows average annual bills as of October 2020, April 2021 and October 2021.



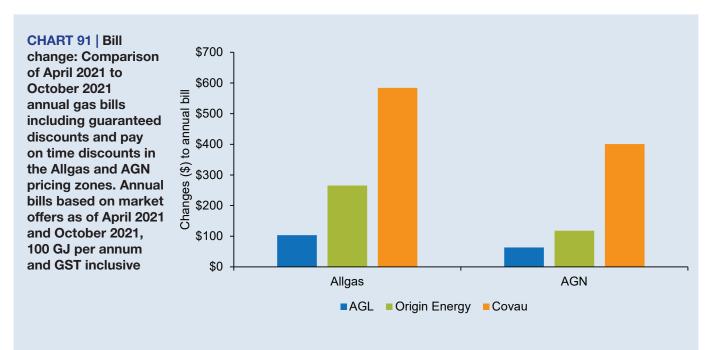
Ten retailers have decreased their prices since April 2021, ten have increased their prices, and six retailers have not changed their offers (a further two retailers are new entrants). Chart 90 below shows changes to annual bills for each retailer from April 2021 to October 2021.<sup>93</sup>

<sup>93</sup> Based on market offers inclusive of guaranteed and conditional pay on time discounts. Note that only retailers that have changed their offers during this period are included in this chart.

CHART 90 | Bill change: Comparison of April 2021 to October 2021 annual electricity bills including guaranteed discounts and pay on time discounts in the Energex network. Annual bills based on market offers as of October 2020 to April 2021, 20,000 kWh per annum, single rate and GST inclusive



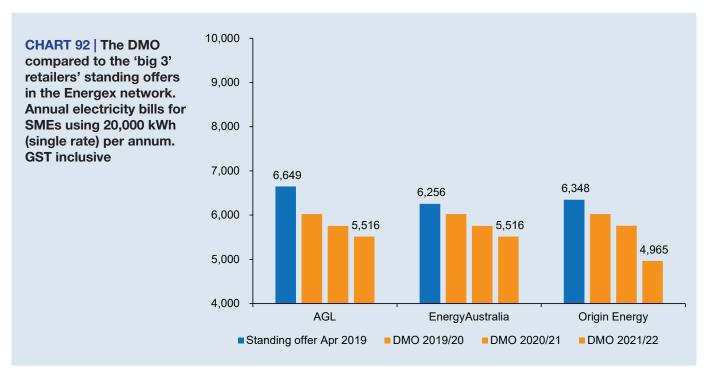
In relation to gas, AGL's gas bills have increased by 1.5% to 3%, and Origin's by 2% to 3% since April 2021. CovaU's gas bills have risen by between 10% and 18% over this period. The other retailers' prices remain unchanged.



# 4.3.4 Impact of the DMO

Initially, the introduction of the DMO on 1 July 2019 had little impact on additional discounting in South East Queensland. Over the last two years, however, many retailers have ceased offering additional discounts. Importantly, none of the retail market offers, inclusive of discounts, produce annual bills that are greater than the DMO (see section 4.3.1 above).<sup>94</sup>

Businesses previously on a standing offer with one of the 'big 3' retailers (AGL, Energy Australia and Origin Energy) will have experienced bill reductions since the introduction of the DMO. Chart 92 below compares AGL, Energy Australia and Origin Energy's standing offers prior to the DMO taking effect to the DMO as of 2019/20, 2020/21 and 2021/22. It shows that the bills are currently between \$740 and \$1,385 less compared to April 2019 (depending on the retailer) for businesses using 20,000 kWh per annum. Origin Energy's bill has reduced the most (by approximately \$1,385) while AGL and Energy Australia's bill reductions are \$1,135 and \$740 respectively.



<sup>94</sup> Market offer bills including guaranteed discounts compared to the DMO.

## 4.4 South Australia

South Australia deregulated electricity and gas retail prices in 2013 but on 1 July 2019 the Australian Energy Regulator's Default Market Offer (DMO) replaced the previously retailer determined electricity standing offers in South Australia. SA Power Networks cover the entire state and AGL is the incumbent retailer. In relation to gas, there are several gas pricing zones, but as the incumbent retailer (Origin) does not currently differentiate its offers between these zones, this analysis compares gas offers in the AGN South Australia zone. That said, customers in regional areas such as Mt Gambier, Riverland and Whyalla may only be able to access Origin's market offer.

## 4.4.1 South Australian electricity bills October 2021

The bill analysis presented in this report is based on SMEs using 20,000 kWh per annum on a single rate tariff. Research published by AEMO<sup>95</sup> shows that small businesses, on average (across the NEM network areas), use approximately 20,000 kWh per annum and we use this average instead of network specific consumption profiles to readily enable comparison between network areas and jurisdictions. According to the AEMO report, average consumption for a small business in South Australia Power Networks is 14,262 kWh per annum. We also note that the workbooks accompanying this report allow users to nominate their own consumption levels as well as undertaking analysis of different tariff types (2-rate tariffs, time of use tariffs etc.). The workbooks are available at: <a href="https://energyconsumersaustralia.com.au/publications/our-research">https://energyconsumersaustralia.com.au/publications/our-research</a>

#### The price-spread

The typical annual bill for SMEs consuming 20,000 kWh per annum (single rate) is approximately \$6,740.<sup>96</sup> Chart 93 shows annual bills for twenty-one retailers in the SA Power Networks (SAPN) and that the maximum price-spread is approximately \$2,015 per annum. If we exclude the single lowest and single highest bills, however, the maximum price-spread is reduced to \$1,465. Compared to six months ago (April 2021), the maximum price-spread has reduced by \$465.

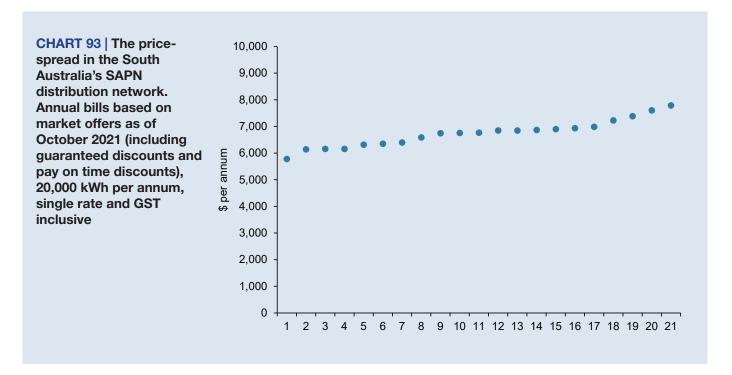


Figure 23 below ranks the retail offers from lowest to highest annual electricity bills.<sup>97</sup>

<sup>95</sup> Jacobs Australia, Retail electricity price history and project trends, AEMO, 21 September 2017

See appendix A for a list of retail offers included in this analysis. Many retailers have more than one market offer and the rates, conditions, size of discounts as well as discount types (e.g. guaranteed or conditional) may vary between their offers.
 These market offers were collected on the 25th of October 2021 and it should be noted that retailers may change their rates

at any time. Additional discounts for customers choosing to pay by direct debit are not included in these bill calculations.

FIGURE 23 | Lowest to highest annual electricity bills for market offers in South Australia (October 2021)

\$6,846

\$6,851

\$6,867

\$6.897

\$6,935

\$6,986

\$7,228

\$7,388

\$7,606

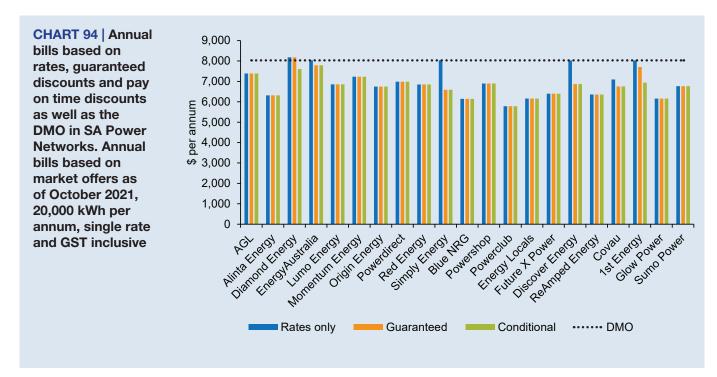
\$7,791

gу

Ú	Powerclub	\$5,779	red energy	*	Red Energy
	Blue NRG	\$6,142		10	Lumo Energy
Energy <b>Locals</b>	Energy Locals	\$6,160		SCOVER RINGY	Discover Energy
GLÖWPOWER	Glow Power	\$6,160	Power	<b>Э</b> Shop	Powershop
alintaenergy	Alinta Energy	\$6,314	Isten	ergy.	1st Energy
ReAmped	ReAmped Energy	\$6,355	فغ:	direct	Powerdirect
Future - 🗙	Future X Power	\$6,396	momer		Momentum Energ
Simply energy	Simply Energy	\$6,586	<b>\</b>	<b>i</b> gl	AGL
origin	Origin Energy	\$6,748	Sector Plan	nond gy-	Diamond Energy
covau	Covau	\$6,755		estralia	EnergyAustralia
sumo	Sumo Power	\$6,766			

## Additional discounts

Currently, only two of the twenty-one retailers operating in South Australia offer conditional pay on time discounts (Diamond Energy and 1st Energy). For customers using 20,000kWh per annum, this conditional discount can be worth as much as \$770 per annum (1st Energy's offer). Five other retailers (Energy Australia, Simply Energy, Discover Energy, CovaU and 1st Energy) offer guaranteed discounts while the remaining fourteen retailers do not offer any additional discounts. The practice of discounting has thus continued to reduce in South Australia. Chart 94 shows annual bills based on their rates only, inclusive of guaranteed discounts and inclusive of guaranteed as well as conditional pay on time discounts.<sup>98</sup> The chart also compares the market offers to the DMO and it shows that all retailers have market offers that produce bills that are similar to or lower than the DMO. It should be noted, however, that Diamond Energy's would be more than the DMO if the conditional pay on time discount is not obtained.



98 1st Energy's offer includes both guaranteed and pay on time discounts.

#### Network charges

The South Australian electricity network, SA Power Networks, introduces new Network Use of System (NUOS) charges as of 1 July every year. These NUOS charges are approved by the Australian Energy Regulator (AER) and comprise Transmission Use of System (TUOS) and Distribution Use of System (DUOS) as well as other costs such as jurisdictional charges and metering charges. The retailers can, and generally will, build changes to the NUOS (in relation to both shape and price) into their retail tariffs.

The chart presented in this section shows that the NUOS proportion of bills varies significantly between retail offers. The NUOS proportion of the bill for Powerclub is 55.5% while the NUOS comprises around 41% of the total bill for Energy Australia customers.

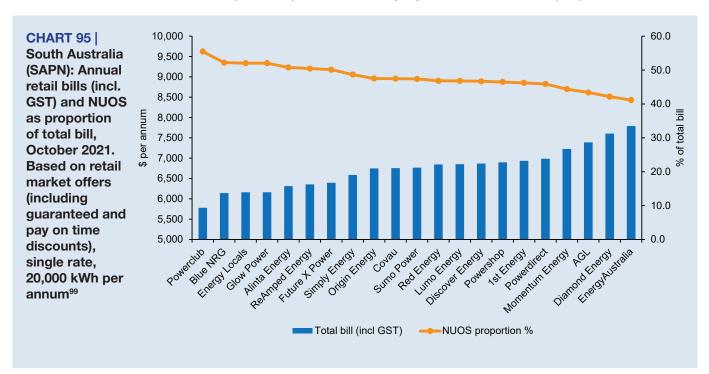


Chart 95 shows annual retail bills (columns) and NUOS as proportion of annual bill (line).

# 4.4.2 South Australian gas bills October 2021

To calculate annual gas bills we have assumed an annual consumption of 100 GJ per annum and a flat consumption over the year (25 GJ per quarter or 16.66 GJ per bi-monthly bill). Small businesses using gas for heating purposes are unlikely to have a flat consumption profile.

## The price-spread

The typical annual market offer bill for SMEs consuming 100 GJ per annum is \$3,515 (including discounts). Chart 96 shows annual bills for eight retailers in South Australia and that the maximum price-spread is approximately \$770 per annum.<sup>100</sup> Compared to six months ago (April 2021), the maximum price-spread has increased by \$130.

<sup>99</sup> Based on market offer rates as of October 2021, presented as annual bills for SMEs using 20,000kWh per annum (single rate). The annual NUOS charges are based on the SAPN's charges for the 2021/22 financial year. The NUOS also includes fixed charges.

<sup>100</sup> See appendix A for a list of retail offers included in this analysis. Many retailers have more than one market offer and the rates, conditions, size of discounts as well as discount types (e.g. guaranteed or conditional) may vary between their offers.

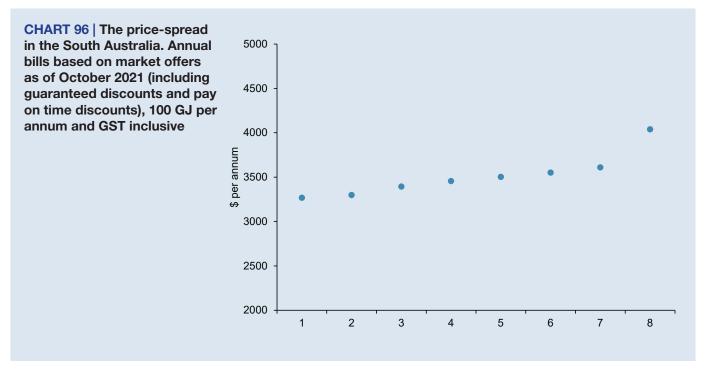


Figure 24 below ranks the retail offers from lowest to highest annual gas bills.<sup>101</sup> Compared to six months ago, the lowest annual retail bill has remained unchanged (since April 2021).

FIGURE 24 | Lowest to highest annual gas bills for market offers in South Australia (October 2021)

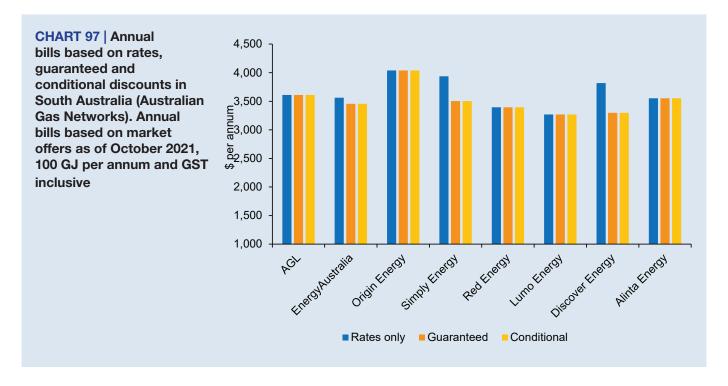
LUMC	Lumo Energy	\$3,268
C DISCOVER ENERGY	Discover Energy	\$3,299
red 💥	Red Energy	\$3,394
Energy Australia	EnergyAustralia	\$3,456
Simplyenergy	Simply Energy	\$3,503
alintaenergy	Alinta Energy	\$3,552
<b>∖</b> ‰ agl	AGL	\$3,610
origin	Origin Energy	\$4,038

#### **Additional discounts**

Three of the retailers, Energy Australia, Simply Energy and Discover Energy offer additional discounts and they are all guaranteed discounts (3% off bill, 11% off bill and 15% off usage, respectively).

Chart 97 shows annual bills based on their rates only, inclusive of guaranteed discounts and inclusive of guaranteed as well as conditional pay on time discounts.

<sup>101</sup> These market offers were collected on the 24th of October 2021 and it should be noted that retailers may change their rates at any time. Additional discounts for customers choosing to pay by direct debit are not included in these bill calculations.



## 4.4.3 Changes in energy bills in South Australia

This section compares annual energy bills as of October 2021 to bills as of April 2021. The SME Retail Tariff Tracker project collects information about energy offers and rates available to small businesses across Australia every six months (in April and October every year) and this section highlights changes (increases or decreases) to annual bills over that six month period, as well as the trend over the twelve months to October 2021.

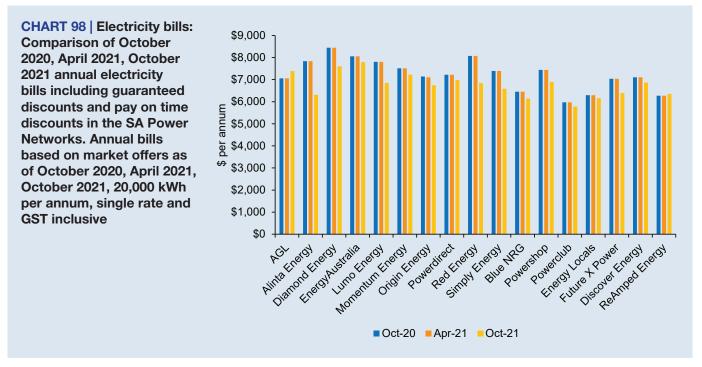
In South Australia, new network tariffs took effect in July 2021 meaning that the electricity retail prices have been affected by an underlying price reset in this six-month period. Most of the retailers have thus changed their offers (rates, discounts or both).

On average, annual bills have reduced by approximately \$35, or less than 1%, for businesses consuming 20,000 kWh (single rate) since April 2021.<sup>102</sup>

Chart 98 below shows retailers' annual bills as of October 2020, April 2021 and October 2021.<sup>103</sup>

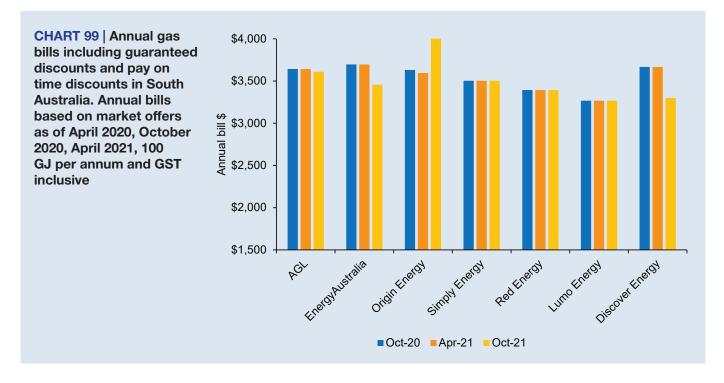
<sup>102</sup> Based on market offers inclusive of guaranteed and conditional pay on time discounts

<sup>103</sup> Note that some retailers such Glow Power and Sumo Power did not have offers in April 2021. Only retailers with market offers available over the three data collection points (October 2020, April 2021, October 2021) have been included in this comparison.



In relation to gas, AGL, EnergyAustralia, Origin Energy, Discover Energy and Alinta Energy changed their offers between April 2021 and October 2021. These new offers produce annual bills that range between \$370 or 10% lower (Discover Energy) and \$445 or 12% higher (Origin Energy) than offers from the same retailers 6 months ago.

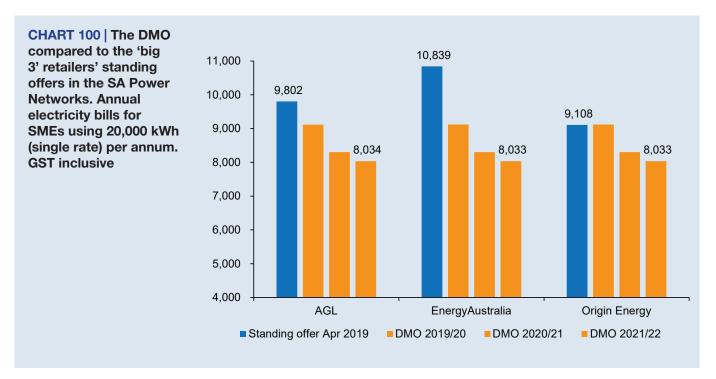
Chart 99 below shows annual gas bills in the Envestra/AGN gas zone as of October 2020, April 2021, October 2021.



## 4.4.4 Impact of the DMO

Since the introduction of the DMO on 1 July 2019, fewer retailers offer conditional pay on time discounts compared to previously.

Businesses previously on a standing offer with AGL, Energy Australia or Origin Energy, will have experienced significant bill reductions since the introduction of the DMO. Chart 100 below compares AGL, Energy Australia and Origin Energy's standing offers prior to the DMO taking effect to the DMO as of 2019/20, 2020/21 and 2021/22. It shows that the bills are currently between \$1,075 and \$2,805 less compared to April 2019 (depending on the retailer) for businesses using 20,000 kWh per annum. Energy Australia's bill has reduced the most (by approximately \$2,805) while AGL and Origin Energy's bill reductions are somewhat lower at \$1,765 and \$1,075 respectively.



# 4.5 Tasmania

The Office of the Tasmanian Economic Regulator (OTTER) continues to regulate electricity retail prices for small customers while gas retail prices have been deregulated since reticulated gas first became available in 2007.

Tasmania is comprised of a single electricity network and a single gas pricing zone. Aurora Energy is the incumbent electricity retailer while Aurora Energy and Tas Gas Retail are the gas retailers.

## 4.5.1 Tasmanian electricity bills October 2021

The bill analysis presented in this report is based on SMEs using 20,000 kWh per annum on a single rate tariff. Research published by AEMO<sup>104</sup> shows that small businesses, on average (across the NEM network areas), use approximately 20,000 kWh per annum and we use this average instead of network specific consumption profiles to readily enable comparison between network areas and jurisdictions. According to the AEMO report, average consumption for a small business in TasNetworks is 25,315 kWh per annum. We also note that the workbooks accompanying this report allow users to nominate their own consumption levels as well as undertaking analysis of different tariff types (2-rate tariffs, time of use tariffs etc.). The workbooks are available at: <a href="https://energyconsumersaustralia.com.au/publications/our-research">https://energyconsumersaustralia.com.au/publications/our-research</a>

The typical annual bill for SMEs consuming 20,000 kWh per annum (single rate) in Tasmania is currently around \$4,860. SMEs switching from Aurora Energy's regulated offer to CovaU's market offer may save around \$250 per annum.

Three new retailers (CovaU, Glow Power and Energy Locals) have entered the Tasmanian electricity retail market since April 2021 and this has had an impact on the potential savings that can be made from switching.

Figure 25 below ranks the retail offers from lowest to highest annual electricity bills.<sup>105</sup>

FIGURE 25 | Lowest to highest annual electricity bills for market offers in Tasmania (October 2021)

energy	Covau	\$4,727
1stenergy.	1st Energy	\$4,742
EnergyLocals	Energy Locals	\$4,795
GLIŽIN POWER	Glow Power	\$4,932
auroraenergy	Aurora Energy	\$4,976
РЫТЫЯЯ - 🗙	Future X Power	\$4,994

## **Network charges**

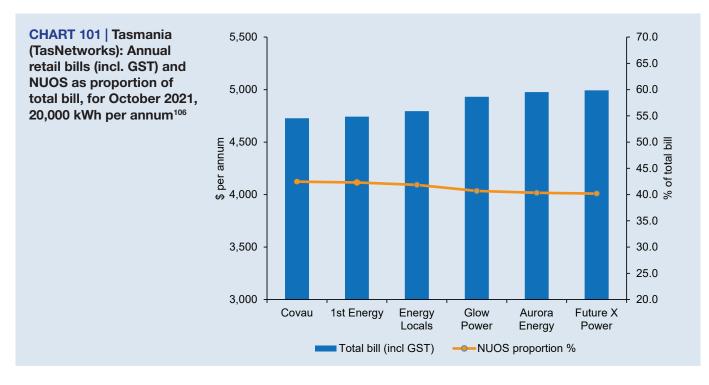
The Tasmanian electricity network, TasNetworks, introduces new Network Use of System (NUOS) charges as of 1 July every year. These NUOS charges are approved by the Australian Energy Regulator (AER) and comprise Transmission Use of System (TUOS) and Distribution Use of System (DUOS) as well as other costs such as jurisdictional charges and metering charges. The retailers can, and generally will, build changes to the NUOS (in relation to both shape and price) into their retail tariffs

The chart presented in this section shows that the NUOS proportion of bills is somewhat similar for all six retailers. As CovaU's offer produces a slightly lower retail bill (inclusive of pay on time discounts), the NUOS proportion of the bill for CovaU is 43% while the NUOS is 40% of the total bill for Future X Power customers.

Chart 101 shows annual retail bills (columns) and NUOS as proportion of annual bill (line).

<sup>104</sup> Jacobs Australia, Retail electricity price history and project trends, AEMO, 21 September 2017

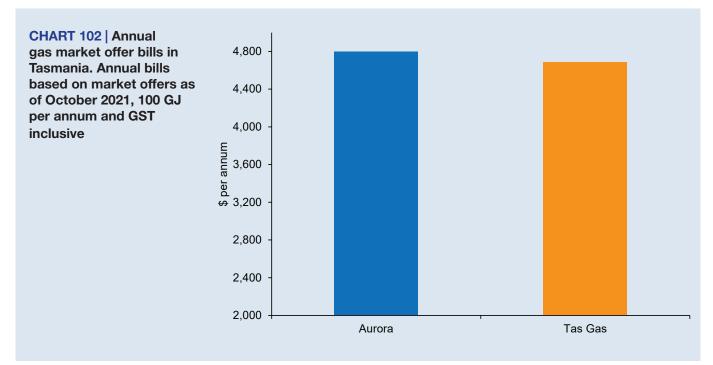
<sup>105</sup> These offers were collected on the 29th of October 2021 and it should be noted that retailers may change their rates at any time.



## 4.5.2 Tasmanian gas bills October 2021

To calculate annual gas bills, we have assumed an annual consumption of 100 GJ per annum and a flat consumption over the year (25 GJ per quarter or 16.66 GJ per bi-monthly bill). Small businesses using gas for heating purposes are unlikely to have a flat consumption profile.

There are two retailers, Aurora Energy and Tas Gas Retail, offering market contracts to gas customers in Tasmania and the typical annual bill for a SME customer using 100 GJ per annum is \$4,740. The difference between the two offers is approximately \$110 per annum. Neither Aurora Energy nor Tas Gas Retail offer any additional discounts.



<sup>106</sup> Based on retail offer rates as at October 2021, presented as annual bills for SMEs using 20,000kWh per annum (single rate). The annual NUOS charges are based on the TasNetworks's charges (tariff Tas 22) for the 2021/22 financial year. The NUOS also includes fixed charges.

<sup>76</sup> Analysis of small business retail energy bills in Australia

Figure 26 below ranks the retail offers from lowest to highest annual gas bills.<sup>107</sup>

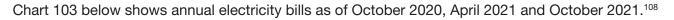
FIGURE 26 | Lowest to highest annual gas bills for market offers in Tasmania (October 2021)

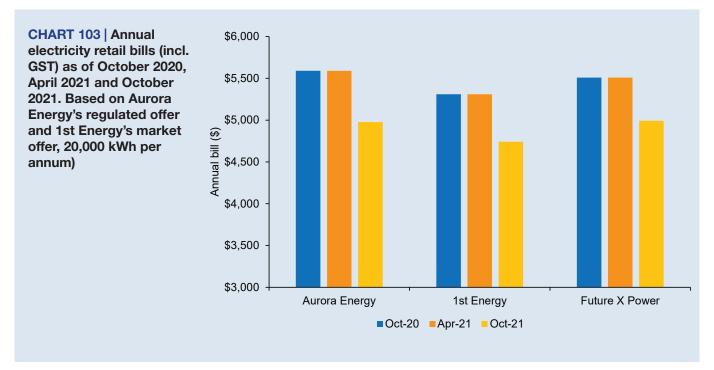
auroraenerg	Aurora	\$4,796
TasGas	Tas Gas	\$4,686

## 4.5.3 Changes in energy bills in Tasmania

This section compares annual energy bills as of October 2021 to bills as of April 2021. The SME Retail Tariff Tracker project collects information about energy offers and rates available to small businesses across Australia every six months (in April and October every year) and this section highlights changes (increases or decreases) to annual bills over that six month period, as well as the trend over the twelve months to October 2021.

In Tasmania, new network tariffs took effect in July 2021 meaning that the electricity retail prices have been affected by an underlying price reset in this six-month period. Most of the retailers have thus changed their offers (rates, discounts or both). The three retailers that had offers in both April and October 2021 changed their offers in this period to produce average annual bill savings of around 11%.

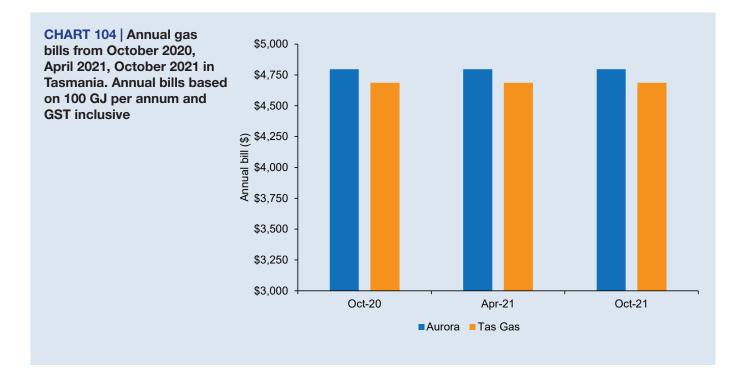




In relation to gas, Aurora Energy and Tas Gas Retail's rates remain unchanged since April 2021. Chart 104 below shows annual gas bills for Aurora and Tas Gas Retail as of October 2020, April 2021 and October 2021.

<sup>107</sup> These offers were collected on the 15th of October 2021 and it should be noted that retailers may change their rates at any time.

<sup>108</sup> Note that only retailers with market offers available over the three data collection points (October 2020, April 2021, October 2021) have been included in this comparison.



## 4.6 Australian Capital Territory (ACT)

Electricity retail prices in the ACT continue to be regulated by the Independent Competition and Regulatory Commission (ICRC) while gas retail prices have been deregulated since 2002. The regulated electricity rates are currently the same as ActewAGL's electricity standing offer.

The ACT is comprised of a single electricity network and a single gas pricing zone.<sup>109</sup> ActewAGL is the incumbent retailer.

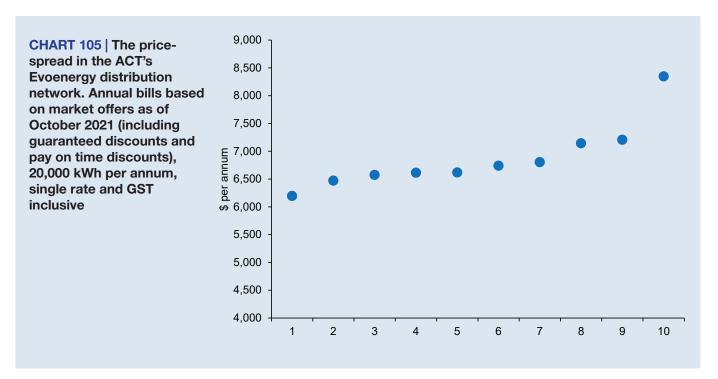
## 4.6.1 ACT electricity bills October 2021

The bill analysis presented in this report is based on SMEs using 20,000 kWh per annum on a single rate tariff. Research published by AEMO<sup>110</sup> shows that small businesses, on average (across the NEM network areas), use approximately 20,000 kWh per annum and we use this average instead of network specific consumption profiles to readily enable comparison between network areas and jurisdictions. According to the AEMO report, average consumption for a small business in the Evoenergy network is 32,257 kWh per annum. We also note that the workbooks accompanying this report allow users to nominate their own consumption levels as well as undertaking analysis of different tariff types (2-rate tariffs, time of use tariffs etc.). The workbooks are available at: <a href="https://energyconsumersaustralia.com.au/publications/our-research">https://energyconsumersaustralia.com.au/publications/our-research</a>

## The price-spread

The typical annual bill for SMEs consuming 20,000 kWh per annum (single rate) is approximately \$6,870.<sup>111</sup> Chart 105 shows annual bills for ten retailers in the Evoenergy distribution network and that the maximum price-spread is \$2,150 per annum. This is a significant increase on six months ago (April 2021) when the maximum price-spread was \$740. However if the most and least expensive retail offers are removed from this calculation the price-spread drops to \$735 per annum.

Three new retailers (CovaU, ReAmped Energy and Radian Energy) have entered the ACT electricity retail market since April 2021 and this has had a significant impact on the maximum price-spread.



<sup>109</sup> Evoenergy, formerly known as ActewAGL, is the electricity network and gas distributor while the retail arm continues to operate as ActewAGL.

<sup>110</sup> Jacobs Australia, Retail electricity price history and project trends, AEMO, 21 September 2017

<sup>111</sup> See appendix A for a list of retail offers included in this analysis. Many retailers have more than one market offer and the rates, conditions, size of discounts as well as discount types (e.g. guaranteed or conditional) may vary between their offers

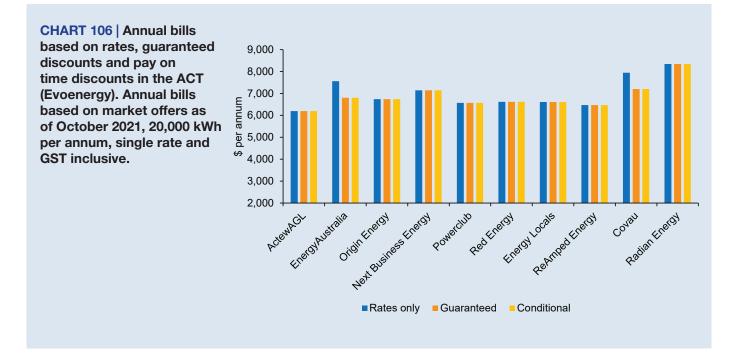
Figure 27 below ranks the retail offers from lowest to highest annual bills.<sup>112</sup> The lowest annual retail bill has increased by \$900 since April 2021.

FIGURE 27 | Lowest to highest annual electricity bills for market offers in the ACT (October 2021)

Actew/AGL	ActewAGL	\$6,195
Re Amped	ReAmped Energy	\$6,470
Ū	Powerclub	\$6,573
Energy <b>Locals</b>	Energy Locals	\$6,611
red 💥	Red Energy	\$6,616
origin	Origin Energy	\$6,738
EnergyAustralia	EnergyAustralia	\$6,804
next:	Next Business Energy	\$7,143
covau	Covau	\$7,206
	Radian Energy	\$8,346

#### Additional discounts

Two retailers, Energy Australia and CovaU, offer guaranteed discounts and none of the retailers currently offer conditional pay on time discounts. Chart 106 shows annual bills based on their rates only, inclusive of guaranteed discounts and inclusive of guaranteed as well as conditional pay on time discounts.



<sup>112</sup> These market offers were collected on the 25th of October 2021 and it should be noted that retailers may change their rates at any time. Additional discounts for customers choosing to pay by direct debit are not included in these bill calculations.

## Network charges

The ACT electricity network, Evoenergy, introduces new Network Use of System (NUOS) charges as of 1 July every year. These NUOS charges are approved by the Australian Energy Regulator (AER) and comprise Transmission Use of System (TUOS) and Distribution Use of System (DUOS) as well as other costs such as jurisdictional charges and metering charges. The retailers can, and generally will, build changes to the NUOS (in relation to both shape and price) into their retail tariffs.

NUOS charges in the ACT increased significantly in July 2021 and this is largely driven by the ACT Government's legislation to supply 100% renewable energy. EvoEnergy administers this operation on behalf of the ACT Government and associated costs are passed on to consumers through jurisdictional charges (JS) that are incorporated into the NUOS.<sup>113</sup>

The chart presented in this section shows that the NUOS proportion of bills varies significantly between retail offers. The NUOS proportion of the bill for ActewAGL is 60.5% while the NUOS comprises 44.9% of the total bill for Radian Energy customers.

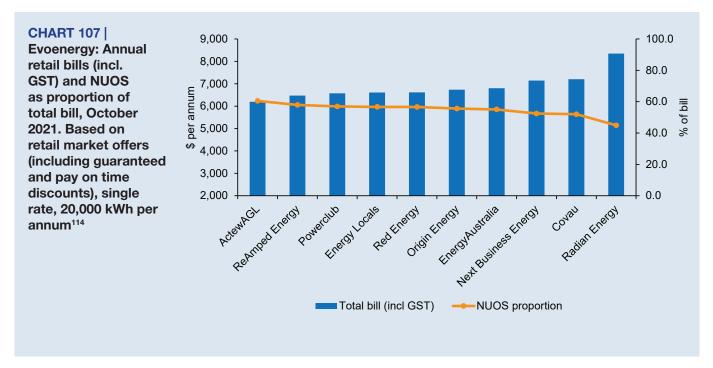


Chart 107 shows annual retail bills (columns) and NUOS as proportion of annual bill (line).

# 4.6.2 ACT gas bills October 2021

To calculate annual gas bills, we have assumed an annual consumption pf 100 GJ per annum and a flat consumption over the year (25 GJ per quarter or 16.66 GJ per bi-monthly bill). Small businesses using gas for heating purposes are unlikely to have a flat consumption profile.

## The price-spread

The typical annual market offer bill for SMEs consuming 100 GJ per annum is \$3,080 (including discounts). Chart 108 shows annual bills for five retailers in the ACT and that the maximum price-spread is approximately \$605 per annum.<sup>115</sup> Compared to six months ago (April 2021), the maximum price-spread has increased by \$255.

<sup>113</sup> See <u>https://www.evoenergy.com.au/residents/pricing-and-tariffs/electricity-network-and-jurisdictional-charges</u>

<sup>114</sup> Based on market offer rates as of October 2021, presented as annual bills for SMEs using 20,000kWh per annum (single rate). The annual NUOS charges are based on the Evoenergy's charges for the 2021/22 financial year. The NUOS also includes fixed charges.

<sup>115</sup> See appendix A for a list of retail offers included in this analysis. Many retailers have more than one market offer and the rates, conditions, size of discounts as well as discount types (e.g. guaranteed or conditional) may vary between their offers

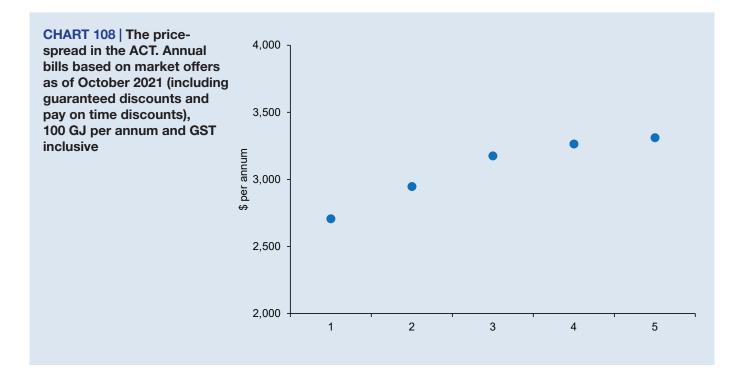


Figure 28 below ranks the retail offers from lowest to highest annual gas bills.<sup>116</sup> The lowest annual retail bill has decreased by \$245 since April 2021.

FIGURE 28 | Lowest to highest annual gas bills for market offers in the ACT (October 2021)

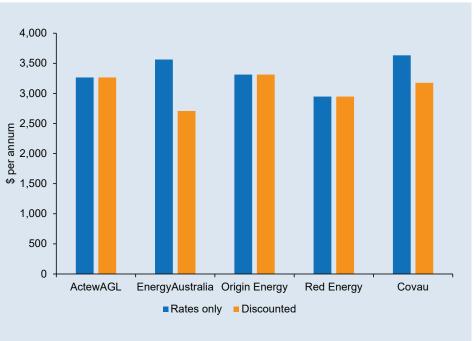
Energy Australia	EnergyAustralia	\$2,708
red 💥	Red Energy	\$2,948
covau	CovaU	\$3,177
Actew/AGL	ActewAGL	\$3,265
origin	Origin Energy	\$3,312

#### Additional discounts

Energy Australia and CovaU offer guaranteed discounts off bills and no retailers offer conditional discounts. Chart 109 below shows annual bills based on their rates only and inclusive of guaranteed discounts.

<sup>116</sup> These market offers were collected on the 24th of October 2021 and it should be noted that retailers may change their rates at any time. Additional discounts for customers choosing to pay by direct debit are not included in these bill calculations.



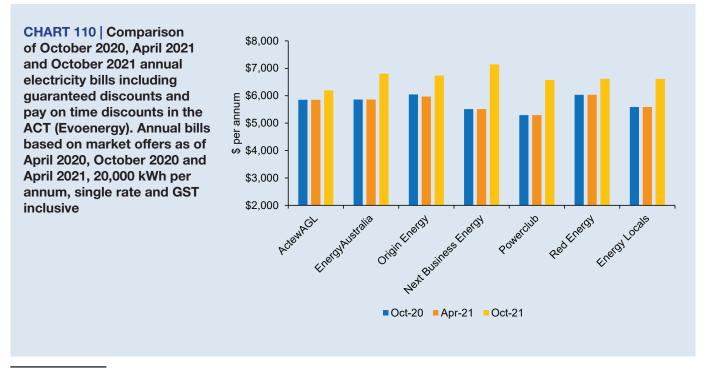


## 4.6.3 Changes in energy bills in the ACT

This section compares annual energy bills as of October 2021 to bills as of April 2021. The SME Retail Tariff Tracker project collects information about energy offers and rates available to small businesses across Australia every six months (in April and October every year) and this section highlights changes (increases or decreases) to annual bills over that six month period, as well as the trend over the twelve months to October 2021.

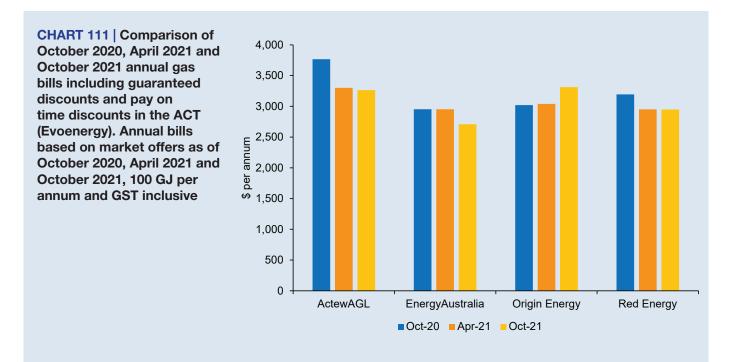
In the ACT, new network tariffs took effect in July 2021 meaning that the electricity retail prices have been affected by an underlying price reset in this six-month period. Most of the retailers have thus changed their offers (rates, discounts or both).

All retailers have changed their electricity offers over the last six months and this has produced an increase of \$1,140 to the average annual bill since April 2021. Chart 110 below shows annual electricity bills for retailers operating in the ACT as of October 2020, April 2021 and October 2021.<sup>117</sup>



117 This chart only includes retailers that had offers as of October 2020, April 2021 and October 2021.

In relation to gas, all retailers changed their prices since April 2021. All, except Origin Energy, decreased their prices producing savings of between \$5 (Red Energy) and \$250 (Energy Australia) per annum. By contrast, Origin Energy's annual bill increased by \$270. Chart 111 below shows annual gas bills for customers using 100 GJ per annum as of October 2020, April 2021 and October 2021.



## 4.7 Western Australia and Northern Territory

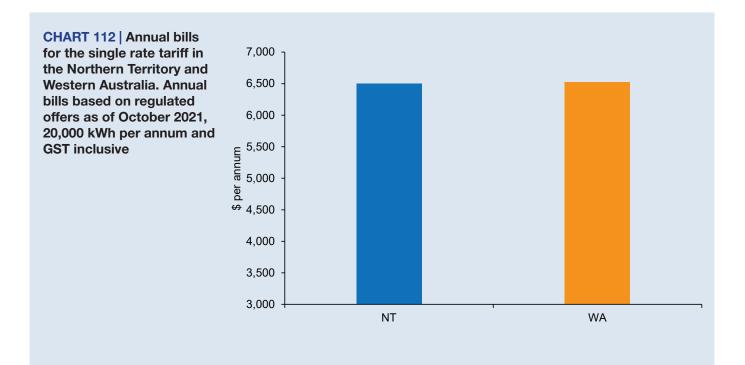
Electricity prices remain regulated in Western Australia and the Northern Territory. In Western Australia the Minister for Energy also determines a maximum price cap for gas prices.<sup>118</sup>

The Northern Territory has a single electricity network (the Power and Water Corporation) and Jacana Energy is the retailer. In Western Australia there are two electricity networks: Horizon Power and Western Power. Western Power supplies the South West Interconnected System (SWIS) while Horizon Power supplies northern areas and remote communities. In the SWIS area, Synergy is the main retailer but the regulated retail price is the same for customers across Western Australia. In relation to gas, Western Australia has three pricing zones. The main pricing zone covers the South West and two smaller pricing zones cover Albany and Kalgoorlie.

The bill analysis presented in this report is based on SMEs using 20,000 kWh per annum on a single rate tariff. Research published by AEMO<sup>119</sup> shows that small businesses, on average (across the NEM network areas), use approximately 20,000 kWh per annum and we use this average instead of network specific consumption profiles to readily enable comparison between network areas and jurisdictions. The AEMO report does not cover WA and NT, but average consumption levels in the most comparable networks of Energex and South Australia Power Networks are 16,678 kWh/annum and 14,262 kWh/ annum respectively. We also note that the workbooks accompanying this report allow users to nominate their own consumption levels as well as undertaking analysis of different tariff types (2-rate tariffs, time of use tariffs etc.). The workbooks are available at: <a href="https://energyconsumersaustralia.com.au/publications/our-research">https://energyconsumersaustralia.com.au/publications/</a>

## 4.7.1 Western Australia and Northern Territory electricity bills October 2021

SMEs using 20,000 kWh per annum (single rate) in the Northern Territory will have an annual bill of \$6,500 while Western Australian businesses will have a bill of around \$6,525.



<sup>118</sup> There are no reticulated gas offers for small business customers in the Northern Territory.

<sup>119</sup> Jacobs Australia, Retail electricity price history and project trends, AEMO, 21 September 2017

# 4.7.2 Western Australian gas bills October 2021

To calculate annual gas bills we have assumed an annual consumption of 100 GJ per annum and a flat consumption over the year (25 GJ per quarter or 16.66 GJ per bi-monthly bill). Small businesses using gas for heating purposes are unlikely to have a flat consumption profile.

Chart 113 below shows annual bills for gas customers in the South West (Perth region).<sup>120</sup> Alinta and Origin Energy do not offer an additional discount while AGL offers 45% off usage charges during the benefit period. We do note, however, that Origin's base rates are lower than Alinta and AGL's. A small business on Alinta's offer can save approximately \$1,745 per annum by switching to AGL's offer.

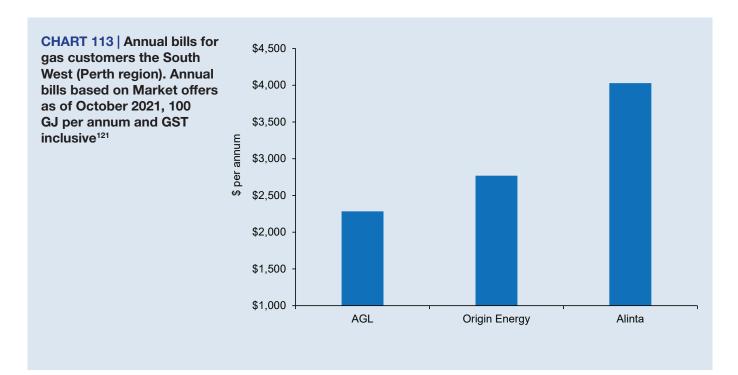


Figure 29 below ranks the retail offers from lowest to highest annual gas bills.<sup>122</sup>

FIGURE 29 | Lowest to highest annual gas bills for market offers in Western Australia' South West region (October 2021)

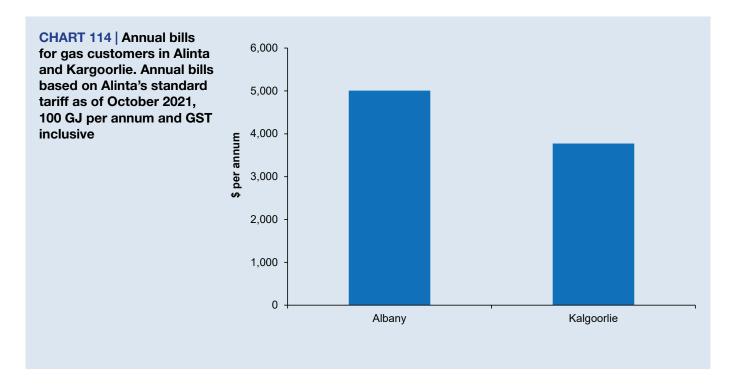
<b>N</b> agl	AGL	\$2,283
origin	Origin Energy	\$2,769
alintaenergy	Alinta	\$4,029

Alinta also offers gas retail contracts to SMEs in the Albany and Kalgoorlie pricing zones. Chart 114 below shows that the annual bill for a small business using 100 GJ per annum in Albany will be approximately \$5,010 per annum and customers in Karlgoorlie will pay around \$3,770.

<sup>120</sup> Western Australia uses a unit price for gas and 1 unit equals 3.6 MJ. All bill analysis for WA in this report has converted the unit price to the price per MJ. Kleenheat also offers gas contracts to small businesses in WA but as they do not post their business rates on their website (requesting a quote is necessary), we have not included Kleenheat in this analysis.

<sup>121</sup> Alinta Energy and AGL's supply charges are inclusive of a daily Account Administration Fee as of October 2018, April 2019, October 2019, April 2020, October 2020, April and October 2021. In an earlier update (April 2018), only Alinta explicitly stated that an Account Administration Fee applies. Origin's offers in WA do not mention this fee.

<sup>122</sup> These market offers were collected on the 29th of October 2021 and it should be noted that retailers may change their rates at any time. Additional discounts for customers choosing to pay by direct debit are not included in these bill calculations.

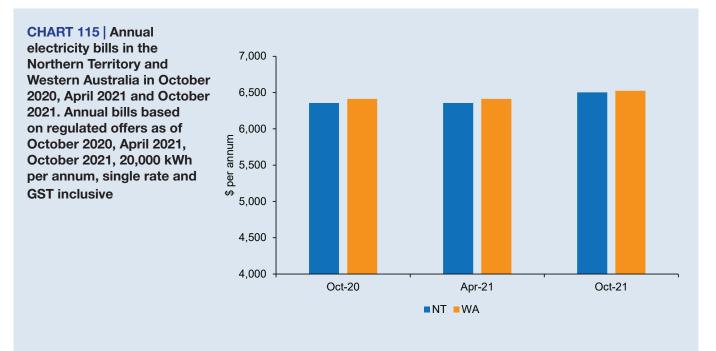


## 4.7.3 Changes in energy bills in WA and NT

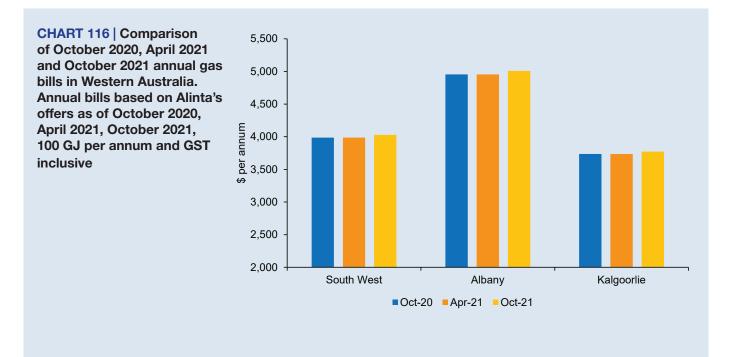
This section compares annual energy bills as of October 2021 to annual energy bills as of April 2021. The SME Retail Tariff Tracker project collects information about energy offers and rates available to small businesses across Australia every six months (in April and October every year) and this section highlights changes (increases or decreases) to annual bills over that six month period, as well as the trend over the twelve months to October 2021.

In Western Australia and the Northern Territory, new network tariffs took effect in July 2021 meaning that the electricity retail prices have been affected by an underlying price reset in this six-month period. The retail offers have thus changed in this period.

Chart 115 below shows annual electricity bills for the regulated offer in the Northern Territory and Western Australia as of October 2020, April 2021 and October 2021.



Alinta Energy's gas prices have increased slightly since April 2021. Chart 116 below shows Alinta Energy's annual gas bills in Western Australia as of October 2020, April 2021 and October 2021.<sup>123</sup>



<sup>123</sup> This is based on Alinta Energy's offers only.

# Appendix A - List of energy offers used in the analysis

Electricity offers for April 2021 bill analysis:

State	DB	Meter type	Retailer	Name	Guaranteed discount off bill (%)	Guaranteed discount off usage (%)	POT discount off bill (%)	POT discount off usage (%)
NSW	Ausgrid	Single	AGL	Flexible Saver	0	0	0	0
NSW	Ausgrid	Single	CovaU	Freedom	0	20	0	0
NSW	Ausgrid	Single	Diamond Energy	Renewable Saver POT	0	0	7	0
NSW	Ausgrid	Single	EnergyAustralia	Total Plan	19	0	0	0
NSW	Ausgrid	Single	Next Business Energy	Assured	0	0	0	0
NSW	Ausgrid	Single	Momentum Energy	SmilePower Flexi	0	0	0	0
NSW	Ausgrid	Single	Origin Energy	Business Go	0	0	0	0
NSW	Ausgrid	Single	Powerdirect	Business Rate Saver	0	0	0	0
NSW	Ausgrid	Single	Powershop	Carbon Neutral Rate Lock	0	0	0	0
NSW	Ausgrid	Single	Red Energy	Red Business Saver	0	0	0	0
NSW	Ausgrid	Single	Simply Energy	Business Saver	31	0	0	0
NSW	Ausgrid	Single	Energy Locals	Business Member	0	0	0	0
NSW	Ausgrid	Single	1st Energy	1st Saver Plus	15	0	10	0
NSW	Ausgrid	Single	Alinta Energy	BusinessDeal	0	0	0	0
NSW	Ausgrid	Single	Blue NRG	Business Champion	0	0	0	0
NSW	Ausgrid	Single	Powerclub	Bis Flat	0	0	0	0
NSW	Ausgrid	Single	Future X Power	Business Smart	0	0	0	0
NSW	Ausgrid	Single	Tango Energy	Business Select	0	0	0	0
NSW	Ausgrid	Single	Enova Energy	Business Economy Plus	0	0	0	3
NSW	Ausgrid	Single	Bright Spark Power	Business 12 Months	0	0	0	0
NSW	Ausgrid	Single	Discover Energy	Business Smart Saver	0	23	0	0
NSW	Ausgrid	Single	Electricity in a Box	Biz Anytime	0	0	0	0
NSW	Ausgrid	Single	Glow Power	Saver	0	0	0	0
NSW	Ausgrid	Single	Locality Planning Energy	Principal Offer	0	0	0	0
NSW	Ausgrid	Single	QEnergy	Biz Elite	0	0	0	0
NSW	Ausgrid	Single	Radian Energy	Simple Switch	0	0	0	0

State	DB	Meter type	Retailer	Name	Guaranteed discount off bill (%)	Guaranteed discount off usage (%)	POT discount off bill (%)	POT discount off usage (%)
NSW	Ausgrid	Single	ReAmped Energy	ReAmped Business	0	0	0	0
NSW	Ausgrid	Single	Sumo Power	Business Freedom	0	0	0	0
NSW	Ausgrid	Single	Arc Energy Group	Business	0	0	0	0
NSW	Ausgrid	Controlled	AGL	Flexible Saver	0	0	0	0
NSW	Ausgrid	Controlled	CovaU	Freedom	0	20	0	0
NSW	Ausgrid	Controlled	Diamond Energy	Renewable Saver POT	0	0	7	0
NSW	Ausgrid	Controlled	EnergyAustralia	Total Plan	19	0	0	0
NSW	Ausgrid	Controlled	Momentum Energy	SmilePower Flexi	0	0	0	0
NSW	Ausgrid	Controlled	Origin Energy	Business Go	0	0	0	0
NSW	Ausgrid	Controlled	Powerdirect	Business Rate Saver	0	0	0	0
NSW	Ausgrid	Controlled	Powershop	Carbon Neutral Rate Lock	0	0	0	0
NSW	Ausgrid	Controlled	Red Energy	Red Business Saver	0	0	0	0
NSW	Ausgrid	Controlled	Simply Energy	Business Saver	31	0	0	0
NSW	Ausgrid	Controlled	Energy Locals	Business Member	0	0	0	0
NSW	Ausgrid	Controlled	1st Energy	1st Saver Plus	15	0	10	0
NSW	Ausgrid	Controlled	Alinta Energy	BusinessDeal	0	0	0	0
NSW	Ausgrid	Controlled	Blue NRG	Business Lightning	0	0	0	0
NSW	Ausgrid	Controlled	Future X Power	Business Smart	0	0	0	0
NSW	Ausgrid	Controlled	Tango Energy	Business Select	0	0	0	0
NSW	Ausgrid	Controlled	Enova Energy	Business Economy Plus	0	0	0	3
NSW	Ausgrid	Controlled	Discover Energy	Business Smart Saver	0	23	0	0
NSW	Ausgrid	Controlled	Glow Power	Saver	0	0	0	0
NSW	Ausgrid	Controlled	Locality Planning Energy	Principal Offer	0	0	0	0
NSW	Ausgrid	Controlled	ReAmped Energy	ReAmped Business	0	0	0	0
NSW	Ausgrid	Controlled	Sumo Power	Business Freedom	0	0	0	0
NSW	Ausgrid	Controlled	Bright Spark Power	Business 12 Months	0	0	0	0
NSW	Ausgrid	Controlled	QEnergy	Biz Elite	0	0	0	0
NSW	Ausgrid	ТОU	AGL	Flexible Saver	0	0	0	0
NSW	Ausgrid	ТОU	Diamond Energy	Renewable Saver POT	0	0	7	0
NSW	Ausgrid	TOU	EnergyAustralia	Total Plan	19	0	0	0

State	DB	Meter type	Retailer	Name	Guaranteed discount off bill (%)	Guaranteed discount off usage (%)	POT discount off bill (%)	POT discount off usage (%)
NSW	Ausgrid	TOU	Next Business Energy	Assured	0	0	0	0
NSW	Ausgrid	TOU	Momentum Energy	SmilePower Flexi	0	0	0	0
NSW	Ausgrid	TOU	Origin Energy	Business Go	0	0	0	0
NSW	Ausgrid	TOU	Powerdirect	Business Rate Saver	0	0	0	0
NSW	Ausgrid	TOU	Powershop	Carbon Neutral Rate Lock	0	0	0	0
NSW	Ausgrid	TOU	Red Energy	Red Business Saver	0	0	0	0
NSW	Ausgrid	ТОИ	Simply Energy	Business Saver	31	0	0	0
NSW	Ausgrid	TOU	Energy Locals	Business Member	0	0	0	0
NSW	Ausgrid	TOU	1st Energy	1st Saver Plus	15	0	10	0
NSW	Ausgrid	ТОО	Alinta Energy	BusinessDeal	0	0	0	0
NSW	Ausgrid	TOU	Blue NRG	Business Lightning	0	0	0	0
NSW	Ausgrid	TOU	Tango Energy	Business Select	0	0	0	0
NSW	Ausgrid	TOU	Enova Energy	Business Economy Plus	0	0	0	3
NSW	Ausgrid	TOU	Bright Spark Power	Business 12 Months	0	0	0	0
NSW	Ausgrid	TOU	Discover Energy	Business Smart Saver	0	23	0	0
NSW	Ausgrid	TOU	Glow Power	Saver	0	0	0	0
NSW	Ausgrid	тои	Locality Planning Energy	Principal Offer	0	0	0	0
NSW	Ausgrid	TOU	QEnergy	Biz Elite	0	0	0	0
NSW	Ausgrid	TOU	Radian Energy	Simple Switch	0	0	0	0
NSW	Ausgrid	TOU	Sumo Power	Business Freedom	0	0	0	0
NSW	Ausgrid	TOU	Arc Energy Group	Business	0	0	0	0
NSW	Ausgrid	TOU+Demand	AGL	Flexible Saver	0	0	0	0
NSW	Ausgrid	TOU+Demand	Next Business Energy	Assured	0	0	0	0
NSW	Ausgrid	TOU+Demand	Momentum Energy	SmilePower Flexi	0	0	0	0
NSW	Ausgrid	TOU+Demand	Origin Energy	Business Go	0	0	0	0
NSW	Ausgrid	TOU+Demand	Powershop	Carbon Neutral	0	0	0	0
NSW	Ausgrid	TOU+Demand	Red Energy	Red Business Saver	0	0	0	0
NSW	Ausgrid	TOU+Demand	Alinta Energy	BusinessDeal	0	0	0	0
NSW	Endeavour	Single	AGL	Flexible Saver	0	0	0	0
NSW	Endeavour	Single	CovaU	Freedom	0	20	0	0

State	DB	Meter type	Retailer	Name	Guaranteed discount off bill (%)	Guaranteed discount off usage (%)	POT discount off bill (%)	POT discount off usage (%)
NSW	Endeavour	Single	Diamond Energy	Renewable Saver POT	0	0	7	0
NSW	Endeavour	Single	EnergyAustralia	Total Plan	13	0	0	0
NSW	Endeavour	Single	Next Business Energy	Assured	0	0	0	0
NSW	Endeavour	Single	Momentum Energy	SmilePower Flexi	0	0	0	0
NSW	Endeavour	Single	Origin Energy	Business Go	0	0	0	0
NSW	Endeavour	Single	Powerdirect	Business Rate Saver	0	0	0	0
NSW	Endeavour	Single	Powershop	Carbon Neutral Rate Lock	0	0	0	0
NSW	Endeavour	Single	Red Energy	Red Business Saver	0	0	0	0
NSW	Endeavour	Single	Simply Energy	Business Saver	19	0	0	0
NSW	Endeavour	Single	Energy Locals	Business Member	0	0	0	0
NSW	Endeavour	Single	1st Energy	1st Saver Plus	3	0	10	0
NSW	Endeavour	Single	Alinta Energy	BusinessDeal	0	0	0	0
NSW	Endeavour	Single	Blue NRG	Business Champion	0	0	0	0
NSW	Endeavour	Single	Powerclub	Bis Flat	0	0	0	0
NSW	Endeavour	Single	Future X Power	Business Smart	0	0	0	0
NSW	Endeavour	Single	Tango Energy	Business Select	0	0	0	0
NSW	Endeavour	Single	Enova Energy	Business Economy Plus	0	0	0	3
NSW	Endeavour	Single	Bright Spark Power	Business 12 Months	0	0	0	0
NSW	Endeavour	Single	Discover Energy	Business Smart Saver	0	18	0	0
NSW	Endeavour	Single	Glow Power	Saver	0	0	0	0
NSW	Endeavour	Single	Locality Planning Energy	Principal Offer	0	0	0	0
NSW	Endeavour	Single	QEnergy	Biz Elite	0	0	0	0
NSW	Endeavour	Single	Radian Energy	Simple Switch	0	0	0	0
NSW	Endeavour	Single	ReAmped Energy	ReAmped Business	0	0	0	0
NSW	Endeavour	Single	Sumo Power	Business Freedom	0	0	0	0
NSW	Endeavour	Single	Arc Energy Group	Business	0	0	0	0
NSW	Endeavour	Controlled	AGL	Flexible Saver	0	0	0	0
NSW	Endeavour	Controlled	CovaU	Freedom	0	20	0	0
NSW	Endeavour	Controlled	Diamond Energy	Renewable Saver POT	0	0	7	0
NSW	Endeavour	Controlled	EnergyAustralia	Total Plan	13	0	0	0

State	DB	Meter type	Retailer	Name	Guaranteed discount off bill (%)	Guaranteed discount off usage (%)	POT discount off bill (%)	POT discount off usage (%)
NSW	Endeavour	Controlled	Momentum Energy	SmilePower Flexi	0	0	0	0
NSW	Endeavour	Controlled	Origin Energy	Business Go	0	0	0	0
NSW	Endeavour	Controlled	Powerdirect	Business Rate Saver	0	0	0	0
NSW	Endeavour	Controlled	Powershop	Carbon Neutral Rate Lock	0	0	0	0
NSW	Endeavour	Controlled	Red Energy	Red Business Saver	0	0	0	0
NSW	Endeavour	Controlled	Simply Energy	Business Saver	19	0	0	0
NSW	Endeavour	Controlled	Energy Locals	Business Member	0	0	0	0
NSW	Endeavour	Controlled	1st Energy	1st Saver Plus	3	0	10	0
NSW	Endeavour	Controlled	Alinta Energy	BusinessDeal	0	0	0	0
NSW	Endeavour	Controlled	Locality Planning Energy	Principal Offer	0	0	0	0
NSW	Endeavour	Controlled	Future X Power	Business Smart	0	0	0	0
NSW	Endeavour	Controlled	Tango Energy	Business Select	0	0	0	0
NSW	Endeavour	Controlled	Enova Energy	Business Economy Plus	0	0	0	3
NSW	Endeavour	Controlled	Bright Spark Power	Business 12 Months	0	0	0	0
NSW	Endeavour	Controlled	Discover Energy	Business Smart Saver	0	18	0	0
NSW	Endeavour	Controlled	Glow Power	Saver	0	0	0	0
NSW	Endeavour	Controlled	Locality Planning Energy	Principal Offer	0	0	0	0
NSW	Endeavour	Controlled	ReAmped Energy	ReAmped Business	0	0	0	0
NSW	Endeavour	Controlled	Sumo Power	Business Freedom	0	0	0	0
NSW	Endeavour	Controlled	QEnergy	Biz Elite	0	0	0	0
NSW	Endeavour	Controlled	Radian Energy	Simple Switch	0	0	0	0
NSW	Endeavour	TOU	AGL	Flexible Saver	0	0	0	0
NSW	Endeavour	TOU	CovaU	Freedom	0	20	0	0
NSW	Endeavour	TOU	Diamond Energy	Renewable Saver POT	0	0	7	0
NSW	Endeavour	TOU	Next Business Energy	Assured	0	0	0	0
NSW	Endeavour	TOU	Momentum Energy	SmilePower Flexi	0	0	0	0
NSW	Endeavour	TOU	Origin Energy	Business Go	0	0	0	0
NSW	Endeavour	TOU	Powerdirect	Business Rate Saver	0	0	0	0
NSW	Endeavour	TOU	Powershop	Carbon Neutral Rate Lock	0	0	0	0
NSW	Endeavour	TOU	Red Energy	Red Business Saver	0	0	0	0

State	DB	Meter type	Retailer	Name	Guaranteed discount off bill (%)	Guaranteed discount off usage (%)	POT discount off bill (%)	POT discount off usage (%)
NSW	Endeavour	TOU	Simply Energy	Business Saver	19	0	0	0
NSW	Endeavour	TOU	Energy Locals	Business Member	0	0	0	0
NSW	Endeavour	TOU	1st Energy	1st Saver Plus	3	0	10	0
NSW	Endeavour	TOU	Alinta Energy	BusinessDeal	0	0	0	0
NSW	Endeavour	TOU	Blue NRG	Business Lightning	0	0	0	0
NSW	Endeavour	TOU	Tango Energy	Business Select	0	0	0	0
NSW	Endeavour	TOU	Enova Energy	Business Economy Plus	0	0	0	3
NSW	Endeavour	TOU	Glow Power	Saver	0	0	0	0
NSW	Endeavour	TOU	Radian Energy	Simple Switch	0	0	0	0
NSW	Endeavour	TOU	ReAmped Energy	ReAmped Business	0	0	0	0
NSW	Endeavour	TOU	Sumo Power	Business Freedom	0	0	0	0
NSW	Endeavour	TOU	Arc Energy Group	Business	0	0	0	0
NSW	Essential Energy	Single	AGL	Flexible Saver	0	0	0	0
NSW	Essential Energy	Single	CovaU	Freedom	0	20	0	0
NSW	Essential Energy	Single	Diamond Energy	Renewable Saver POT	0	0	7	0
NSW	Essential Energy	Single	EnergyAustralia	Total Plan	18	0	0	0
NSW	Essential Energy	Single	Next Business Energy	Assured	0	0	0	0
NSW	Essential Energy	Single	Momentum Energy	SmilePower Flexi	0	0	0	0
NSW	Essential Energy	Single	Origin Energy	Business Go	0	0	0	0
NSW	Essential Energy	Single	Powerdirect	Business Rate Saver	0	0	0	0
NSW	Essential Energy	Single	Powershop	Carbon Neutral Rate Lock	0	0	0	0
NSW	Essential Energy	Single	Red Energy	Red Business Saver	0	0	0	0
NSW	Essential Energy	Single	Simply Energy	Business Saver	19	0	0	0
NSW	Essential Energy	Single	Energy Locals	Business Member	0	0	0	0
NSW	Essential Energy	Single	1st Energy	1st Saver Plus	6	0	10	0
NSW	Essential Energy	Single	Alinta Energy	BusinessDeal	0	0	0	0
NSW	Essential Energy	Single	Powerclub	Bis Flat	0	0	0	0
NSW	Essential Energy	Single	Future X Power	Business Smart	0	0	0	0
NSW	Essential Energy	Single	Tango Energy	Business Select	0	0	0	0
NSW	Essential Energy	Single	Enova Energy	Business Economy Plus	0	0	0	3

State	DB	Meter type	Retailer	Name	Guaranteed discount off bill (%)	Guaranteed discount off usage (%)	POT discount off bill (%)	POT discount off usage (%)
NSW	Essential Energy	Single	Bright Spark Power	Business 12 Months	0	0	0	0
NSW	Essential Energy	Single	Discover Energy	Business Smart Saver	0	18	0	0
NSW	Essential Energy	Single	Glow Power	Saver	0	0	0	0
NSW	Essential Energy	Single	Locality Planning Energy	Principal Offer	0	0	0	0
NSW	Essential Energy	Single	QEnergy	Biz Elite	0	0	0	0
NSW	Essential Energy	Single	Radian Energy	Simple Switch	0	0	0	0
NSW	Essential Energy	Single	ReAmped Energy	ReAmped Business	0	0	0	0
NSW	Essential Energy	Single	Blue NRG	Business Lightning	0	0	0	0
NSW	Essential Energy	Controlled	AGL	Flexible Saver	0	0	0	0
NSW	Essential Energy	Controlled	CovaU	Freedom	0	20	0	0
NSW	Essential Energy	Controlled	Diamond Energy	Renewable Saver POT	0	0	7	0
NSW	Essential Energy	Controlled	EnergyAustralia	Total Plan	18	0	0	0
NSW	Essential Energy	Controlled	Momentum Energy	SmilePower Flexi	0	0	0	0
NSW	Essential Energy	Controlled	Origin Energy	Business Go	0	0	0	0
NSW	Essential Energy	Controlled	Powerdirect	Business Rate Saver	0	0	0	0
NSW	Essential Energy	Controlled	Powershop	Carbon Neutral Rate Lock	0	0	0	0
NSW	Essential Energy	Controlled	Red Energy	Red Business Saver	0	0	0	0
NSW	Essential Energy	Controlled	Simply Energy	Business Saver	19	0	0	0
NSW	Essential Energy	Controlled	Energy Locals	Business Member	0	0	0	0
NSW	Essential Energy	Controlled	1st Energy	1st Saver Plus	6	0	10	0
NSW	Essential Energy	Controlled	Alinta Energy	BusinessDeal	0	0	0	0
NSW	Essential Energy	Controlled	Future X Power	Business Smart	0	0	0	0
NSW	Essential Energy	Controlled	Tango Energy	Business Select	0	0	0	0
NSW	Essential Energy	Controlled	Enova Energy	Business Economy Plus	0	0	0	3
NSW	Essential Energy	Controlled	Bright Spark Power	Business 12 Months	0	0	0	0
NSW	Essential Energy	Controlled	Discover Energy	Business Smart Saver	0	18	0	0
NSW	Essential Energy	Controlled	Glow Power	Saver	0	0	0	0
NSW	Essential Energy	Controlled	Locality Planning Energy	Principal Offer	0	0	0	0
NSW	Essential Energy	Controlled	ReAmped Energy	ReAmped Business	0	0	0	0
NSW	Essential Energy	Controlled	QEnergy	Biz Elite	0	0	0	0

State	DB	Meter type	Retailer	Name	Guaranteed discount off bill (%)	Guaranteed discount off usage (%)	POT discount off bill (%)	POT discount off usage (%)
NSW	Essential Energy	TOU	AGL	Flexible Saver	0	0	0	0
NSW	Essential Energy	TOU	CovaU	Freedom	0	20	0	0
NSW	Essential Energy	TOU	Diamond Energy	Renewable Saver POT	0	0	7	0
NSW	Essential Energy	TOU	EnergyAustralia	Total Plan	18	0	0	0
NSW	Essential Energy	TOU	Next Business Energy	Assured	0	0	0	0
NSW	Essential Energy	TOU	Origin Energy	Business Go	0	0	0	0
NSW	Essential Energy	TOU	Powerdirect	Business Rate Saver	0	0	0	0
NSW	Essential Energy	TOU	Powershop	Carbon Neutral Rate Lock	0	0	0	0
NSW	Essential Energy	TOU	Red Energy	Red Business Saver	0	0	0	0
NSW	Essential Energy	TOU	Simply Energy	Business Saver	19	0	0	0
NSW	Essential Energy	TOU	Energy Locals	Business Member	0	0	0	0
NSW	Essential Energy	TOU	1st Energy	1st Saver Plus	6	0	10	0
NSW	Essential Energy	TOU	Alinta Energy	BusinessDeal	0	0	0	0
NSW	Essential Energy	TOU	Tango Energy	Business Select	0	0	0	0
NSW	Essential Energy	TOU	Enova Energy	Business Economy Plus	0	0	0	3
NSW	Essential Energy	TOU	Bright Spark Power	Business 12 Months	0	0	0	0
NSW	Essential Energy	TOU	Discover Energy	Business Smart Saver	0	18	0	0
NSW	Essential Energy	TOU	Glow Power	Saver	0	0	0	0
NSW	Essential Energy	TOU	Locality Planning Energy	Principal Offer	0	0	0	0
NSW	Essential Energy	TOU	Radian Energy	Simple Switch	0	0	0	0
NSW	Essential Energy	TOU	ReAmped Energy	ReAmped Business	0	0	0	0
NSW	Essential Energy	TOU	QEnergy	Biz Elite	0	0	0	0
NSW	Ausgrid	Single	AGL	Business Essentials	0	0	0	0
NSW	Ausgrid	Single	CovaU	Freedom Plus	30	0	0	0
NSW	Ausgrid	Single	Diamond Energy	Renewable Saver POT	0	0	7	0
NSW	Ausgrid	Single	EnergyAustralia	Total Plan	21	0	0	0
NSW	Ausgrid	Single	Next Business Energy	Assured	0	0	0	0
NSW	Ausgrid	Single	Momentum Energy	SmilePower Flexi	0	0	0	0
NSW	Ausgrid	Single	Origin Energy	Flexi	0	14	0	0
NSW	Ausgrid	Single	Powerdirect	Business Rate Saver	0	0	0	0

State	DB	Meter type	Retailer	Name	Guaranteed discount off bill (%)	Guaranteed discount off usage (%)	POT discount off bill (%)	POT discount off usage (%)
NSW	Ausgrid	Single	Powershop	Shopper with Mega Pack	0	0	6	0
NSW	Ausgrid	Single	Red Energy	Red Business Saver	0	0	0	0
NSW	Ausgrid	Single	Simply Energy	Business Saver	21	0	0	0
NSW	Ausgrid	Single	Energy Locals	Business Member	0	0	0	0
NSW	Ausgrid	Single	1st Energy	1st Saver Plus	15	0	10	0
NSW	Ausgrid	Single	Alinta Energy	BusinessDeal	0	0	0	0
NSW	Ausgrid	Single	Blue NRG	Blue Saver	0	0	0	0
NSW	Ausgrid	Single	Powerclub	Bis Flat	0	0	0	0
NSW	Ausgrid	Single	Future X Power	Business Smart	0	0	0	0
NSW	Ausgrid	Single	Tango Energy	Business Select	0	0	0	0
NSW	Ausgrid	Single	Enova Energy	Business Economy Plus	0	0	0	3
NSW	Ausgrid	Single	Bright Spark Power	Business 12 Months	0	0	0	0
NSW	Ausgrid	Single	Discover Energy	Business Smart Saver	0	23	0	0
NSW	Ausgrid	Single	Electricity in a Box	Biz Anytime	0	0	0	0
NSW	Ausgrid	Single	Glow Power	Saver	0	0	0	0
NSW	Ausgrid	Single	Locality Planning Energy	Principal Offer	0	0	0	0
NSW	Ausgrid	Single	QEnergy	Biz your Way	0	0	0	0
NSW	Ausgrid	Single	Radian Energy	GTG Business Anytime	0	0	0	0
NSW	Ausgrid	Single	ReAmped Energy	ReAmped Business	0	0	0	0
NSW	Ausgrid	Single	Sumo Power	Business Freedom	0	0	0	0
NSW	Ausgrid	Single	Arc Energy Group	Business	0	0	0	22
NSW	Ausgrid	Controlled	AGL	Business Essentials	0	0	0	0
NSW	Ausgrid	Controlled	CovaU	Freedom Plus	30	0	0	0
NSW	Ausgrid	Controlled	Diamond Energy	Renewable Saver POT	0	0	7	0
NSW	Ausgrid	Controlled	EnergyAustralia	Total Plan	21	0	0	0
NSW	Ausgrid	Controlled	Momentum Energy	SmilePower Flexi	0	0	0	0
NSW	Ausgrid	Controlled	Origin Energy	Flexi	0	14	0	0
NSW	Ausgrid	Controlled	Powerdirect	Business Rate Saver	0	0	0	0
NSW	Ausgrid	Controlled	Powershop	Shopper with Mega Pack	0	0	6	0
NSW	Ausgrid	Controlled	Red Energy	Red Business Saver	0	0	0	0

State	DB	Meter type	Retailer	Name	Guaranteed discount off bill (%)	Guaranteed discount off usage (%)	POT discount off bill (%)	POT discount off usage (%)
NSW	Ausgrid	Controlled	Simply Energy	Business Saver	21	0	0	0
NSW	Ausgrid	Controlled	Energy Locals	Business Member	0	0	0	0
NSW	Ausgrid	Controlled	1st Energy	1st Saver Plus	15	0	10	0
NSW	Ausgrid	Controlled	Alinta Energy	BusinessDeal	0	0	0	0
NSW	Ausgrid	Controlled	Blue NRG	Blue Saver	0	0	0	0
NSW	Ausgrid	Controlled	Future X Power	Business Smart	0	0	0	0
NSW	Ausgrid	Controlled	Tango Energy	Business Select	0	0	0	0
NSW	Ausgrid	Controlled	Enova Energy	Business Economy Plus	0	0	0	3
NSW	Ausgrid	Controlled	Discover Energy	Business Smart Saver	0	23	0	0
NSW	Ausgrid	Controlled	Glow Power	Saver	0	0	0	0
NSW	Ausgrid	Controlled	Locality Planning Energy	Principal Offer	0	0	0	0
NSW	Ausgrid	Controlled	ReAmped Energy	ReAmped Business	0	0	0	0
NSW	Ausgrid	Controlled	Sumo Power	Business Freedom	0	0	0	0
NSW	Ausgrid	Controlled	Bright Spark Power	Business 12 Months	0	0	0	0
NSW	Ausgrid	TOU	AGL	Business Essentials	0	0	0	0
NSW	Ausgrid	TOU	Diamond Energy	Renewable Saver POT	0	0	7	0
NSW	Ausgrid	TOU	EnergyAustralia	Total Plan	21	0	0	0
NSW	Ausgrid	TOU	Next Business Energy	Assured	0	0	0	0
NSW	Ausgrid	TOU	Momentum Energy	SmilePower Flexi	0	0	0	0
NSW	Ausgrid	TOU	Origin Energy	Flexi	0	14	0	0
NSW	Ausgrid	TOU	Powerdirect	Business Rate Saver	0	0	0	0
NSW	Ausgrid	TOU	Powershop	Shopper with Mega Pack	0	0	6	0
NSW	Ausgrid	TOU	Red Energy	Red Business Saver	0	0	0	0
NSW	Ausgrid	TOU	Simply Energy	Business Saver	21	0	0	0
NSW	Ausgrid	TOU	Energy Locals	Business Member	0	0	0	0
NSW	Ausgrid	TOU	1st Energy	1st Saver Plus	15	0	10	0
NSW	Ausgrid	TOU	Alinta Energy	BusinessDeal	0	0	0	0
NSW	Ausgrid	TOU	Blue NRG	Blue Saver	0	0	0	0
NSW	Ausgrid	TOU	Tango Energy	Business Select	0	0	0	0
NSW	Ausgrid	TOU	Enova Energy	Business Economy Plus	0	0	0	3

State	DB	Meter type	Retailer	Name	Guaranteed discount off bill (%)	Guaranteed discount off usage (%)	POT discount off bill (%)	POT discount off usage (%)
NSW	Ausgrid	TOU	Bright Spark Power	Business 12 Months	0	0	0	0
NSW	Ausgrid	TOU	Discover Energy	Business Smart Saver	0	23	0	0
NSW	Ausgrid	TOU	Glow Power	Saver	0	0	0	0
NSW	Ausgrid	TOU	Locality Planning Energy	Principal Offer	0	0	0	0
NSW	Ausgrid	TOU	QEnergy	Biz your Way	0	0	0	0
NSW	Ausgrid	TOU	Radian Energy	GTG Business Anytime	0	0	0	0
NSW	Ausgrid	TOU	ReAmped Energy	ReAmped Business	0	0	0	0
NSW	Ausgrid	TOU	Sumo Power	Business Freedom	0	0	0	0
NSW	Ausgrid	TOU	Arc Energy Group	Business	0	0	0	22
NSW	Ausgrid	TOU+Demand	CovaU	Freedom Plus	0	30	0	0
NSW	Ausgrid	TOU+Demand	Powerdirect	Business Rate Saver	0	0	0	0
NSW	Ausgrid	TOU+Demand	Alinta Energy	BusinessDeal	0	0	0	0
NSW	Endeavour	Single	AGL	Business Essentials	0	0	0	0
NSW	Endeavour	Single	CovaU	Freedom Plus	30	0	0	0
NSW	Endeavour	Single	Diamond Energy	Renewable Saver POT	0	0	7	0
NSW	Endeavour	Single	EnergyAustralia	Total Plan	13	0	0	0
NSW	Endeavour	Single	Next Business Energy	Assured	0	0	0	0
NSW	Endeavour	Single	Momentum Energy	SmilePower Flexi	0	0	0	0
NSW	Endeavour	Single	Origin Energy	Flexi	0	14	0	0
NSW	Endeavour	Single	Powerdirect	Business Rate Saver	0	0	0	0
NSW	Endeavour	Single	Powershop	Shopper with Mega Pack	0	0	6	0
NSW	Endeavour	Single	Red Energy	Red Business Saver	0	0	0	0
NSW	Endeavour	Single	Simply Energy	Business Saver	21	0	0	0
NSW	Endeavour	Single	Energy Locals	Business Member	0	0	0	0
NSW	Endeavour	Single	1st Energy	1st Saver	5	0	10	0
NSW	Endeavour	Single	Alinta Energy	BusinessDeal	0	0	0	0
NSW	Endeavour	Single	Blue NRG	Blue Saver	0	0	0	0
NSW	Endeavour	Single	Powerclub	Bis Flat	0	0	0	0
NSW	Endeavour	Single	Future X Power	Business Smart	0	0	0	0
NSW	Endeavour	Single	Tango Energy	Business Select	0	0	0	0

State	DB	Meter type	Retailer	Name	Guaranteed discount off bill (%)	Guaranteed discount off usage (%)	POT discount off bill (%)	POT discount off usage (%)
NSW	Endeavour	Single	Enova Energy	Business Economy Plus	0	0	0	3
NSW	Endeavour	Single	Bright Spark Power	Business 12 Months	0	0	0	0
NSW	Endeavour	Single	Discover Energy	Business Smart Saver	0	18	0	0
NSW	Endeavour	Single	Glow Power	Saver	0	0	0	0
NSW	Endeavour	Single	Locality Planning Energy	Principal Offer	0	0	0	0
NSW	Endeavour	Single	QEnergy	Biz your Way	0	0	0	0
NSW	Endeavour	Single	Radian Energy	GTG Business Anytime	0	0	0	0
NSW	Endeavour	Single	ReAmped Energy	ReAmped Business	0	0	0	0
NSW	Endeavour	Single	Sumo Power	Business Freedom	0	0	0	0
NSW	Endeavour	Single	Arc Energy Group	Business	0	0	0	13
NSW	Endeavour	Controlled	AGL	Business Essentials	0	0	0	0
NSW	Endeavour	Controlled	CovaU	Freedom Plus	30	0	0	0
NSW	Endeavour	Controlled	Diamond Energy	Renewable Saver POT	0	0	7	0
NSW	Endeavour	Controlled	EnergyAustralia	Total Plan	13	0	0	0
NSW	Endeavour	Controlled	Momentum Energy	SmilePower Flexi	0	0	0	0
NSW	Endeavour	Controlled	Origin Energy	Flexi	0	14	0	0
NSW	Endeavour	Controlled	Powerdirect	Business Rate Saver	0	0	0	0
NSW	Endeavour	Controlled	Powershop	Shopper with Mega Pack	0	0	6	0
NSW	Endeavour	Controlled	Red Energy	Red Business Saver	0	0	0	0
NSW	Endeavour	Controlled	Simply Energy	Business Saver	21	0	0	0
NSW	Endeavour	Controlled	Energy Locals	Business Member	0	0	0	0
NSW	Endeavour	Controlled	1st Energy	1st Saver	5	0	10	0
NSW	Endeavour	Controlled	Alinta Energy	BusinessDeal	0	0	0	0
NSW	Endeavour	Controlled	Blue NRG	Blue Saver	0	0	0	0
NSW	Endeavour	Controlled	Future X Power	Business Smart	0	0	0	0
NSW	Endeavour	Controlled	Tango Energy	Business Select	0	0	0	0
NSW	Endeavour	Controlled	Enova Energy	Business Economy Plus	0	0	0	3
NSW	Endeavour	Controlled	Bright Spark Power	Business 12 Months	0	0	0	0
NSW	Endeavour	Controlled	Discover Energy	Business Smart Saver	0	18	0	0
NSW	Endeavour	Controlled	Glow Power	Saver	0	0	0	0

State	DB	Meter type	Retailer	Name	Guaranteed discount off bill (%)	Guaranteed discount off usage (%)	POT discount off bill (%)	POT discount off usage (%)
NSW	Endeavour	Controlled	Locality Planning Energy	Principal Offer	0	0	0	0
NSW	Endeavour	Controlled	ReAmped Energy	ReAmped Business	0	0	0	0
NSW	Endeavour	Controlled	Sumo Power	Business Freedom	0	0	0	0
NSW	Endeavour	TOU	AGL	Business Essentials	0	0	0	0
NSW	Endeavour	TOU	CovaU	Freedom Plus	30	0	0	0
NSW	Endeavour	TOU	Diamond Energy	Renewable Saver POT	0	0	7	0
NSW	Endeavour	TOU	EnergyAustralia	Total Plan	13	0	0	0
NSW	Endeavour	TOU	Next Business Energy	Assured	0	0	0	0
NSW	Endeavour	TOU	Momentum Energy	SmilePower Flexi	0	0	0	0
NSW	Endeavour	TOU	Origin Energy	Flexi	0	14	0	0
NSW	Endeavour	TOU	Powerdirect	Business Rate Saver	0	0	0	0
NSW	Endeavour	TOU	Powershop	Shopper with Mega Pack	0	0	6	0
NSW	Endeavour	TOU	Red Energy	Red Business Saver	0	0	0	0
NSW	Endeavour	TOU	Simply Energy	Business Saver	21	0	0	0
NSW	Endeavour	TOU	Energy Locals	Business Member	0	0	0	0
NSW	Endeavour	TOU	1st Energy	1st Saver	5	0	10	0
NSW	Endeavour	TOU	Alinta Energy	BusinessDeal	0	0	0	0
NSW	Endeavour	TOU	Blue NRG	Blue Saver	0	0	0	0
NSW	Endeavour	TOU	Tango Energy	Business Select	0	0	0	0
NSW	Endeavour	TOU	Enova Energy	Business Economy Plus	0	0	0	3
NSW	Endeavour	TOU	Discover Energy	Business Smart Saver	0	18	0	0
NSW	Endeavour	TOU	Glow Power	Saver	0	0	0	0
NSW	Endeavour	TOU	QEnergy	Biz your Way	0	0	0	0
NSW	Endeavour	TOU	Radian Energy	GTG Business Anytime	0	0	0	0
NSW	Endeavour	TOU	ReAmped Energy	ReAmped Business	0	0	0	0
NSW	Endeavour	TOU	Sumo Power	Business Freedom	0	0	0	0
NSW	Endeavour	TOU	Arc Energy Group	Business	0	0	0	13
NSW	Essential Energy	Single	AGL	Business Essentials	0	0	0	0
NSW	Essential Energy	Single	CovaU	Freedom Plus	30	0	0	0
NSW	Essential Energy	Single	Diamond Energy	Renewable Saver POT	0	0	7	0

State	DB	Meter type	Retailer	Name	Guaranteed discount off bill (%)	Guaranteed discount off usage (%)	POT discount off bill (%)	POT discount off usage (%)
NSW	Essential Energy	Single	EnergyAustralia	Total Plan	18	0	0	0
NSW	Essential Energy	Single	Next Business Energy	Assured	0	0	0	0
NSW	Essential Energy	Single	Momentum Energy	SmilePower Flexi	0	0	0	0
NSW	Essential Energy	Single	Origin Energy	Flexi	0	14	0	0
NSW	Essential Energy	Single	Powerdirect	Business Rate Saver	0	0	0	0
NSW	Essential Energy	Single	Powershop	Shopper with Mega Pack	0	0	6	0
NSW	Essential Energy	Single	Red Energy	Red Business Saver	0	0	0	0
NSW	Essential Energy	Single	Simply Energy	Business Saver	21	0	0	0
NSW	Essential Energy	Single	Energy Locals	Business Member	0	0	0	0
NSW	Essential Energy	Single	1st Energy	1st Saver Plus	10	0	10	0
NSW	Essential Energy	Single	Alinta Energy	BusinessDeal	0	0	0	0
NSW	Essential Energy	Single	Powerclub	Bis Flat	0	0	0	0
NSW	Essential Energy	Single	Future X Power	Business Smart	0	0	0	0
NSW	Essential Energy	Single	Tango Energy	Business Select	0	0	0	0
NSW	Essential Energy	Single	Enova Energy	Business Economy Plus	0	0	0	3
NSW	Essential Energy	Single	Bright Spark Power	Business 12 Months	0	0	0	0
NSW	Essential Energy	Single	Discover Energy	Business Smart Saver	0	18	0	0
NSW	Essential Energy	Single	Glow Power	Saver	0	0	0	0
NSW	Essential Energy	Single	Locality Planning Energy	Principal Offer	0	0	0	0
NSW	Essential Energy	Single	QEnergy	Biz your Way	0	0	0	0
NSW	Essential Energy	Single	Radian Energy	GTG Business Anytime	0	0	0	0
NSW	Essential Energy	Single	ReAmped Energy	ReAmped Business	0	0	0	0
NSW	Essential Energy	Controlled	AGL	Business Essentials	0	0	0	0
NSW	Essential Energy	Controlled	CovaU	Freedom Plus	30	0	0	0
NSW	Essential Energy	Controlled	Diamond Energy	Renewable Saver POT	0	0	7	0
NSW	Essential Energy	Controlled	EnergyAustralia	Total Plan	18	0	0	0
NSW	Essential Energy	Controlled	Momentum Energy	SmilePower Flexi	0	0	0	0
NSW	Essential Energy	Controlled	Origin Energy	Flexi	0	14	0	0
NSW	Essential Energy	Controlled	Powerdirect	Business Rate Saver	0	0	0	0
NSW	Essential Energy	Controlled	Powershop	Shopper with Mega Pack	0	0	6	0

State	DB	Meter type	Retailer	Name	Guaranteed discount off bill (%)	Guaranteed discount off usage (%)	POT discount off bill (%)	POT discount off usage (%)
NSW	Essential Energy	Controlled	Red Energy	Red Business Saver	0	0	0	0
NSW	Essential Energy	Controlled	Simply Energy	Business Saver	21	0	0	0
NSW	Essential Energy	Controlled	Energy Locals	Business Member	0	0	0	0
NSW	Essential Energy	Controlled	1st Energy	1st Saver Plus	10	0	10	0
NSW	Essential Energy	Controlled	Alinta Energy	BusinessDeal	0	0	0	0
NSW	Essential Energy	Controlled	Future X Power	Business Smart	0	0	0	0
NSW	Essential Energy	Controlled	Tango Energy	Business Select	0	0	0	0
NSW	Essential Energy	Controlled	Enova Energy	Business Economy Plus	0	0	0	3
NSW	Essential Energy	Controlled	Bright Spark Power	Business 12 Months	0	0	0	0
NSW	Essential Energy	Controlled	Discover Energy	Business Smart Saver	0	18	0	0
NSW	Essential Energy	Controlled	Glow Power	Saver	0	0	0	0
NSW	Essential Energy	Controlled	Locality Planning Energy	Principal Offer	0	0	0	0
NSW	Essential Energy	Controlled	ReAmped Energy	ReAmped Business	0	0	0	0
NSW	Essential Energy	TOU	AGL	Business Essentials	0	0	0	0
NSW	Essential Energy	TOU	CovaU	Freedom Plus	0	30	0	0
NSW	Essential Energy	TOU	Diamond Energy	Renewable Saver POT	0	0	7	0
NSW	Essential Energy	TOU	EnergyAustralia	Total Plan	18	0	0	0
NSW	Essential Energy	TOU	Next Business Energy	Assured	0	0	0	0
NSW	Essential Energy	TOU	Origin Energy	Flexi	0	14	0	0
NSW	Essential Energy	TOU	Powerdirect	Business Rate Saver	0	0	0	0
NSW	Essential Energy	TOU	Powershop	Shopper with Mega Pack	0	0	6	0
NSW	Essential Energy	TOU	Red Energy	Red Business Saver	0	0	0	0
NSW	Essential Energy	TOU	Simply Energy	Business Saver	21	0	0	0
NSW	Essential Energy	TOU	Energy Locals	Business Member	0	0	0	0
NSW	Essential Energy	TOU	1st Energy	1st Saver Plus	10	0	10	0
NSW	Essential Energy	TOU	Alinta Energy	BusinessDeal	0	0	0	0
NSW	Essential Energy	TOU	Tango Energy	Business Select	0	0	0	0
NSW	Essential Energy	TOU	Enova Energy	Business Economy Plus	0	0	0	3
NSW	Essential Energy	TOU	Bright Spark Power	Business 12 Months	0	0	0	0
NSW	Essential Energy	тои	Discover Energy	Business Smart Saver	0	18	0	0

State	DB	Meter type	Retailer	Name	Guaranteed discount off bill (%)	Guaranteed discount off usage (%)	POT discount off bill (%)	POT discount off usage (%)
NSW	Essential Energy	TOU	Glow Power	Saver	0	0	0	0
NSW	Essential Energy	TOU	Locality Planning Energy	Principal Offer	0	0	0	0
NSW	Essential Energy	TOU	Radian Energy	GTG Business Anytime	0	0	0	0
NSW	Essential Energy	TOU	ReAmped Energy	ReAmped Business	0	0	0	0
VIC	CitiPower	Single	AGL	Super Saver	0	0	0	0
VIC	CitiPower	Single	Alinta Energy	BusinessDeal	0	0	0	0
VIC	CitiPower	Single	Diamond Energy	Renewable Saver POT	0	0	3	0
VIC	CitiPower	Single	EnergyAustralia	Total Plan	5	0	0	0
VIC	CitiPower	Single	GloBird Energy	Biz VicSave	0	0	0	0
VIC	CitiPower	Single	Lumo Energy	Value	0	0	0	0
VIC	CitiPower	Single	Momentum Energy	SmilePower Flexi	0	0	0	0
VIC	CitiPower	Single	Next Business Energy	Market offer	0	0	0	0
VIC	CitiPower	Single	Origin Energy	Basic	0	0	0	0
VIC	CitiPower	Single	Powerdirect	Rate Saver	0	0	0	0
VIC	CitiPower	Single	Powershop	Carbon Neutral	0	0	0	0
VIC	CitiPower	Single	Red Energy	Red Business Saver	0	0	0	0
VIC	CitiPower	Single	Simply Energy	Business Saver	9	0	0	0
VIC	CitiPower	Single	Sumo Power	Freedom	0	0	0	0
VIC	CitiPower	Single	Tango Energy	Business Select	0	0	0	0
VIC	CitiPower	Single	Powerclub	Bis Flat	0	0	0	0
VIC	CitiPower	Single	Available from all retailers	VDO	0	0	0	0
VIC	CitiPower	Controlled	AGL	Super Saver	0	0	0	0
VIC	CitiPower	Controlled	Alinta Energy	BusinessDeal	0	0	0	0
VIC	CitiPower	Controlled	Diamond Energy	Renewable Saver POT	0	0	3	0
VIC	CitiPower	Controlled	EnergyAustralia	Total Plan	5	0	0	0
VIC	CitiPower	Controlled	GloBird Energy	Biz VicSave	0	0	0	0
VIC	CitiPower	Controlled	Lumo Energy	Value	0	0	0	0
VIC	CitiPower	Controlled	Momentum Energy	SmilePower Flexi	0	0	0	0
VIC	CitiPower	Controlled	Next Business Energy	Market offer	0	0	0	0
VIC	CitiPower	Controlled	Origin Energy	Basic	0	0	0	0

State	DB	Meter type	Retailer	Name	Guaranteed discount off bill (%)	Guaranteed discount off usage (%)	POT discount off bill (%)	POT discount off usage (%)
VIC	CitiPower	Controlled	Powerdirect	Rate Saver	0	0	0	0
VIC	CitiPower	Controlled	Powershop	Carbon Neutral	0	0	0	0
VIC	CitiPower	Controlled	Red Energy	Red Business Saver	0	0	0	0
VIC	CitiPower	Controlled	Simply Energy	Business Saver	9	0	0	0
VIC	CitiPower	Controlled	Sumo Power	Freedom	0	0	0	0
VIC	CitiPower	Two Rate	AGL	Super Saver	0	0	0	0
VIC	CitiPower	Two Rate	Alinta Energy	BusinessDeal	0	0	0	0
VIC	CitiPower	Two Rate	Diamond Energy	Renewable Saver POT	0	0	3	0
VIC	CitiPower	Two Rate	EnergyAustralia	Total Plan	5	0	0	0
VIC	CitiPower	Two Rate	GloBird Energy	Biz VicSave	0	0	0	0
VIC	CitiPower	Two Rate	Lumo Energy	Value	0	0	0	0
VIC	CitiPower	Two Rate	Momentum Energy	SmilePower Flexi	0	0	0	0
VIC	CitiPower	Two Rate	Next Business Energy	Market offer	0	0	0	0
VIC	CitiPower	Two Rate	Origin Energy	Basic	0	0	0	0
VIC	CitiPower	Two Rate	Powerdirect	Rate Saver	0	0	0	0
VIC	CitiPower	Two Rate	Powershop	Carbon Neutral	0	0	0	0
VIC	CitiPower	Two Rate	Red Energy	Red Business Saver	0	0	0	0
VIC	CitiPower	Two Rate	Simply Energy	Business Saver	9	0	0	0
VIC	CitiPower	Two Rate	Sumo Power	Freedom	0	0	0	0
VIC	CitiPower	Two Rate	Powerclub	Bis Flex	0	0	0	0
VIC	CitiPower	TOU	AGL	Super Saver	0	0	0	0
VIC	CitiPower	TOU	Diamond Energy	Renewable Saver POT	0	0	3	0
VIC	Powercor	Single	AGL	Super Saver	0	0	0	0
VIC	Powercor	Single	Alinta Energy	BusinessDeal	0	0	0	0
VIC	Powercor	Single	Diamond Energy	Renewable Saver POT	0	0	3	0
VIC	Powercor	Single	EnergyAustralia	Total Plan	5	0	0	0
VIC	Powercor	Single	GloBird Energy	Biz VicSave	0	0	0	0
VIC	Powercor	Single	Lumo Energy	Value	0	0	0	0
VIC	Powercor	Single	Momentum Energy	SmilePower Flexi	0	0	0	0
VIC	Powercor	Single	Next Business Energy	Market offer	0	0	0	0

State	DB	Meter type	Retailer	Name	Guaranteed discount off bill (%)	Guaranteed discount off usage (%)	POT discount off bill (%)	POT discount off usage (%)
VIC	Powercor	Single	Origin Energy	Basic	0	0	0	0
VIC	Powercor	Single	Powerdirect	Rate Saver	0	0	0	0
VIC	Powercor	Single	Powershop	Carbon Neutral	0	0	0	0
VIC	Powercor	Single	Red Energy	Red Business Saver	0	0	0	0
VIC	Powercor	Single	Simply Energy	Business Saver	9	0	0	0
VIC	Powercor	Single	Sumo Power	Freedom	0	0	0	0
VIC	Powercor	Single	Tango Energy	Business Select	0	0	0	0
VIC	Powercor	Single	Available from all retailers	VDO	0	0	0	0
VIC	Powercor	Controlled	AGL	Super Saver	0	0	0	0
VIC	Powercor	Controlled	Alinta Energy	BusinessDeal	0	0	0	0
VIC	Powercor	Controlled	EnergyAustralia	Total Plan	5	0	0	0
VIC	Powercor	Controlled	GloBird Energy	Biz VicSave	0	0	0	0
VIC	Powercor	Controlled	Lumo Energy	Value	0	0	0	0
VIC	Powercor	Controlled	Momentum Energy	SmilePower Flexi	0	0	0	0
VIC	Powercor	Controlled	Next Business Energy	Market offer	0	0	0	0
VIC	Powercor	Controlled	Origin Energy	Basic	0	0	0	0
VIC	Powercor	Controlled	Powerdirect	Rate Saver	0	0	0	0
VIC	Powercor	Controlled	Powershop	Carbon Neutral	0	0	0	0
VIC	Powercor	Controlled	Red Energy	Red Business Saver	0	0	0	0
VIC	Powercor	Controlled	Simply Energy	Business Saver	9	0	0	0
VIC	Powercor	Controlled	Sumo Power	Freedom	0	0	0	0
VIC	Powercor	Two Rate	AGL	Super Saver	0	0	0	0
VIC	Powercor	Two Rate	Alinta Energy	BusinessDeal	0	0	0	0
VIC	Powercor	Two Rate	Diamond Energy	Renewable Saver POT	0	0	3	0
VIC	Powercor	Two Rate	EnergyAustralia	Total Plan	5	0	0	0
VIC	Powercor	Two Rate	GloBird Energy	Biz VicSave	0	0	0	0
VIC	Powercor	Two Rate	Lumo Energy	Value	0	0	0	0
VIC	Powercor	Two Rate	Momentum Energy	SmilePower Flexi	0	0	0	0
VIC	Powercor	Two Rate	Next Business Energy	Market offer	0	0	0	0
VIC	Powercor	Two Rate	Origin Energy	Basic	0	0	0	0

State	DB	Meter type	Retailer	Name	Guaranteed discount off bill (%)	Guaranteed discount off usage (%)	POT discount off bill (%)	POT discount off usage (%)
VIC	Powercor	Two Rate	Powerdirect	Rate Saver	0	0	0	0
VIC	Powercor	Two Rate	Powershop	Carbon Neutral	0	0	0	0
VIC	Powercor	Two Rate	Red Energy	Red Business Saver	0	0	0	0
VIC	Powercor	Two Rate	Simply Energy	Business Saver	9	0	0	0
VIC	Powercor	Two Rate	Sumo Power	Freedom	0	0	0	0
VIC	Powercor	Two Rate	Powerclub	Bis Flex	0	0	0	0
VIC	Powercor	TOU	AGL	Super Saver	0	0	0	0
VIC	Powercor	TOU	Diamond Energy	Renewable Saver POT	0	0	3	0
VIC	AusNet Services	Single	AGL	Super Saver	0	0	0	0
VIC	AusNet Services	Single	Alinta Energy	BusinessDeal	0	0	0	0
VIC	AusNet Services	Single	Diamond Energy	Renewable Saver POT	0	0	3	0
VIC	AusNet Services	Single	EnergyAustralia	Total Plan	5	0	0	0
VIC	AusNet Services	Single	GloBird Energy	Biz VicSave	0	0	0	0
VIC	AusNet Services	Single	Lumo Energy	Value	0	0	0	0
VIC	AusNet Services	Single	Momentum Energy	SmilePower Flexi	0	0	0	0
VIC	AusNet Services	Single	Next Business Energy	Market offer	0	0	0	0
VIC	AusNet Services	Single	Origin Energy	Basic	0	0	0	0
VIC	AusNet Services	Single	Powerdirect	Rate Saver	0	0	0	0
VIC	AusNet Services	Single	Powershop	Carbon Neutral	0	0	0	0
VIC	AusNet Services	Single	Red Energy	Red Business Saver	0	0	0	0
VIC	AusNet Services	Single	Simply Energy	Business Saver	9	0	0	0
VIC	AusNet Services	Single	Sumo Power	Freedom	0	0	0	0
VIC	AusNet Services	Single	Tango Energy	Business Select	0	0	0	0
VIC	AusNet Services	Single	Powerclub	Bis Flat	0	0	0	0
VIC	AusNet Services	Single	Available from all retailers	VDO	0	0	0	0
VIC	AusNet Services	Controlled	AGL	Super Saver	0	0	0	0
VIC	AusNet Services	Controlled	Alinta Energy	BusinessDeal	0	0	0	0
VIC	AusNet Services	Controlled	Diamond Energy	Renewable Saver POT	0	0	3	0
VIC	AusNet Services	Controlled	EnergyAustralia	Total Plan	5	0	0	0
VIC	AusNet Services	Controlled	GloBird Energy	Biz VicSave	0	0	0	0

State	DB	Meter type	Retailer	Name	Guaranteed discount off bill (%)	Guaranteed discount off usage (%)	POT discount off bill (%)	POT discount off usage (%)
VIC	AusNet Services	Controlled	Lumo Energy	Value	0	0	0	0
VIC	AusNet Services	Controlled	Momentum Energy	SmilePower Flexi	0	0	0	0
VIC	AusNet Services	Controlled	Next Business Energy	Market offer	0	0	0	0
VIC	AusNet Services	Controlled	Origin Energy	Basic	0	0	0	0
VIC	AusNet Services	Controlled	Powerdirect	Rate Saver	0	0	0	0
VIC	AusNet Services	Controlled	Powershop	Carbon Neutral	0	0	0	0
VIC	AusNet Services	Controlled	Red Energy	Red Business Saver	0	0	0	0
VIC	AusNet Services	Controlled	Simply Energy	Business Saver	9	0	0	0
VIC	AusNet Services	Controlled	Sumo Power	Freedom	0	0	0	0
VIC	AusNet Services	Two Rate	AGL	Super Saver	0	0	0	0
VIC	AusNet Services	Two Rate	Alinta Energy	BusinessDeal	0	0	0	0
VIC	AusNet Services	Two Rate	Diamond Energy	Renewable Saver POT	0	0	3	0
VIC	AusNet Services	Two Rate	EnergyAustralia	Total Plan	5	0	0	0
VIC	AusNet Services	Two Rate	GloBird Energy	Biz VicSave	0	0	0	0
VIC	AusNet Services	Two Rate	Lumo Energy	Value	0	0	0	0
VIC	AusNet Services	Two Rate	Momentum Energy	SmilePower Flexi	0	0	0	0
VIC	AusNet Services	Two Rate	Next Business Energy	Market offer	0	0	0	0
VIC	AusNet Services	Two Rate	Origin Energy	Basic	0	0	0	0
VIC	AusNet Services	Two Rate	Powerdirect	Rate Saver	0	0	0	0
VIC	AusNet Services	Two Rate	Powershop	Carbon Neutral	0	0	0	0
VIC	AusNet Services	Two Rate	Red Energy	Red Business Saver	0	0	0	0
VIC	AusNet Services	Two Rate	Sumo Power	Freedom	0	0	0	0
VIC	AusNet Services	Two Rate	Powerclub	Bis Flex	0	0	0	0
VIC	AusNet Services	Two Rate	Simply Energy	Business Saver	9	0	0	0
VIC	Jemena Network	Single	AGL	Super Saver	0	0	0	0
VIC	Jemena Network	Single	Alinta Energy	BusinessDeal	0	0	0	0
VIC	Jemena Network	Single	Diamond Energy	Renewable Saver POT	0	0	3	0
VIC	Jemena Network	Single	EnergyAustralia	Total Plan	5	0	0	0
VIC	Jemena Network	Single	GloBird Energy	Biz VicSave	0	0	0	0
VIC	Jemena Network	Single	Lumo Energy	Value	0	0	0	0

State	DB	Meter type	Retailer	Name	Guaranteed discount off bill (%)	Guaranteed discount off usage (%)	POT discount off bill (%)	POT discount off usage (%)
VIC	Jemena Network	Single	Momentum Energy	SmilePower Flexi	0	0	0	0
VIC	Jemena Network	Single	Next Business Energy	Market offer	0	0	0	0
VIC	Jemena Network	Single	Origin Energy	Basic	0	0	0	0
VIC	Jemena Network	Single	Powerdirect	Rate Saver	0	0	0	0
VIC	Jemena Network	Single	Powershop	Carbon Neutral	0	0	0	0
VIC	Jemena Network	Single	Red Energy	Red Business Saver	0	0	0	0
VIC	Jemena Network	Single	Simply Energy	Business Saver	9	0	0	0
VIC	Jemena Network	Single	Sumo Power	Freedom	0	0	0	0
VIC	Jemena Network	Single	Tango Energy	Business Select	0	0	0	0
VIC	Jemena Network	Single	Powerclub	Bis Flat	0	0	0	0
VIC	Jemena Network	Single	Available from all retailers	VDO	0	0	0	0
VIC	Jemena Network	Controlled	AGL	Super Saver	0	0	0	0
VIC	Jemena Network	Controlled	Alinta Energy	BusinessDeal	0	0	0	0
VIC	Jemena Network	Controlled	EnergyAustralia	Total Plan	5	0	0	0
VIC	Jemena Network	Controlled	GloBird Energy	Biz VicSave	0	0	0	0
VIC	Jemena Network	Controlled	Lumo Energy	Value	0	0	0	0
VIC	Jemena Network	Controlled	Momentum Energy	SmilePower Flexi	0	0	0	0
VIC	Jemena Network	Controlled	Next Business Energy	Market offer	0	0	0	0
VIC	Jemena Network	Controlled	Origin Energy	Basic	0	0	0	0
VIC	Jemena Network	Controlled	Powerdirect	Rate Saver	0	0	0	0
VIC	Jemena Network	Controlled	Powershop	Carbon Neutral	0	0	0	0
VIC	Jemena Network	Controlled	Red Energy	Red Business Saver	0	0	0	0
VIC	Jemena Network	Controlled	Simply Energy	Business Saver	9	0	0	0
VIC	Jemena Network	Controlled	Sumo Power	Freedom	0	0	0	0
VIC	Jemena Network	Two Rate	AGL	Super Saver	0	0	0	0
VIC	Jemena Network	Two Rate	Alinta Energy	BusinessDeal	0	0	0	0
VIC	Jemena Network	Two Rate	Diamond Energy	Renewable Saver POT	0	0	3	0
VIC	Jemena Network	Two Rate	EnergyAustralia	Total Plan	5	0	0	0
VIC	Jemena Network	Two Rate	GloBird Energy	Biz VicSave	0	0	0	0
VIC	Jemena Network	Two Rate	Lumo Energy	Value	0	0	0	0

State	DB	Meter type	Retailer	Name	Guaranteed discount off bill (%)	Guaranteed discount off usage (%)	POT discount off bill (%)	POT discount off usage (%)
VIC	Jemena Network	Two Rate	Momentum Energy	SmilePower Flexi	0	0	0	0
VIC	Jemena Network	Two Rate	Next Business Energy	Market offer	0	0	0	0
VIC	Jemena Network	Two Rate	Origin Energy	Basic	0	0	0	0
VIC	Jemena Network	Two Rate	Powerdirect	Rate Saver	0	0	0	0
VIC	Jemena Network	Two Rate	Powershop	Carbon Neutral	0	0	0	0
VIC	Jemena Network	Two Rate	Red Energy	Red Business Saver	0	0	0	0
VIC	Jemena Network	Two Rate	Simply Energy	Business Saver	9	0	0	0
VIC	Jemena Network	Two Rate	Sumo Power	Freedom	0	0	0	0
VIC	Jemena Network	Two Rate	Powerclub	Bis Flex	0	0	0	0
VIC	United Energy	Single	AGL	Super Saver	0	0	0	0
VIC	United Energy	Single	Alinta Energy	BusinessDeal	0	0	0	0
VIC	United Energy	Single	Diamond Energy	Renewable Saver POT	0	0	3	0
VIC	United Energy	Single	EnergyAustralia	Total Plan	5	0	0	0
VIC	United Energy	Single	GloBird Energy	Biz VicSave	0	0	0	0
VIC	United Energy	Single	Lumo Energy	Value	0	0	0	0
VIC	United Energy	Single	Momentum Energy	SmilePower Flexi	0	0	0	0
VIC	United Energy	Single	Next Business Energy	Market offer	0	0	0	0
VIC	United Energy	Single	Origin Energy	Basic	0	0	0	0
VIC	United Energy	Single	Powerdirect	Rate Saver	0	0	0	0
VIC	United Energy	Single	Powershop	Carbon Neutral	0	0	0	0
VIC	United Energy	Single	Red Energy	Red Business Saver	0	0	0	0
VIC	United Energy	Single	Simply Energy	Business Saver	9	0	0	0
VIC	United Energy	Single	Sumo Power	Freedom	0	0	0	0
VIC	United Energy	Single	Tango Energy	Business Select	0	0	0	0
VIC	United Energy	Single	Available from all retailers	VDO	0	0	0	0
VIC	United Energy	Controlled	AGL	Super Saver	0	0	0	0
VIC	United Energy	Controlled	Alinta Energy	BusinessDeal	0	0	0	0
VIC	United Energy	Controlled	Diamond Energy	Renewable Saver POT	0	0	3	0
VIC	United Energy	Controlled	EnergyAustralia	Total Plan	5	0	0	0
VIC	United Energy	Controlled	GloBird Energy	Biz VicSave	0	0	0	0

State	DB	Meter type	Retailer	Name	Guaranteed discount off bill (%)	Guaranteed discount off usage (%)	POT discount off bill (%)	POT discount off usage (%)
VIC	United Energy	Controlled	Lumo Energy	Value	0	0	0	0
VIC	United Energy	Controlled	Momentum Energy	SmilePower Flexi	0	0	0	0
VIC	United Energy	Controlled	Next Business Energy	Market offer	0	0	0	0
VIC	United Energy	Controlled	Origin Energy	Basic	0	0	0	0
VIC	United Energy	Controlled	Powerdirect	Rate Saver	0	0	0	0
VIC	United Energy	Controlled	Powershop	Carbon Neutral	0	0	0	0
VIC	United Energy	Controlled	Red Energy	Red Business Saver	0	0	0	0
VIC	United Energy	Controlled	Simply Energy	Business Saver	9	0	0	0
VIC	United Energy	Controlled	Sumo Power	Freedom	0	0	0	0
VIC	United Energy	Two Rate	AGL	Super Saver	0	0	0	0
VIC	United Energy	Two Rate	Alinta Energy	BusinessDeal	0	0	0	0
VIC	United Energy	Two Rate	Diamond Energy	Renewable Saver POT	0	0	3	0
VIC	United Energy	Two Rate	EnergyAustralia	Total Plan	5	0	0	0
VIC	United Energy	Two Rate	GloBird Energy	Biz VicSave	0	0	0	0
VIC	United Energy	Two Rate	Lumo Energy	Value	0	0	0	0
VIC	United Energy	Two Rate	Momentum Energy	SmilePower Flexi	0	0	0	0
VIC	United Energy	Two Rate	Next Business Energy	Market offer	0	0	0	0
VIC	United Energy	Two Rate	Origin Energy	Basic	0	0	0	0
VIC	United Energy	Two Rate	Powerdirect	Rate Saver	0	0	0	0
VIC	United Energy	Two Rate	Powershop	Carbon Neutral	0	0	0	0
VIC	United Energy	Two Rate	Red Energy	Red Business Saver	0	0	0	0
VIC	United Energy	Two Rate	Sumo Power	Freedom	0	0	0	0
VIC	United Energy	Two Rate	Simply Energy	Business Saver	9	0	0	0
VIC	United Energy	Two Rate	Powerclub	Bis Flex	0	0	0	0
VIC	CitiPower	Single	AGL	Business Essentials	0	0	0	0
VIC	CitiPower	Single	Alinta Energy	BusinessDeal	0	0	0	0
VIC	CitiPower	Single	CovaU	Super Saver	0	30	0	0
VIC	CitiPower	Single	Diamond Energy	Renewable Saver POT	0	0	3	0
VIC	CitiPower	Single	EnergyAustralia	Total Plan	5	0	0	0
VIC	CitiPower	Single	GloBird Energy	Biz VicSave	0	0	0	0

State	DB	Meter type	Retailer	Name	Guaranteed discount off bill (%)	Guaranteed discount off usage (%)	POT discount off bill (%)	POT discount off usage (%)
VIC	CitiPower	Single	Lumo Energy	Value	0	0	0	0
VIC	CitiPower	Single	Momentum Energy	SmilePower Flexi	0	0	0	0
VIC	CitiPower	Single	Next Business Energy	Market offer	0	0	0	0
VIC	CitiPower	Single	Origin Energy	Basic	0	0	0	0
VIC	CitiPower	Single	1st Energy	1st Saver Plus	0	7	0	3
VIC	CitiPower	Single	Powerdirect	Rate Saver	0	0	0	0
VIC	CitiPower	Single	Powershop	Carbon Neutral	0	0	0	0
VIC	CitiPower	Single	Red Energy	Red Business Saver	0	0	0	0
VIC	CitiPower	Single	Simply Energy	Business Saver	10	0	0	0
VIC	CitiPower	Single	Sumo Power	Freedom	0	0	0	0
VIC	CitiPower	Single	Blue NRG	Blue Business Expert	0	0	0	0
VIC	CitiPower	Single	Tango Energy	Business Select	0	0	0	0
VIC	CitiPower	Single	Powerclub	Bis Flat	0	0	0	0
VIC	CitiPower	Single	Energy Locals	Business Saver	0	0	0	0
VIC	CitiPower	Single	Q Energy	Mini Me Biz	0	0	0	0
VIC	CitiPower	Single	Available from all retailers	VDO	0	0	0	0
VIC	CitiPower	Controlled	AGL	Business Essentials	0	0	0	0
VIC	CitiPower	Controlled	Alinta Energy	BusinessDeal	0	0	0	0
VIC	CitiPower	Controlled	CovaU	Super Saver	0	30	0	0
VIC	CitiPower	Controlled	Diamond Energy	Renewable Saver POT	0	0	3	0
VIC	CitiPower	Controlled	EnergyAustralia	Total Plan	5	0	0	0
VIC	CitiPower	Controlled	GloBird Energy	Biz VicSave	0	0	0	0
VIC	CitiPower	Controlled	Lumo Energy	Value	0	0	0	0
VIC	CitiPower	Controlled	Momentum Energy	SmilePower Flexi	0	0	0	0
VIC	CitiPower	Controlled	Next Business Energy	Market offer	0	0	0	0
VIC	CitiPower	Controlled	Origin Energy	Basic	0	0	0	0
VIC	CitiPower	Controlled	1st Energy	1st Saver Plus	0	7	0	3
VIC	CitiPower	Controlled	Powerdirect	Rate Saver	0	0	0	0
VIC	CitiPower	Controlled	Powershop	Carbon Neutral	0	0	0	0
VIC	CitiPower	Controlled	Red Energy	Red Business Saver	0	0	0	0

State	DB	Meter type	Retailer	Name	Guaranteed discount off bill (%)	Guaranteed discount off usage (%)	POT discount off bill (%)	POT discount off usage (%)
VIC	CitiPower	Controlled	Simply Energy	Business Saver	10	0	0	0
VIC	CitiPower	Controlled	Sumo Power	Freedom	0	0	0	0
VIC	CitiPower	Controlled	Energy Locals	Business Saver	0	0	0	0
VIC	CitiPower	Controlled	Q Energy	Mini Me Biz	0	0	0	0
VIC	CitiPower	Two Rate	AGL	Business Essentials	0	0	0	0
VIC	CitiPower	Two Rate	Alinta Energy	BusinessDeal	0	0	0	0
VIC	CitiPower	Two Rate	CovaU	Super Saver	0	30	0	0
VIC	CitiPower	Two Rate	Diamond Energy	Renewable Saver POT	0	0	3	0
VIC	CitiPower	Two Rate	EnergyAustralia	Total Plan	5	0	0	0
VIC	CitiPower	Two Rate	GloBird Energy	Biz VicSave	0	0	0	0
VIC	CitiPower	Two Rate	Lumo Energy	Value	0	0	0	0
VIC	CitiPower	Two Rate	Momentum Energy	SmilePower Flexi	0	0	0	0
VIC	CitiPower	Two Rate	Next Business Energy	Market offer	0	0	0	0
VIC	CitiPower	Two Rate	Origin Energy	Basic	0	0	0	0
VIC	CitiPower	Two Rate	1st Energy	1st Saver Plus	0	7	0	3
VIC	CitiPower	Two Rate	Powerdirect	Rate Saver	0	0	0	0
VIC	CitiPower	Two Rate	Powershop	Carbon Neutral	0	0	0	0
VIC	CitiPower	Two Rate	Red Energy	Red Business Saver	0	0	0	0
VIC	CitiPower	Two Rate	Simply Energy	Business Saver	10	0	0	0
VIC	CitiPower	Two Rate	Sumo Power	Freedom	0	0	0	0
VIC	CitiPower	Two Rate	Blue NRG	Blue Business Expert	0	0	0	0
VIC	CitiPower	Two Rate	Powerclub	Bis Flex	0	0	0	0
VIC	CitiPower	Two Rate	Energy Locals	Business Saver	0	0	0	0
VIC	CitiPower	Two Rate	Q Energy	Mini Me Biz	0	0	0	0
VIC	CitiPower	TOU	Alinta Energy	BusinessDeal	0	0	0	0
VIC	CitiPower	TOU	Momentum Energy	SmilePower Flexi	0	0	0	0
VIC	CitiPower	TOU	Red Energy	Red Business Saver	0	0	0	0
VIC	CitiPower	TOU	Blue NRG	Blue Business Expert	0	0	0	0
VIC	CitiPower	TOU	AGL	Business Essentials	0	0	0	0
VIC	CitiPower	TOU	Diamond Energy	Renewable Saver POT	0	0	3	0

State	DB	Meter type	Retailer	Name	Guaranteed discount off bill (%)	Guaranteed discount off usage (%)	POT discount off bill (%)	POT discount off usage (%)
VIC	CitiPower	TOU	Lumo Energy	Value	0	0	0	0
VIC	CitiPower	TOU	Energy Locals	Business Saver	0	0	0	0
VIC	Powercor	Single	AGL	Business Essentials	0	0	0	0
VIC	Powercor	Single	Alinta Energy	BusinessDeal	0	0	0	0
VIC	Powercor	Single	CovaU	Super Saver	0	30	0	0
VIC	Powercor	Single	Diamond Energy	Renewable Saver POT	0	0	3	0
VIC	Powercor	Single	EnergyAustralia	Total Plan	5	0	0	0
VIC	Powercor	Single	GloBird Energy	Biz VicSave	0	0	0	0
VIC	Powercor	Single	Lumo Energy	Value	0	0	0	0
VIC	Powercor	Single	Momentum Energy	SmilePower Flexi	0	0	0	0
VIC	Powercor	Single	Next Business Energy	Market offer	0	0	0	0
VIC	Powercor	Single	Origin Energy	Basic	0	0	0	0
VIC	Powercor	Single	1st Energy	1st Saver Plus	0	7	0	3
VIC	Powercor	Single	Powerdirect	Rate Saver	0	0	0	0
VIC	Powercor	Single	Powershop	Carbon Neutral	0	0	0	0
VIC	Powercor	Single	Red Energy	Red Business Saver	0	0	0	0
VIC	Powercor	Single	Simply Energy	Business Saver	10	0	0	0
VIC	Powercor	Single	Sumo Power	Freedom	0	0	0	0
VIC	Powercor	Single	Blue NRG	Blue Business Expert	0	0	0	0
VIC	Powercor	Single	Tango Energy	Business Select	0	0	0	0
VIC	Powercor	Single	Powerclub	Bis Flat	0	0	0	0
VIC	Powercor	Single	Energy Locals	Business Saver	0	0	0	0
VIC	Powercor	Single	Q Energy	Mini Me Biz	0	0	0	0
VIC	Powercor	Single	Available from all retailers	VDO	0	0	0	0
VIC	Powercor	Controlled	AGL	Business Essentials	0	0	0	0
VIC	Powercor	Controlled	Alinta Energy	BusinessDeal	0	0	0	0
VIC	Powercor	Controlled	CovaU	Super Saver	0	30	0	0
VIC	Powercor	Controlled	Diamond Energy	Renewable Saver POT	0	0	3	0
VIC	Powercor	Controlled	EnergyAustralia	Total Plan	5	0	0	0
VIC	Powercor	Controlled	GloBird Energy	Biz VicSave	0	0	0	0

State	DB	Meter type	Retailer	Name	Guaranteed discount off bill (%)	Guaranteed discount off usage (%)	POT discount off bill (%)	POT discount off usage (%)
VIC	Powercor	Controlled	Lumo Energy	Value	0	0	0	0
VIC	Powercor	Controlled	Momentum Energy	SmilePower Flexi	0	0	0	0
VIC	Powercor	Controlled	Next Business Energy	Market offer	0	0	0	0
VIC	Powercor	Controlled	Origin Energy	Basic	0	0	0	0
VIC	Powercor	Controlled	1st Energy	1st Saver Plus	0	7	0	3
VIC	Powercor	Controlled	Powerdirect	Rate Saver	0	0	0	0
VIC	Powercor	Controlled	Powershop	Carbon Neutral	0	0	0	0
VIC	Powercor	Controlled	Red Energy	Red Business Saver	0	0	0	0
VIC	Powercor	Controlled	Simply Energy	Business Saver	10	0	0	0
VIC	Powercor	Controlled	Sumo Power	Freedom	0	0	0	0
VIC	Powercor	Controlled	Energy Locals	Business Saver	0	0	0	0
VIC	Powercor	Controlled	Q Energy	Mini Me Biz	0	0	0	0
VIC	Powercor	Two Rate	AGL	Business Essentials	0	0	0	0
VIC	Powercor	Two Rate	Alinta Energy	BusinessDeal	0	0	0	0
VIC	Powercor	Two Rate	CovaU	Super Saver	0	30	0	0
VIC	Powercor	Two Rate	Diamond Energy	Renewable Saver POT	0	0	3	0
VIC	Powercor	Two Rate	EnergyAustralia	Total Plan	5	0	0	0
VIC	Powercor	Two Rate	GloBird Energy	Biz VicSave	0	0	0	0
VIC	Powercor	Two Rate	Lumo Energy	Value	0	0	0	0
VIC	Powercor	Two Rate	Momentum Energy	SmilePower Flexi	0	0	0	0
VIC	Powercor	Two Rate	Next Business Energy	Market offer	0	0	0	0
VIC	Powercor	Two Rate	Origin Energy	Basic	0	0	0	0
VIC	Powercor	Two Rate	1st Energy	1st Saver Plus	0	7	0	3
VIC	Powercor	Two Rate	Powerdirect	Rate Saver	0	0	0	0
VIC	Powercor	Two Rate	Powershop	Carbon Neutral	0	0	0	0
VIC	Powercor	Two Rate	Red Energy	Red Business Saver	0	0	0	0
VIC	Powercor	Two Rate	Simply Energy	Business Saver	10	0	0	0
VIC	Powercor	Two Rate	Sumo Power	Freedom	0	0	0	0
VIC	Powercor	Two Rate	Blue NRG	Blue Business Expert	0	0	0	0
VIC	Powercor	Two Rate	Powerclub	Bis Flex	0	0	0	0

State	DB	Meter type	Retailer	Name	Guaranteed discount off bill (%)	Guaranteed discount off usage (%)	POT discount off bill (%)	POT discount off usage (%)
VIC	Powercor	Two Rate	Energy Locals	Business Saver	0	0	0	0
VIC	Powercor	Two Rate	Q Energy	Mini Me Biz	0	0	0	0
VIC	Powercor	TOU	Alinta Energy	BusinessDeal	0	0	0	0
VIC	Powercor	TOU	Momentum Energy	SmilePower Flexi	0	0	0	0
VIC	Powercor	TOU	Red Energy	Red Business Saver	0	0	0	0
VIC	Powercor	TOU	Energy Locals	Business Saver	0	0	0	0
VIC	Powercor	TOU	Blue NRG	Blue Business Expert	0	0	0	0
VIC	Powercor	TOU	AGL	Business Essentials	0	0	0	0
VIC	Powercor	TOU	CovaU	Super Saver	0	30	0	0
VIC	Powercor	TOU	Lumo Energy	Value	0	0	0	0
QLD	Energex	Single	AGL	Flexible Saver	0	0	0	0
QLD	Energex	Single	Diamond Energy	Renewable Saver POT	0	0	7	0
QLD	Energex	Single	EnergyAustralia	Total Plan	13	0	0	0
QLD	Energex	Single	Origin Energy	Business Go	0	0	0	0
QLD	Energex	Single	Powerdirect	Business Rate Saver	0	0	0	0
QLD	Energex	Single	Powershop	100% Carbon Neutral Rate Lock	0	0	0	0
QLD	Energex	Single	Energy Locals	Business Member	0	0	0	0
QLD	Energex	Single	Simply Energy	Business Saver	22	0	0	0
QLD	Energex	Single	Alinta Energy	BusinessDeal	0	0	0	0
QLD	Energex	Single	1st Energy	1st Saver Plus	0	0	10	0
QLD	Energex	Single	Powerclub	Bis Flat	0	0	0	0
QLD	Energex	Single	Next Business Energy	Assured	0	0	0	0
QLD	Energex	Single	Red Energy	Red Business Saver	0	0	0	0
QLD	Energex	Single	Blue NRG	Blue Business Champion	0	0	0	0
QLD	Energex	Single	Future X Power	Business Smart	0	0	0	0
QLD	Energex	Single	Locality Planning Energy	Business Advantage	0	0	0	0
QLD	Energex	Single	Bright Spark Power	Business 12 Months	0	0	0	0
QLD	Energex	Single	CovaU	Freedom	15	0	0	0
QLD	Energex	Single	Discover Energy	Business Smart Saver	0	18	0	0
QLD	Energex	Single	Glow Power	Saver	0	0	0	0

State	DB	Meter type	Retailer	Name	Guaranteed discount off bill (%)	Guaranteed discount off usage (%)	POT discount off bill (%)	POT discount off usage (%)
QLD	Energex	Single	Radian Energy	Simple Switch	0	0	0	0
QLD	Energex	Single	ReAmped Energy	ReAmped Business	0	0	0	0
QLD	Energex	Single	Sumo Power	Freedom Business	0	0	0	0
QLD	Energex	Single	Enova Energy	Economy Plus	0	0	0	3
QLD	Energex	Single	Momentum Energy	Smile Power	0	0	0	0
QLD	Energex	Single	Electricity in a box	Business Anytime	0	0	0	0
QLD	Energex	Single	Qenergy	Biz Elite	0	0	0	0
QLD	Energex	Single	Tango Energy	Business Select	0	0	0	0
QLD	Energex	Controlled	AGL	Flexible Saver	0	0	0	0
QLD	Energex	Controlled	Diamond Energy	Renewable Saver POT	0	0	7	0
QLD	Energex	Controlled	EnergyAustralia	Total Plan	13	0	0	0
QLD	Energex	Controlled	Origin Energy	Business Go	0	0	0	0
QLD	Energex	Controlled	Powerdirect	Business Rate Saver	0	0	0	0
QLD	Energex	Controlled	Powershop	100% Carbon Neutral Rate Lock	0	0	0	0
QLD	Energex	Controlled	Energy Locals	Business Member	0	0	0	0
QLD	Energex	Controlled	Simply Energy	Business Saver	22	0	0	0
QLD	Energex	Controlled	Alinta Energy	BusinessDeal	0	0	0	0
QLD	Energex	Controlled	1st Energy	1st Saver Plus	0	0	10	0
QLD	Energex	Controlled	Red Energy	Red Business Saver	0	0	0	0
QLD	Energex	Controlled	Future X Power	Business Smart	0	0	0	0
QLD	Energex	Controlled	Locality Planning Energy	Business Advantage	0	0	0	0
QLD	Energex	Controlled	Bright Spark Power	Business 12 Months	0	0	0	0
QLD	Energex	Controlled	CovaU	Freedom	15	0	0	0
QLD	Energex	Controlled	Discover Energy	Business Smart Saver	0	18	0	0
QLD	Energex	Controlled	Glow Power	Saver	0	0	0	0
QLD	Energex	Controlled	ReAmped Energy	ReAmped Business	0	0	0	0
QLD	Energex	Controlled	Sumo Power	Freedom Business	0	0	0	0
QLD	Energex	Controlled	Momentum Energy	Smile Power	0	0	0	0
QLD	Energex	Controlled	Powerclub	Bis Flat	0	0	0	0
QLD	Energex	Controlled	Qenergy	Biz Elite	0	0	0	0

State	DB	Meter type	Retailer	Name	Guaranteed discount off bill (%)	Guaranteed discount off usage (%)	POT discount off bill (%)	POT discount off usage (%)
QLD	Energex	Controlled	Blue NRG	Blue Business Champion	0	0	0	0
QLD	Energex	Two Rate	AGL	Flexible Saver	0	0	0	0
QLD	Energex	Two Rate	Diamond Energy	Renewable Saver POT	0	0	7	0
QLD	Energex	Two Rate	EnergyAustralia	Total Plan	13	0	0	0
QLD	Energex	Two Rate	Origin Energy	Business Go	0	0	0	0
QLD	Energex	Two Rate	Powerdirect	Business Rate Saver	0	0	0	0
QLD	Energex	Two Rate	Powershop	100% Carbon Neutral Rate Lock	0	0	0	0
QLD	Energex	Two Rate	Energy Locals	Business Member	0	0	0	0
QLD	Energex	Two Rate	Simply Energy	Business Saver	22	0	0	0
QLD	Energex	Two Rate	Alinta Energy	BusinessDeal	0	0	0	0
QLD	Energex	Two Rate	1st Energy	1st Saver Plus	0	0	10	0
QLD	Energex	Two Rate	Next Business Energy	Assured	0	0	0	0
QLD	Energex	Two Rate	Red Energy	Red Business Saver	0	0	0	0
QLD	Energex	Two Rate	Blue NRG	Blue Business Lightning	0	0	0	0
QLD	Energex	Two Rate	Locality Planning Energy	Business Advantage	0	0	0	0
QLD	Energex	Two Rate	CovaU	Freedom	15	0	0	0
QLD	Energex	Two Rate	Discover Energy	Business Smart Saver	0	18	0	0
QLD	Energex	Two Rate	Glow Power	Saver	0	0	0	0
QLD	Energex	Two Rate	ReAmped Energy	ReAmped Business	0	0	0	0
QLD	Energex	Two Rate	Sumo Power	Freedom Business	0	0	0	0
QLD	Energex	Two Rate	Future X Power	Business Smart	0	0	0	0
QLD	Energex	Two Rate	Momentum Energy	Smile Power	0	0	0	0
QLD	Energex	Two Rate	Radian Energy	Simple Switch	0	0	0	0
QLD	Ergon	Single	Ergon Energy	Regulated	0	0	0	0
QLD	Ergon	Controlled	Ergon Energy	Regulated	0	0	0	0
QLD	Ergon	TOU	Ergon Energy	Regulated	0	0	0	0
SA	SA Power Networks	Single	AGL	Flexible Saver	0	0	0	0
SA	SA Power Networks	Single	Alinta Energy	Business Deal	0	0	0	0
SA	SA Power Networks	Single	Diamond Energy	Renewable Saver POT	0	0	7	0
SA	SA Power Networks	Single	EnergyAustralia	Total Plan	3	0	0	0

State	DB	Meter type	Retailer	Name	Guaranteed discount off bill (%)	Guaranteed discount off usage (%)	POT discount off bill (%)	POT discount off usage (%)
SA	SA Power Networks	Single	Lumo Energy	Basic	0	0	0	0
SA	SA Power Networks	Single	Momentum Energy	SmilePower Flexi	0	0	0	0
SA	SA Power Networks	Single	Origin Energy	Go	0	0	0	0
SA	SA Power Networks	Single	Powerdirect	Business Rate Saver	0	0	0	0
SA	SA Power Networks	Single	Red Energy	Red Business Saver	0	0	0	0
SA	SA Power Networks	Single	Simply Energy	Business Saver	18	0	0	0
SA	SA Power Networks	Single	Blue NRG	Blue Lightning	0	0	0	0
SA	SA Power Networks	Single	Powershop	Carbon Neutral - Rate Lock	0	0	0	0
SA	SA Power Networks	Single	Powerclub	Bis Flat	0	0	0	0
SA	SA Power Networks	Single	Energy Locals	Business Member	0	0	0	0
SA	SA Power Networks	Single	Future X Power	Business Smart	0	0	0	0
SA	SA Power Networks	Single	Discover Energy	Business Smart Saver	0	15	0	0
SA	SA Power Networks	Single	ReAmped Energy	ReAmped Business	0	0	0	0
SA	SA Power Networks	Single	Covau	Freedom	0	5	0	0
SA	SA Power Networks	Single	1st Energy	1st Saver Plus	4	0	10	0
SA	SA Power Networks	Single	Glow Power	Everyday Saver	0	0	0	0
SA	SA Power Networks	Single	Sumo Power	Freedom	0	0	0	0
SA	SA Power Networks	Controlled	AGL	Flexible Saver	0	0	0	0
SA	SA Power Networks	Controlled	Alinta Energy	Business Deal	0	0	0	0
SA	SA Power Networks	Controlled	Diamond Energy	Renewable Saver POT	0	0	7	0
SA	SA Power Networks	Controlled	EnergyAustralia	Total Plan	3	0	0	0
SA	SA Power Networks	Controlled	Lumo Energy	Basic	0	0	0	0
SA	SA Power Networks	Controlled	Momentum Energy	SmilePower Flexi	0	0	0	0
SA	SA Power Networks	Controlled	Origin Energy	Go	0	0	0	0
SA	SA Power Networks	Controlled	Powerdirect	Business Rate Saver	0	0	0	0
SA	SA Power Networks	Controlled	Red Energy	Red Business Saver	0	0	0	0
SA	SA Power Networks	Controlled	Simply Energy	Business Saver	18	0	0	0
SA	SA Power Networks	Controlled	Powershop	Carbon Neutral - Rate Lock	0	0	0	0
SA	SA Power Networks	Controlled	Energy Locals	Business Member	0	0	0	0

State	DB	Meter type	Retailer	Name	Guaranteed discount off bill (%)	Guaranteed discount off usage (%)	POT discount off bill (%)	POT discount off usage (%)
SA	SA Power Networks	Controlled	Future X Power	Business Smart	0	0	0	0
SA	SA Power Networks	Controlled	Discover Energy	Business Smart Saver	0	15	0	0
SA	SA Power Networks	Controlled	ReAmped Energy	ReAmped Business	0	0	0	0
SA	SA Power Networks	Controlled	Covau	Freedom	0	5	0	0
SA	SA Power Networks	Controlled	1st Energy	1st Saver Plus	4	0	10	0
SA	SA Power Networks	Controlled	Blue NRG	Blue Lightning	0	0	0	0
SA	SA Power Networks	Controlled	Glow Power	Everyday Saver	0	0	0	0
SA	SA Power Networks	Controlled	Sumo Power	Freedom	0	0	0	0
SA	SA Power Networks	TOU	AGL	Flexible Saver	0	0	0	0
SA	SA Power Networks	TOU	Alinta Energy	Business Deal	0	0	0	0
SA	SA Power Networks	TOU	Diamond Energy	Renewable Saver POT	0	0	7	0
SA	SA Power Networks	TOU	EnergyAustralia	Total Plan	3	0	0	0
SA	SA Power Networks	TOU	Momentum Energy	SmilePower Flexi	0	0	0	0
SA	SA Power Networks	TOU	Origin Energy	Go	0	0	0	0
SA	SA Power Networks	ΤΟυ	Powershop	Carbon Neutral - Rate Lock	0	0	0	0
SA	SA Power Networks	TOU	Energy Locals	Business Member	0	0	0	0
SA	SA Power Networks	TOU	Discover Energy	Business Smart Saver	0	15	0	0
SA	SA Power Networks	TOU	Lumo Energy	Basic	0	0	0	0
SA	SA Power Networks	TOU	Simply Energy	Business Saver	18	0	0	0
SA	SA Power Networks	TOU	Blue NRG	Blue Lightning	0	0	0	0
SA	SA Power Networks	TOU	Glow Power	Everyday Saver	0	0	0	0
SA	SA Power Networks	TOU	Sumo Power	Freedom	0	0	0	0
TAS	TasNetworks	Single	Aurora Energy	Regulated	0	0	0	0
TAS	TasNetworks	Single	1st Energy	1st Saver	0	0	0	5
TAS	TasNetworks	Single	Future X Power	Flexi Saver	0	0	3	0
TAS	TasNetworks	Single	Covau	Freedom	0	0	5	0
TAS	TasNetworks	Single	Energy Locals	Business Member	0	0	0	0
TAS	TasNetworks	Single	Glow Power	Market Offer	0	0	0	0
TAS	TasNetworks	Controlled	Aurora Energy	Regulated	0	0	0	0
TAS	TasNetworks	Controlled	1st Energy	1st Saver	0	0	0	5

State	DB	Meter type	Retailer	Name	Guaranteed discount off bill (%)	Guaranteed discount off usage (%)	POT discount off bill (%)	POT discount off usage (%)
TAS	TasNetworks	Controlled	Future X Power	Flexi Saver	0	0	3	0
TAS	TasNetworks	TOU	Aurora Energy	Regulated	0	0	0	0
TAS	TasNetworks	TOU	1st Energy	1st Saver	0	0	0	5
TAS	TasNetworks	TOU	Covau	Freedom	0	0	5	0
TAS	TasNetworks	TOU	Energy Locals	Business Member	0	0	0	0
TAS	TasNetworks	TOU	Glow Power	Market Offer	0	0	0	0
ACT	Evoenergy	Single	ActewAGL	Business Saver	0	0	0	0
ACT	Evoenergy	Single	EnergyAustralia	Total Plan	10	0	0	0
ACT	Evoenergy	Single	Origin Energy	Go	0	0	0	0
ACT	Evoenergy	Single	Next Business Energy	Assured	0	0	0	0
ACT	Evoenergy	Single	Powerclub	Bis Flat	0	0	0	0
ACT	Evoenergy	Single	Red Energy	Red Business Saver	0	0	0	0
ACT	Evoenergy	Single	Energy Locals	Business Member	0	0	0	0
ACT	Evoenergy	Single	ReAmped Energy	Business	0	0	0	0
ACT	Evoenergy	Single	Covau	Freedom	0	10	0	0
ACT	Evoenergy	Single	Radian Energy	Simple Switch	0	0	0	0
ACT	Evoenergy	Controlled	ActewAGL	Business Saver	0	0	0	0
ACT	Evoenergy	Controlled	EnergyAustralia	Total Plan	10	0	0	0
ACT	Evoenergy	Controlled	Origin Energy	Go	0	0	0	0
ACT	Evoenergy	Controlled	Red Energy	Red Business Saver	0	0	0	0
ACT	Evoenergy	Controlled	Energy Locals	Business Member	0	0	0	0
ACT	Evoenergy	Controlled	ReAmped Energy	Business	0	0	0	0
ACT	Evoenergy	TOU	ActewAGL	Business Saver	0	0	0	0
ACT	Evoenergy	TOU	EnergyAustralia	Total Plan	10	0	0	0
ACT	Evoenergy	TOU	Origin Energy	Go	0	0	0	0
ACT	Evoenergy	TOU	Next Business Energy	Assured	0	0	0	0
ACT	Evoenergy	TOU	Energy Locals	Business Member	0	0	0	0
ACT	Evoenergy	TOU	Red Energy	Red Business Saver	0	0	0	0
ACT	Evoenergy	TOU	Radian Energy	Simple Switch	0	0	0	0
ACT	Evoenergy	TOU	ReAmped Energy	Business	0	0	0	0

State	DB	Meter type	Retailer	Name	Guaranteed discount off bill (%)	Guaranteed discount off usage (%)	POT discount off bill (%)	POT discount off usage (%)
ACT	Evoenergy	TOU	Powerclub	Bis Flex	0	0	0	0
ACT	Evoenergy	TOU	Covau	Freedom	0	10	0	0
WA	Horizon Power	Single	Horizon Power	Regulated	0	0	0	0
WA	Western Power	Single	Synergy	Regulated	0	0	0	0
WA	Western Power	Two Rate	Synergy	Regulated	0	0	0	0
NT	PWC	Single	Jacana Energy	Regulated	0	0	0	0
NT	PWC	Two Rate	Jacana Energy	Regulated	0	0	0	0

State	Pricing zone	Retailer	Name	Guaranteed discount off bill (%)	Guaranteed discount off usage (%)	POT discount off bill (%)	POT discount off usage (%)
NSW	Jemena Sydney	AGL	Business Flexible Saver	0	0	0	0
NSW	Jemena Sydney	Covau	Business Freedom	0	15	0	0
NSW	Jemena Sydney	EnergyAustralia	Total Plan	24	0	0	0
NSW	Jemena Sydney	Origin Energy	Business Go	0	0	0	0
NSW	Jemena Sydney	Red Energy	Business Saver	0	0	0	0
NSW	Jemena Sydney	Simply Energy	Business Saver	21	0	0	0
NSW	Jemena Sydney	Alinta Energy	BusinessDeal	0	0	0	0
NSW	Jemena Sydney	Discover Energy	Budget	0	25	0	0
NSW	ActewAGL Queanbeyan	ActewAGL	Business plan	10	0	0	0
NSW	ActewAGL Queanbeyan	EnergyAustralia	Total Plan	24	0	0	0
NSW	ActewAGL Shoalhaven	ActewAGL	Standard plan	0	0	0	0
NSW	Capital Region	ActewAGL	Business plan	10	0	0	0
NSW	Tamworth	Origin Energy	Business Go	0	0	0	0
NSW	AGN Albury	EnergyAustralia	Total Plan	24	0	0	0
NSW	AGN Albury	Origin Energy	Business Go	0	0	0	0
NSW	AGN Albury	AGL	Business Flexible Saver	0	0	0	0
NSW	AGN Cooma	Origin Energy	Business Go	0	0	0	0
NSW	AGN Cooma	Red Energy	Business Saver	0	0	0	0
NSW	AGN Holbrook	Origin Energy	Business Go	0	0	0	0
NSW	AGN Murray Valley	EnergyAustralia	Total Plan	24	0	0	0
NSW	AGN Murray Valley	Origin Energy	Business Go	0	0	0	0
NSW	AGN Murray Valley	AGL	Business Flexible Saver	0	0	0	0
NSW	AGN Tumut	Origin Energy	Business Go	0	0	0	0
NSW	AGN Tumut	Red Energy	Business Saver	0	0	0	0
NSW	AGN Wagga Wagga	Origin Energy	Business Go	0	0	0	0
VIC	Multinet 1	AGL	Business Super Saver	0	0	0	0
VIC	Multinet 1	Covau	Super Saver Plus	0	20	0	0
VIC	Multinet 1	EnergyAustralia	Total Business	23	0	0	0

State	Pricing zone	Retailer	Name	Guaranteed discount off bill (%)	Guaranteed discount off usage (%)	POT discount off bill (%)	POT discount off usage (%)
VIC	Multinet 1	Lumo Energy	Value	0	0	0	0
VIC	Multinet 1	Momentum Energy	Market offer	0	0	0	0
VIC	Multinet 1	Origin Energy	Business Go	0	0	0	0
VIC	Multinet 1	Simply Energy	Business Saver	17	0	0	0
VIC	Multinet 1	Powershop	Carbon Neutral	0	0	0	0
VIC	Multinet 1	Red Energy	Business Saver	0	0	0	0
VIC	Multinet 1	Discover Energy	Budget	0	22	0	0
VIC	Multinet 2	AGL	Business Super Saver	0	0	0	0
VIC	Multinet 2	Covau	Super Saver Plus	0	20	0	0
VIC	Multinet 2	EnergyAustralia	Total Business	23	0	0	0
VIC	Multinet 2	Lumo Energy	Value	0	0	0	0
VIC	Multinet 2	Momentum Energy	Market offer	0	0	0	0
VIC	Multinet 2	Origin Energy	Business Go	0	0	0	0
VIC	Multinet 2	Simply Energy	Business Saver	17	0	0	0
VIC	Multinet 2	Powershop	Carbon Neutral	0	0	0	0
VIC	Multinet 2	Red Energy	Business Saver	0	0	0	0
VIC	Multinet 2	Discover Energy	Budget	0	22	0	0
VIC	Ausnet Central 1	AGL	Business Super Saver	0	0	0	0
VIC	Ausnet Central 1	Covau	Super Saver Plus	0	20	0	0
VIC	Ausnet Central 1	EnergyAustralia	Total Business	23	0	0	0
VIC	Ausnet Central 1	Lumo Energy	Value	0	0	0	0
VIC	Ausnet Central 1	Momentum Energy	Market offer	0	0	0	0
VIC	Ausnet Central 1	Origin Energy	Business Go	0	0	0	0
VIC	Ausnet Central 1	Simply Energy	Business Saver	17	0	0	0
VIC	Ausnet Central 1	Powershop	Carbon Neutral	0	0	0	0
VIC	Ausnet Central 1	Red Energy	Business Saver	0	0	0	0
VIC	Ausnet Central 1	Discover Energy	Budget	0	22	0	0
VIC	Ausnet Central 2	AGL	Business Super Saver	0	0	0	0
VIC	Ausnet Central 2	Covau	Super Saver Plus	0	20	0	0
VIC	Ausnet Central 2	EnergyAustralia	Total Business	23	0	0	0
VIC	Ausnet Central 2	Lumo Energy	Value	0	0	0	0

State	Pricing zone	Retailer	Name	Guaranteed discount off bill (%)	Guaranteed discount off usage (%)	POT discount off bill (%)	POT discount off usage (%)
VIC	Ausnet Central 2	Momentum Energy	Market offer	0	0	0	0
VIC	Ausnet Central 2	Origin Energy	Business Go	0	0	0	0
VIC	Ausnet Central 2	Simply Energy	Business Saver	17	0	0	0
VIC	Ausnet Central 2	Powershop	Carbon Neutral	0	0	0	0
VIC	Ausnet Central 2	Red Energy	Business Saver	0	0	0	0
VIC	Ausnet Central 2	Discover Energy	Budget	0	22	0	0
VIC	Ausnet West	AGL	Business Super Saver	0	0	0	0
VIC	Ausnet West	Covau	Super Saver Plus	0	20	0	0
VIC	Ausnet West	EnergyAustralia	Total Business	23	0	0	0
VIC	Ausnet West	Lumo Energy	Value	0	0	0	0
VIC	Ausnet West	Momentum Energy	Market offer	0	0	0	0
VIC	Ausnet West	Origin Energy	Business Go	0	0	0	0
VIC	Ausnet West	Simply Energy	Business Saver	17	0	0	0
VIC	Ausnet West	Powershop	Carbon Neutral	0	0	0	0
VIC	Ausnet West	Red Energy	Business Saver	0	0	0	0
VIC	Ausnet West	Discover Energy	Budget	0	22	0	0
VIC	AGN Central 1	AGL	Business Super Saver	0	0	0	0
VIC	AGN Central 1	Covau	Super Saver Plus	0	20	0	0
VIC	AGN Central 1	EnergyAustralia	Total Business	23	0	0	0
VIC	AGN Central 1	Lumo Energy	Value	0	0	0	0
VIC	AGN Central 1	Momentum Energy	Market offer	0	0	0	0
VIC	AGN Central 1	Origin Energy	Business Go	0	0	0	0
VIC	AGN Central 1	Simply Energy	Business Saver	17	0	0	0
VIC	AGN Central 1	Powershop	Carbon Neutral	0	0	0	0
VIC	AGN Central 1	Red Energy	Business Saver	0	0	0	0
VIC	AGN Central 1	Discover Energy	Budget	0	22	0	0
VIC	AGN Central 2	AGL	Business Super Saver	0	0	0	0
VIC	AGN Central 2	Covau	Super Saver Plus	0	20	0	0
VIC	AGN Central 2	EnergyAustralia	Total Business	23	0	0	0
VIC	AGN Central 2	Lumo Energy	Value	0	0	0	0
VIC	AGN Central 2	Momentum Energy	Market offer	0	0	0	0

State	Pricing zone	Retailer	Name	Guaranteed discount off bill (%)	Guaranteed discount off usage (%)	POT discount off bill (%)	POT discount off usage (%)
VIC	AGN Central 2	Origin Energy	Business Go	0	0	0	0
VIC	AGN Central 2	Simply Energy	Business Saver	17	0	0	0
VIC	AGN Central 2	Powershop	Carbon Neutral	0	0	0	0
VIC	AGN Central 2	Red Energy	Business Saver	0	0	0	0
VIC	AGN Central 2	Discover Energy	Budget	0	22	0	0
VIC	AGN North	AGL	Business Super Saver	0	0	0	0
VIC	AGN North	Covau	Super Saver Plus	0	20	0	0
VIC	AGN North	EnergyAustralia	Total Business	23	0	0	0
VIC	AGN North	Lumo Energy	Value	0	0	0	0
VIC	AGN North	Momentum Energy	Market offer	0	0	0	0
VIC	AGN North	Origin Energy	Business Go	0	0	0	0
VIC	AGN North	Simply Energy	Business Saver	17	0	0	0
VIC	AGN North	Powershop	Carbon Neutral	0	0	0	0
VIC	AGN North	Red Energy	Business Saver	0	0	0	0
VIC	AGN North	Discover Energy	Budget	0	22	0	0
QLD	APT Brisbane South	AGL	Business Flexible Saver	0	0	0	0
QLD	APT Brisbane South	Origin Energy	Business Go	0	0	0	0
QLD	APT Brisbane South	Red Energy	Business Saver	0	0	0	0
QLD	APT Brisbane South	Covau	Freedom	0	15	0	0
QLD	APT Brisbane South	Alinta Energy	Business Deal	0	0	0	0
QLD	APT Brisbane South	Discover Energy	Business Gas Budget	0	5	0	0
QLD	Envestra Brisbane North	AGL	Business Flexible Saver	0	0	0	0
QLD	Envestra Brisbane North	Origin Energy	Business Go	0	0	0	0
QLD	Envestra Brisbane North	Red Energy	Business Saver	0	0	0	0
QLD	Envestra Brisbane North	Covau	Freedom	0	15	0	0
QLD	Envestra Brisbane North	Alinta Energy	Business Deal	0	0	0	0
QLD	Envestra Brisbane North	Discover Energy	Business Gas Budget	0	5	0	0
QLD	Envestra Northern	Origin Energy	Business Go	0	8	0	0
QLD	Envestra Northern	AGL	Business Flexible Saver	0	0	0	0
QLD	Envestra Northern	Covau	Freedom	0	15	0	0
QLD	Envestra Northern	Alinta Energy	Business Deal	0	0	0	0

State	Pricing zone	Retailer	Name	Guaranteed discount off bill (%)	Guaranteed discount off usage (%)	POT discount off bill (%)	POT discount off usage (%)
QLD	Envestra Wide Bay	AGL	Business Flexible Saver	0	0	0	0
QLD	Envestra Wide Bay	Origin Energy	Business Go	0	0	0	0
QLD	Envestra Wide Bay	Covau	Freedom	0	15	0	0
QLD	Envestra Wide Bay	Alinta Energy	Business Deal	0	0	0	0
SA	Envestra SA	AGL	Flexible Saver	0	0	0	0
SA	Envestra SA	EnergyAustralia	Total Plan Business	3	0	0	0
SA	Envestra SA	Origin Energy	Business Go	0	0	0	0
SA	Envestra SA	Simply Energy	Business Saver	11	0	0	0
SA	Envestra SA	Red Energy	Business Saver	0	0	0	0
SA	Envestra SA	Lumo Energy	Basic	0	0	0	0
SA	Envestra SA	Discover Energy	Budget	0	15	0	0
SA	Envestra SA	Alinta Energy	Business Deal	0	0	0	0
SA	Envestra SA	Covau	Freedom	0	5	0	0
TAS	TGN	Aurora	Small business	0	0	0	0
TAS	TGN	Tas Gas	Small business	0	0	0	0
ACT	EvoEnergy	ActewAGL	Business Saver	0	0	0	0
ACT	EvoEnergy	EnergyAustralia	Toatal Plan	24	0	0	0
ACT	EvoEnergy	Origin Energy	Business Go	0	0	0	0
ACT	EvoEnergy	Red Energy	Red Business Saver	0	0	0	0
ACT	EvoEnergy	Covau	Freedom	0	15	0	0
WA	South West	Alinta Energy	Business	0	0	0	0
WA	South West	AGL	Business Savers	0	45	0	0
WA	South West	Origin	Go	0	0	0	0
WA	Albany	Alinta Energy	Business	0	0	0	0
WA	Kalgoorlie	Alinta Energy	Business	0	0	0	0